# Arab Bank Group

Annual Report 2008



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Dear Shareholders,

The year 2008 will go down in history as one of the most exceptionally challenging years that the world has ever witnessed. Undeniably, the magnitude of this global crisis reminds us of the extent to which the world's economies and financial systems are interlinked.

During the course of 2008, the model of financial institutions as we have come to know it, ceased to exist. It is somewhat ironic because that model was perceived to be a sophisticated model, one that encompassed numerous products and services customised and built with the aim of satisfying the ever increasing needs of customers. Unfortunately, in the quest to meet those needs, these products and services became so complicated, that it became difficult to understand what was being offered, let alone the types of risk they entail.

In retrospect, the global financial crisis has adversely affected the credit condition and the economic situation of many nations across the globe, thus creating great uncertainty that has destabilised many banks, both regionally and globally. The crisis also contributed to the possible emergence of a worldwide recession, which may be prolonged and severe. Banks have begun consolidating their financial positions either through mergers and acquisitions or through raising additional capital, and many are reviewing their lending policies, redesigning their credit assessment methods, strengthening their internal capabilities and re-examining the ways they used to measure and manage risk.

Clearly, the entire financial industry is in the midst of a makeover, as valuable lessons are being learned from the global events that continue to unfold. Perhaps one of the most important lessons pertains to the novelty of going back to basics, which is being adopted as we witness the modern-day banking model return to its original roots of taking deposits from and making loans to bankable clients.

A second lesson pertains to the strategic importance of pursuing the realisation of gains through following and implementing conservative banking policies, properly assessing risks, and accepting those that will yield long-term benefits, rather than expend resources in search of short-term gains that are often unsustainable. Proper policies should be in place, always holding shareholders and customers at the centre of operations and decisions made, therefore, always protecting their interest.

Arab Bank was built on these exact and time-tested principles. Since establishment in 1930, we have lived through and survived many turbulent times of political, economical and social tensions and disturbances. While this can be attributed to several factors, undoubtedly understanding the importance of our paramount obligation towards our shareholders and customers, remains the base upon which we conduct our business.

The Bank follows conservative polices, one of which especially emphasises the need to maintain ample levels of liquidity. This has historically served us and our depositors remarkably well across the many countries in which we operate, and enabled us to survive various events such as the wave of nationalisation in the 1960s and 1970s in the MENA region, in addition to the wars and conflicts that the region experienced. Our policies also ensure a consistently robust credit portfolio quality as well as the constant building and accumulation of a strong capital base while properly and adequately managing risk. Needless to say that operating in a region that has undergone, and regrettably, continues to experience political and economical instability, requires us to continuously consider potential risks. Our aim is to always do what is needed to safeguard our shareholders, our customers and our name.

Our obligation towards our shareholders and our customers is at the forefront of our priorities and is a main driver behind why we believe it is important to constantly maintain a higher liquidity ratio than most banks regionally and globally. Despite foregoing some additional profits as a result of maintaining high liquidity, this has been our key saviour and strength, enabling us to build unbreakable loyalty and confidence between us, our customers and shareholders.

Despite the global credit crunch, the year 2008 was a year of continued growth for Arab Bank. We are truly proud to say that our conservative policies, centralised and prudent risk management and thorough due diligence, as well as our ability to correctly interpret and react to early warning signs have enabled us to escape the major direct effects of the global financial crisis.

Arab Bank Group's financial growth strengthened significantly in 2008. Total assets grew by almost 19% to reach USD 45.6 billion, whereas our loans portfolio increased by 15.5% to reach USD 22.5 billion. Our income before tax has exceeded the USD 1 billion bracket, and has reached USD 1.06 billion recording a growth of 10% from prior year.

The 2008 results reflect an improved net interest and commission income and better cost efficiencies. Our results were driven by all our business units generated from our geographically diversified network of branches.

Our already strong liquidity position also grew. Liquid assets make up around 45% of our total assets supported by a stable and loyal customer base whose deposits grew by 27% to reach USD 31.4 billion, representing 69% of the Arab Bank Group's assets. On the other hand, our capitalisation remains strong with total equity increasing by 9.5% to reach USD 7.5 billion as of year-end. Capital adequacy ratio remains high at 16.2%, exceeding the stringent limits set by regulatory authorities and Basel II Committee.

Our solid financial performance of 2008 was recognised by renowned international rating agencies, despite the ramifications of the current financial crisis. Moody's confirmed Arab Bank's financial strength rating of A2 and its long-term foreign currency rating of A3 with a "stable" outlook. Additionally, Fitch and S&P reaffirmed Arab Bank's long-term foreign currency rating of A-, also with a "stable" outlook. These ratings do reflect Arab Bank's leading position within the MENA region, its widespread geographical coverage, conservative policies towards risks and assets distribution as well as efficiency in managing its balance sheet, all of which have contributed to building a safety net that has safeguarded the Bank against the negative repercussions of various crises and world economic and financial fluctuations.

In addition to our financial performance, we have succeeded on numerous other fronts, including the expansion of our operations geographically as well as the enhancement of our products and services.

In February of 2008, we were successful in acquiring 19% of Wahda Bank in Libya, with the option to increase our stake by an additional 32% to reach a total of 51% within three to five years. This re-established the Bank's operations in the Libyan market, after having been nationalised in 1970, when our branches operating under the Arab Bank brand were annexed to what is currently known as Wahda Bank. We see this as an important step for us especially in view of the ongoing economic transformation in the country.

In accordance with the Bank's strategy of further developing its Islamic banking products and services in order to meet the globally increasing demand for this type of lending, we have opened an Islamic Finance Window through one of our branches in Qatar, which will offer services such as Murabaha, current accounts, saving accounts, investment deposits and financing services in accordance with Islamic Shari'a principles. This window is in the process of being replicated in the UAE. Additionally, Arab Bank obtained a licence to establish a fully owned Islamic Banking subsidiary in Sudan, under the name of Arab Sudanese Bank, scheduled to begin full operations during the second quarter of 2009. Once again, this was a step to reestablish our presence in Sudan, where our three branches were nationalised in 1970.

Throughout 2008, Arab Bank received numerous awards from world renowned entities including Euromoney, The Banker, Global Finance and Europe Middle East Africa Finance (EMEA). These awards included "Best Trade Finance Bank" in MENA and in Jordan by Global Finance and "Best Bank in Jordan" from Euromoney, The Banker and Global Finance, to name a few.

The prevailing and expected market conditions will be considered as we adapt, adjust and plan ahead. Looking forward, the year 2009 will be a difficult one for all. Companies and economies all over the world will be affected by the outcomes of changing economic conditions, and Arab Bank is no exception. However, we will continue to manage our business in the best and most efficient way possible while placing the best interest of our customers and shareholders first.

With this said, we shall continue to adhere to our founding mission to be the instigators and promoters of sustainable growth and prosperity in the Arab World, helping the region develop and achieve sustainable economic and social development through our products and our services, providing the right channel for investments flowing to and from the MENA region and the rest of the world.

Banks are the core, the central nervous system, of financial markets, the drivers of economic development, and a safe haven for investors and depositors alike. At Arab Bank, we pledge to continue being your safe haven, not just preserving your capital and trust, but tirelessly growing them as well.

Last, but not least, I would like to thank our valued shareholders and loyal customers for their continued trust and support over the years. I would also like to extend my sincere appreciation and thanks to our employees for their dedication and commitment.

In closing, I assure you that you will remain at the top of our priorities, and that we will continue to yield the best results possible.

Abdel Hamid A. M. Shoman

Chairman of the Board of Directors &

**Chief Executive Officer** 



#### CORPORATE AND INVESTMENT BANKING GROUP (CIB)

The successful consolidation of the Bank's corporate product and distribution channels at a country level into centres of excellence reporting centrally, has helped fortify the Bank's client relationships, develop additional cross-selling opportunities, improve synergies and enable a more focused response to clients' needs. These centres encompass areas covering corporate finance, investment banking, commercial banking, financial institutions and trade services.

Historically, Arab Bank has always played a leading role in the financing of numerous large-scale projects in a number of key industries across the MENA region.

In the oil, gas and petrochemical industries, Arab Bank was a mandated lead arranger (MLA) for a number of prestigious projects, including the USD 1.88 billion financing of the construction of a petrochemical plant for Saudi Polymers Company in Saudi Arabia, and the USD 235 million financing of a polystyrene plant for Egyptian Styrenics Production Company (E-Styrenics), considered to be one of the most competitive petrochemicals projects in Egypt.

In Qatar, the Bank was an MLA for partially financing a USD 151 million term loan facility for Qatar Airways, supported by a Qatari government guarantee. In the UAE, the Bank took a leading role in partially financing the construction of a USD 1.8 billion aluminum plant in Dubai for Emirates Aluminum Company. In Oman, Arab Bank plc and Oman Arab Bank provided a USD 35 million facility to part finance the acquisition of two multi-purpose vessels.

Additionally, Arab Bank has acted as an MLA in several of the largest independent water and power production (IWPP) projects in the region, including being an MLA for the USD 3.1 billion financing, of which the final take of Arab Bank was USD 50 million, to partially finance the construction of a USD 3.7 billion IWPP project. The Bank was also mandated as a financial advisor for the Ras Azzour IWPP of USD 5 billion public-private partnership project financing in Saudi Arabia.

Arab Bank played a leading role in many other projects in the region, including serving as the advisor for the AMA Steel plant project in Bahrain, and being one of three arranging / structuring banks for the United Gulf Steel in Saudi Arabia for a plant expansion estimated at USD 650 million.

In Jordan, Arab Bank was the MLA for a number of projects, including Abdali Boulevard, where it fully underwrote a USD 155 million facility to partially finance the development of one of the largest projects in the country. The project consists of a 235,000 sqm built-up area composed of pedestrian spine, retail, food and beverage outlets, eight buildings of five-star serviced apartments and four office buildings. Arab Bank was also the MLA of a project to assist Kingdom Electricity Company in partially financing its acquisition of the government's stake in both the Electrical Distribution Company (EDCO) and the Irbid District Electricity Company (IDECO).

Active involvement in the aforementioned deals has maintained the position of Arab Bank as the top regional bank and the prominent player in the project and structured finance business in MENA.

In order to meet the needs of and better manage our corporate relationships across our rapidly expanding global network, the Global and Regional Client Coverage Unit (GRCC) was formed during 2008 as a new strategic business function within global CIB, ensuring that the complete range of sophisticated and evolving financial needs of multi-national and regional corporations are met swiftly, efficiently and with the highest standards of service excellence across the entire network of Arab Bank Group. The increasing role played by GRCC's relationship team throughout our global business in offering clients an integrated multi-product and multi-geographical offering is evidence of the significance which Arab Bank places on its core corporate client network.

#### **RETAIL BANKING GROUP:**

Retail Banking continued to be a major contributor to the growth of the Bank alongside other business lines. The Group consists of our Personal Banking (Retail) and Elite (Affluent) customers. Retail Banking Group maintained its leading position across the Bank's main markets in the Levant region, achieving all targets in terms of consumer loans, credit cards, deposits and revenues and overcoming the obstacles and downturns that characterised the banking industry globally during 2008. However, the Bank continues to maintain its conservative lending approach that follows strict criteria, something which has proven to protect it from the global credit crisis. It is worth mentioning that Retail lending makes up 14.9% of our total loan portfolio.

Retail Banking has reinforced its business infrastructure from all angles, with high focus on upgrading its human resources and branch platform, allowing for a wider product offering and improved service levels.

In line with the Retail Banking Group's customer-centric business approach, new products have been launched targeting different segments of customers. In Jordan, Arab Bank Millionaire was modified to integrate with saving accounts, and the new Jeel Al Arabi account was created to serve as a saving account for children and the next generation, enhancing customer loyalty and heading towards family banking.

As part of Arab Bank's strategy to have the most efficient network and exceptional customer reach, expansion plans were successfully implemented in Egypt, Bahrain in addition to Jordan, where seven new branches have commenced operations, and nine more branches have been renovated. Moreover, the Bank has finalised plans to further expand its retail operations in Algeria and Morocco in 2009.



Retail Banking Group continued its strong e-channels offering. A state-of-the-art technology solution of Customer Relationship Managment (CRM) has been successfully implemented in Jordan with rollout plans underway for all countries. A complete new offering for internet banking is in its final stages for implementation across ten countries. Retail Banking Group has also enhanced and expanded its SMS Banking services to align with the expansion of this important communication channel used heavily by most customers.

Enhancing efficiencies is an ongoing process which is at the heart of the Retail Business functions, and it involves various projects. One of the important undertakings in 2008 was the start of the implementation of phase two of the "Branch Transformation Project" which unifies policies and procedures, and defines sales and services matrices across functions and channels aiming at minimising flaws and increasing controls, while ensuring optimum productivity.

Retail Banking Group looks forward to continued growth in 2009, having aligned business plans with current market conditions and economies keeping in mind the specificity of each country. A major review of all product programs is underway to ensure that the Bank maintains the quality of its portfolio and competitive edge in each market, in light of the recent market conditions. Retail Banking Group plans to focus on growing its credit card and residential loans in selected markets. Special attention will also be given to growing salary domiciliation as the base of our drive to increase product penetration and improve our cross-sell ratio. However, the Bank will not compromise on its lending criteria and conservative policies, and does not intend to aggressively push its loan growth.

Retail Banking Group continues to make good strides towards reaching optimum levels of service excellence, covering all elements of its business related to channels, products, processes, brand and staff.

#### PRIVATE BANKING GROUP:

The Private Banking Group completed phase one of its global initiative throughout 2008, focusing on redefining our strategy and enhancing our platform and capabilities through a redesigned global operating model that leverages the strengths of Arab Bank Group's entities

of Arab Bank (Switzerland), Europe Arab Bank, Arab Bank plc, AB Invest and AB Capital, and ensures alignment of all entities to one strategy intended to offer our clients a one-stop solution to all their needs and better access to the various centres.

Our new model provided us with the following benefits: organised coordination between sales teams and cross-selling of various value propositions; creation of centers of expertise for investment management, asset management and brokerage; clear segregation of back-office and front-office duties to ensure adherence to risk management and compliance standards; and establishment of a global strategy and Management Information System (MIS) team to ensure oversight of business performance and continuous improvement of the strategic direction of the business.

As a result of this initiative, the key capabilities of the business have been upgraded by enhancing our human resources, revamping the IT platform, streamlining business processes, and establishing a comprehensive plan to enhance our delivery channels. As such, the impact on Private Banking business performance in 2008 was immediate, demonstrated through a substantial increase in the deposit base of the business and unprecedented cross-selling activity with the Group's entities. This growth is a pure reflection of the solid franchise of Arab Bank and indicates the growth potentials of the Private Banking business in core markets.

#### TREASURY:

Arab Bank's Global Treasury organisation is responsible for the management of the Bank's liquidity and market risk, in addition to providing advice and execution services to Arab Bank's customers for Treasury products. Despite unprecedented volatility and uncertainty in the world's financial markets, Treasury not only successfully managed and strengthened the liquidity position of Arab Bank, but it also delivered consistently profitable products and quality results both for Arab Bank and its customers.

Arab Bank Treasury's technical expertise, widespread local presence and specialised knowledge of the MENA region's markets have allowed us to continue to meet the needs of our panregional customer base, which is growing both in size and sophistication.

Treasury's product offerings have grown in number in 2008, and will continue to grow in 2009 as Arab Bank continues to meet the needs of a growing customer base. The Bank's Treasury products fall into the following broad categories:

- Money market investments
- Spot and forward foreign exchange
- Foreign exchange derivatives

- Interest rate derivatives
- Fixed income securities
- Commodities and precious metals trading services
- Structured products and complex hedging solutions

The control and oversight infrastructure which Treasury operates within remains extremely strong, with clear segregation of duties, and careful management of risk appetite at country, legal entity and Group levels. This helps place Arab Bank in an extremely strong position not only to perform, but also to thrive in 2009.

Arab Bank plc has an extensive network of branches, which, along with its sister and subsidiary companies, covers the Arab region and the most important financial centres of the world.

Country	Number of Branches	Operating Since	No. of Employees
Jordan	79	1934	2 974
Algeria	4	2001	167
Bahrain	4	1960	208
China (Representative Office)	2	1985	7
Egypt	20	1947	1 073
Kazakhstan (Representative Office)	1	2004	1
Lebanon	13	1944	289
Morocco	10	1962	227
Palestine	25	1930	859
Qatar	3	1957	147
South Korea (Representative Office)	1	1989	3
Singapore	1	1984	41
UAE	8	1963	529
USA (New York Agency)	1	1982	52
Yemen	10	1972	322
Total	182		6 872



The Allocation of branches and staff of Arab Bank plc in Jordan according to governorates as of year-end 2008 was as follows:

Governorate	Number of Branches	No. of Employees
Amman	55	2 781
Irbid	5	39
Zarqa	8	62
Aqaba	2	23
Balqa'a	1	8
Karak	1	10
Mafraq	1	9
Madaba	1	9
Jerash	1	9
Maan	2	14
Tafileh	1	6
Ajloun	1	4
Total	79	2 974

Country	Operating Since	No. of Branches
Algeria	2001	4
Bahrain	1960	4
China (Representative Office)	1985	2
Egypt	1947	20
Kazakhstan (Representative Office)	2004	1
Lebanon	1944	13
Morocco	1962	10

Address		No. of Employees
		167
BVD Ben Youcef Ben Khedda – No 46 Sidi Yahia PO Box 537 Algeria – 16000	Tel. 00213 (21) 480002/3 Fax. 00213 (21) 480001	107
		208
Building No. 540/542 – Road 1706 PO Box 813 Manama 317 Bahrain	Tel. 00973 17 54 9000 Fax. 00973 17 54 1116	
		7
Shanghai Representative Office: Unit 1803, Shanghai Trade Square 188 Si Ping Road – Shanghai 200086	Tel. 0086 (21) 6507 737/38 Fax. 0086 (21) 6507 2776	
Hong Kong Representative Office: Suite 2711, Citibank Tower 3 Garden Road, Central – Hong Kong	Tel. 00852 2878 7800 Fax. 00852 2878 7821	
		1 073
50 Geziret El Arab St. PO Box 68 El Mohandesseen - Cairo, Egypt	Tel. 0020 (2) 3302 9069/71 Fax. 0020 (2) 3302 9068	
		1
188 Dostyk Ave., 5th Floor – Almaty, 050051 Republic of Kazakhstan	Tel. 007 (3272) 596253 Fax. 007 (3272) 596254	
		289
PO Box 11-1015, Riad El Solh Beirut 1107 2070 Banks Street, Beirut	Tel. 00961 (1) 980 153/4 Fax. 00961 (1) 980 803/299	
		227
PO Box 13810 174, Mohamed V Boulevard	Tel. 00212 (2) 222 3152 Fax. 00212 (2) 220 0233	

Country	Operating Since	No. of Branches
Palestine	1930	25
Qatar	1957	3
South Korea (Representative Office)	1989	1
Singapore	1984	1
United Arab Emirates	1963	8
United States of America (New York Agency)	1986	1
Yemen	1972	10

Address		No. of Employees
		859
PO Box 1476 Ramallah – Palestine	Tel. 00970 (2) 297 8100 Fax. 00970 (2) 298 2400/44	
		147
PO Box 172 119 Grand Hammed Avenue – Doha, Qatar	Tel. 00974 438 7777 Fax. 00974 441 0774	
		3
4th Floor, Samwha Building, 21 Sogong-dong, Chung-ku 100- 070, Seoul – PO Box 1331	Tel. 0082 (2) 775 4290 Fax. 0082 (2) 775 4294	
		41
80 Raffles Place – No. 32-20 UOB Plaza 2 Singapore 048624	Tel. 0065 6533 0055 Fax. 0065 6532 2150	
		529
Abu Dhabi: PO Box 875 Sh. Tahnoun Bin Mohammad Building, Naser St.	Tel. 00971 (2) 639 2225 Fax. 00971 (2) 621 2370	
Dubai: PO Box 11364 – Al Ittihad St.	Tel. 00971 (4) 295 0845 Fax. 00971 (4) 295 5974	
		25
520 Madison Avenue New York, NY 10022-4237	Tel. 001 (212) 715 9700 Fax. 001 (212) 593 4632	
		322
PO Box 475 & 1301 Zubairi Road – Sana'a	Tel. 00967 (1) 276 585/93 Fax. 00967 (1) 276 583	

Entity	No. of Employees
Arab Bank plc	6 872
Europe Arab Bank	271
Arab Bank (Switzerland) Limited	88
Arab Bank Australia Limited	227
Islamic International Arab Bank	368
Arab Sudanese Bank	25
Arab Investment Bank	4
Al Arabi Investment Group (AB Invest)	61
Al Arabi Capital Co. (AB Capital)	26
Arab Tunisian Bank	802
Arab Bank – Syria	270
Al Wahda Bank	3 098
Al Nisr Al Arabi Insurance Company	136
Arab Company for Shared Services	93
Arab Gulf Tech for IT Services	37
Arabella for IT Services	20
Arab National Leasing Company	21
Total	12 419

The capital investment of Arab Bank plc amounted to JOD 184.2 million, representing net fixed assets of the Bank as of the end of year 2008 in comparison to JOD 181.7 million as of the end of year 2007



The following is a brief description of the businesses of the banking entities and their results in 2008.

#### Arab Bank (Switzerland) Limited:

Founded in 1962 in accordance with Swiss law, Arab Bank (Switzerland) is an independent bank, that is owned by the very same shareholders of Arab Bank plc. It has two main areas of activity: private banking, which covers asset and investment management for both private and institutional clients; and trade financing, which is primarily for companies importing from and exporting to Arab countries.

In CHF thousand	2008	2007
Capital	26 700	26 700
Total shareholders' equity	501 772	501 592
Total assets	1 842 064	2 072 535
Cash and quasi cash	1 061 561	1 361 358
Direct credit facilities	704 078	639 999
Total external sources of funds (customers' and banks' deposits)	1 269 715	1 519 442
Total revenues	40 348	53 295
Net profit before tax	12 067	28 539
Net profit after tax	8 948	22 261



#### Arab Bank Australia Limited:

Founded in 1994, Arab Bank Australia Limited is a wholly owned subsidiary of Arab Bank plc, which is licensed to carry out banking business in Australia. Through a network of 10 branches, spread in the Australian states of New South Wales and Victoria, the Bank provides all commercial and retail banking products and services to its customers.

In AUD thousand	2008	2007
Capital	55 000	55 000
Total shareholders' equity	107 339	102 984
Percentage ownership	100%	100%
Bank share of net income	4 862	3 401
Total assets	1 342 903	875 068
Cash and quasi cash	437 101	113 003
Direct credit facilities	894 976	749 248
Total external sources of funds (customers' and banks' deposits)	1 194 196	763 676
Total revenues	31 943	27 200
Net profit before tax	6 946	2 159
Net profit after tax	4 862	1 377



# **Europe Arab Bank:**

Europe Arab Bank is a limited liability company established in 2006 under British law with its headquarters in London. Incorporated in England and Wales, EAB is authorised and regulated by the Financial Services Authority. EAB has a European passport that enables it to open branches anywhere in the European Union. Through a network of branches operating in UK, Austria, France, Germany, Italy and Spain, EAB provides all types of banking products and services, including private banking and treasury services, to its customers.

In EUR thousand	2008	2007
Capital	499 998	499 998
Total shareholders' equity	423 612	414 020
Percentage ownership	100%	100%
Bank share of net income	(26 255)	(8 965)
Total assets	5 025 686	4 356 667
Cash and quasi cash	2 815 610	2 201 657
Direct credit facilities	2 051 452	2 046 234
Total external sources of funds (customers' and banks' deposits)	4 324 303	3 644 076
Total revenues	79 487	59 647
Net profit before tax	(26 248)	(8 884)
Net profit after tax	(26 255)	(8 965)

## Islamic International Arab Bank:

Islamic International Arab Bank plc, a wholly-owned subsidiary of Arab Bank plc, offers a full range of banking products and services which are in accordance with Islamic Sharia rules. Established in Jordan in 1997, the Bank started its operations the following year.

In JOD thousand	2008	2007
Capital	73 000	40 000
Total shareholders' equity	92 209	74 083
Percentage ownership	100%	100%
Bank share of net income	6 508	10 870
Total assets	906 312	593 987
Cash and quasi cash	360 696	276 718
Direct credit facilities	290 976	305 696
Total external sources of funds (customers' and banks' deposits)	795 585	503 562
Total revenues	19 529	23 688
Net profit before tax	11 372	16 075
Net profit after tax	6 508	10 870

#### Arab Sudanese Bank:

On 13th August 2008, Arab Bank plc obtained the license to establish and operate a fully-owned subsidiary in Khartoum – Sudan, under the name "Arab Sudanese Bank", which is intended to offer a full range of banking products and services that are Islamic Sharia – compliant.

The Bank's paid up capital is US\$ 50 million and is expected to launch its operational activities by the start of the second quarter of year 2009.

#### Arab Investment Bank S.A.L.:

Founded in 1998 with a paid-up capital of LBP 15 billion, Arab Investment Bank S.A.L. started its operations in 1999. The Bank is a majority-owned subsidiary of Arab Bank plc and is its investment arm in Lebanon. As an investment bank, it specialises in medium and long-term lending. Its activities also include deposit-taking for terms of six months and longer.

In LBP thousand	2008	2007
Capital	15 000 000	15 000 000
Total shareholders' equity	20 197 382	19 990 255
Percentage ownership	66.68%	66.68%
Bank share of net income	702 997	770 181
Total assets	56 615 500	59 449 410
Cash and quasi cash	51 252 487	54 287 946
Direct credit facilities	1 865 366	1 930 976
Total external sources of funds (customers' and banks' deposits)	35 585 716	38 605 643
Total revenues	1 664 538	1 772 931
Net profit before tax	1 139 308	1 257 969
Net profit after tax	1 054 285	1 155 041



## Arab Tunisian Bank:

Arab Tunisian Bank (ATB) was incorporated in Tunisia in 1982, and is a majority-owned subsidiary of Arab Bank plc. Arab Tunisian Bank provides all banking products and services to its customers.

In TND thousand	2008	2007
Capital	80 000	60 000
Total shareholders' equity	292 425	197 468
Percentage ownership	64.24%	64.24%
Bank share of net income	23 624	16 262
Total assets	3 149 254	2 742 828
Cash and quasi cash	1 508 227	1 446 292
Direct credit facilities	1 515 002	1 214 728
Total external sources of funds (customers' and banks' deposits)	2 770 003	2 515 200
Total revenues	119 485	100 316
Net profit before tax	41 791	29 059
Net profit after tax	36 774	25 315



# Arab Bank – Syria:

Established in 2005, Arab Bank – Syria is licensed to carry out all commercial banking activities. Arab Bank plc owns 49% of its capital and controls technical management of the bank.

In SYP thousand	2008	2007
Capital	3 000 000	1 500 000
Total shareholders' equity	3 304 616	1 622 813
Percentage ownership	49%	49%
Bank share of net income	147 522	102 197
Total assets	32 680 168	21 267 155
Cash and quasi cash	18 135 523	12 990 818
Direct credit facilities	12 658 282	6 918 885
Total external sources of funds (customers' and banks' deposits)	28 446 908	19 249 255
Total revenues	833 673	562 390
Net profit before tax	407 892	281 101
Net profit after tax	301 067	208 565

#### Al Wahda Bank:

Al Wahda Bank is Libya's fifth largest bank with total assets of USD 4.9 billion and a market share of 20%, with 71 branches across the country. The Bank is licensed to carry out all commercial banking activities. During early 2008, Arab Bank plc acquired 19% of Al Wahda Bank with the right to increase its share to 51% within a period of three to five years. Arab Bank plc has the majority in the Board of Directors and controls the management of Al Wahda Bank, including the appointment of the CEO.

In LYD thousand	2008	2007
Capital	108 000	108 000
Total shareholders' equity	251 919	239 371
Percentage ownership	19%	0%
Bank share of net income	6 907	0
Total assets	4 909 905	3 571 588
Cash and quasi cash	3 589 557	2 466 054
Direct credit facilities	1 116 606	886 624
Total external sources of funds (customers' and banks' deposits)	4 226 975	2 970 290
Total revenues	137 522	113 960
Net profit before tax	67 658	64 783
Net profit after tax	36 351	31 738

#### Al Arabi Investment Group (AB Invest):

AB Invest is a financial company, focusing mainly on investment banking activities. Known earlier as Atlas Investment Group, it has developed into one of the leading investment entities in Jordan providing a wide range of services, including brokerage, asset management, corporate finance and research. It was established in Jordan in 1996, and is wholly owned by Arab Bank plc.

In JOD thousand	2008	2007
Capital	14 000	8 900
Total shareholders' equity	20 365	16 280
Percentage ownership	100%	100%
Bank share of net income	4 085	4 167
Total assets	29 235	24 047
Cash and quasi cash	19 423	18 625
Direct credit facilities	-	-
Total external sources of funds (customers' and banks' deposits)	-	-
Total revenues	7 590	7 716
Net profit before tax	5 385	5 417
Net profit after tax	4 085	4 167



# Al Arabi Capital Limited (AB Capital):

AB Capital was founded in 2006 as an Arab Bank plc Investment Banking arm that offers investment banking, private equity and asset management services throughout the Arabian Gulf and Middle East region.

AB Capital, which is a majority-owned subsidiary of Arab Bank plc, is based in the Dubai International Financial Center (DIFC) and is regulated by the Dubai Financial Services Authority (DFSA).

In US Dollar thousand	2008	2007
Capital	40 000	10 000
Total shareholders' equity	32 650	10 581
Percentage ownership	80.18%	60.0%
Bank share of net income	(3 280)	(3 835)
Total assets	34 017	12 862
Cash and quasi cash	8 274	10 246
Direct credit facilities	-	-
Total external sources of funds (customers' and banks' deposits)	-	-
Total revenues	3 284	3 683
Net profit before tax	(4 091)	(6 391)
Net profit after tax	(4 091)	(6 391)

# **Arab National Leasing Company:**

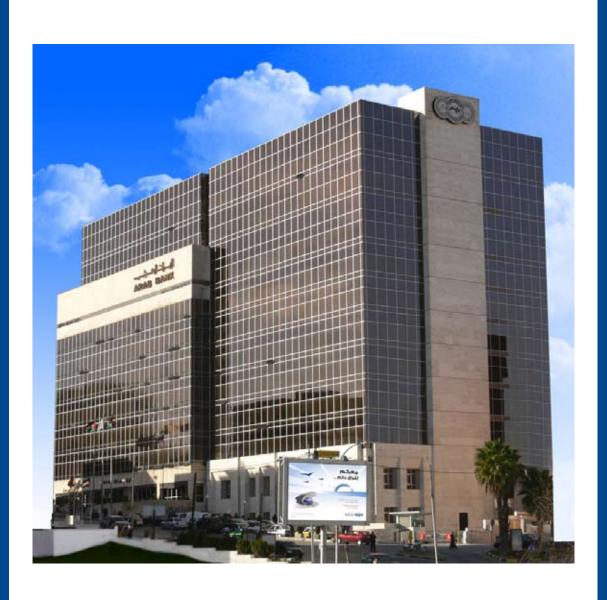
Arab National Leasing Co., a wholly-owned non-banking subsidiary of Arab Bank plc, offers financial leasing services that cover a wide range of assets and products. The company was established in 1996 as a limited liability company.

In JOD thousand	2008	2007
Capital	25 000	25 000
Total shareholders' equity	53 174	36 513
Percentage ownership	100%	100%
Bank share of net income	7 541	10 969
Total assets	83 330	67 959
Cash and quasi cash	2 654	(213)
Investment in leasing contracts	78 879	63 896
Total external sources of funds	_	_
(customers' and banks' deposits)		
Total revenues	11 187	15 795
Net profit before tax	10 055	14 625
Net profit after tax	7 541	10 969

### Al Nisr Al Arabi Insurance Company:

Al Nisr Al Arabi Insurance Co. is part of Arab Bank Group. It is a majority-owned subsidiary of the Bank that offers a full range of insurance products. The company was founded in 1976 and has developed into one of the leading insurance companies in Jordan. In May 2006, and with the launching of its Bancassurance line of business, Arab Bank acquired 50% in addition to two shares of the total shares representing the company's capital.

In JOD thousand	2008	2007
Capital	10 000	10 000
Total shareholders' equity	17 556	17 779
Percentage ownership	50%+2 shares	50%+2 shares
Bank share of net income	1 096	1 032
Total assets	30 438	28 451
Cash and quasi cash	11 858	9 370
Total Investments	16 334	17 254
Total external sources of funds (customers' and banks' deposits)	-	-
Total revenues	10 214	9 933
Net profit before tax	2 532	2 785
Net profit after tax	2 192	2 064



# **First: Jordanian Companies:**

Entity	Туре	Address	Type of Activity
Arab National Leasing Co.	Limited Liability	PO Box 940638 Amman 11194 Jordan Tla`a Al Ali – Madina Monawwara St., Bldg. 256 Tel. 00962 6 5531649 Fax. 00962 6 5529891	Financial leasing
Al Arabi Investment Group (AB Invest)	Limited Liability	PO Box 143156 Amman 11814 Jordan Rabia – Abdalla Bin Rowaha St., Bldg. 1 Tel. 00962 6 5522239 Fax. 00962 6 5519064	Financial and investment banking services
Al Nisr Al Arabi Insurance Co.	Public Shareholding	PO Box 9194 Amman 11191 Jordan Abdali – Amman Commercial Complex Tel. 00962 6 5685171 Fax. 00962 6 5685890	Insurance services
Islamic International Arab Bank	Public Shareholding	PO Box 925802 Amman 11190 Jordan Wasfi Tal St. Tel. 00962 6 5694901 Fax. 00962 6 5694914	Islamic banking

# Second : Arabic & Foreign Companies:

Arab Investment Bank	Public Shareholding	Commercial Buildings Co. Bldg. – Riad Al Solh St. –PO Box 11 – 7000 Beirut – Lebanon	Investment & medium and long term deposits acceptance
Arab Tunisian Bank	Public Shareholding	9 Al Hadi Nweira, 1001 Tunisia Tel. 00216 71 351 155 Fax. 00216 71 349 278	Commercial banking
Arab Bank – Syria	Public Shareholding	PO Box 38 Abu Rummana – Mahdi Bin Baraka St. – Damascus – Syria. Tel. 00963 11 334 8130 Fax. 00963 11 334 9844	Commercial banking

				5% or more of	capital)		
Capital	No. of Employees	No. of Branches	Name	No. of Shares in 2007	%	No. of Shares in 2008	%
JOD 25 Million	21	1	Arab Bank	25 000 000	100.00%	25 000 000	100.00%
JOD 14 Million	61	2	Arab Bank	8 900 000	100.00%	14 000 000	100.00%
			Arab Bank	5 000 002	50.00%	5 000 002	50.00%
			Allianz Mena Holding	1 801 264	18.00%	1 801 264	18.00%
JOD 10 Million	136	2	Yacoub Sabella	605 516	6.10%	605 516	6.10%
			Zaid Sabella	576 624	5.70%	576 624	5.70%
			Jordan Investment & Finance Bank	552 808	5.50%	557 326	5.70%
JOD 73 Million	368	19	Arab Bank	40 000 000	100.00%	73 000 000	100.00%
LBP 15	4	1 -	Arab Bank	94 955	66.68%	94 955	66.68%
Billion	4		Al Arabi Finance Co.	24 990	33.32%	24 990	33.32%
TND 80	902	00	Arab Bank	38 542 525	64.24%	51 390 027	64.24%
Million	802	88 -	Zarzari Complex	3 145 752	5.24%	5 053 025	6.32%
			Arab Bank	1 470 000	49.00%	2 940 000	49.00%
			Basma Talal Zain	150 000	5.00%	300,000	5.00%
SYP 3 Billion	270	13	Alia Talal Zain	150 000	5.00%	300,000	5.00%
			Samer Salah Danial	150 000	5.00%	300,000	5.00%
			Moh'd S. Sharabati	150 000	5.00%	300,000	5,00%

Entity	Туре	Address	Type of Activity
Al Wahda Bank (despite Arab Bank's ownership of 19%, Al Wahda Bank is considered a subsidiary due to Arab Bank's management control).	Public Shareholding	PO Box 452 – Benghazi, Al Baraka – Al Fodhail Bo Omar Square – Libya Tel. 00218 91 222 4256 Fax. 00218 91 222 4122	Commercial banking
Arab Sudanese Bank	Private Shareholding	Khartoum Sharq – Bldg 7, Dar Nizar – Ground Floor, DE1 Sq. – Baladeya St. Tel. 00249 155 119490/1 Fax. 00249 155 119533	Islamic banking
Al Arabi Capital Limited	Limited Liability	PO Box 506582 Dubai, Dubai International Financial Centre – The Gate Village, Building 10, Level 5 – UAE Tel. 00971 4507 1200/34 Fax. 00971 4507 1214	Financial services
Arab Gulf Tech for IT Services	Limited Liability	PO Box 500524 Dubai, UAE Tel. 00971 4362 1288 Fax. 00971 4362 1299	IT services for Arab Bank branches
Arab Company for Shared Services	Limited Liability	PO Box 11364 Dubai Dubai Outsource Zone –UAE Tel. 00971 4295 0845 Fax. 00971 4295 5974	Financial services for Arab Bank branches
Arabella for IT Services Ltd.	Limited Liability	13-15 moorgate, London EC2R 6AD Tel. 0044 20 7315 8500 Fax. 0044 20 7796 4696	IT services for Arab Bank branches
Arab Bank Australia Ltd.	Public Shareholding	Level 9, 200 George St. Sydney NSW Australia 2000 Tel. 0061 2 9377 8900 Fax. 0061 2 9221 5428	Commercial banking
Europe Arab Bank	Public Shareholding	13-15 moorgate, London EC2R 6AD Tel. 0044 20 7315 8500 Fax. 0044 20 7600 7620	Commercial banking

## Third: Sister Companies:

Arab Bank (Switzerland) Ltd.	Public shareholding	Claridenstrasse 26 PO Box 2023 CH-8022 Zurich – Switzerland Tel. 0041 44 265 7111 Fax. 0041 44 265 7330	Commercial banking
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				Major Shareholders (5% or more of capita			
Capital	No. of	No. of		No. of		No. of	
	Employees	Branches	Name	Shares in 2007	%	Shares in 2008	%
			Central Bank of Libya	1 501 200	14.00%	0	0.00%
LYD 108 Million	3 098	78	Economic and Social Development Fund	7 894 800	73.00%	5 832 000	54.00%
			Arab Bank	0	0.00%	2 052 000	19.00%
USD 50 Million	25	1	Arab Bank	-	-	4 999 999	100.00%
			Arab Bank	6 000 000	60.00%	32 073 000	80.18%
USD 40 Million	26	1	SAN Investment	400 000	4.00%	2 000 000	5.00%
USD 1.5 Million	37	1	Arab Bank	5 509	100.00%	5 509	100.00%
AED 300 000	93	1	Arab Bank	300 000	100.00%	300 000	100.00%
GBP 2 Million	20	1	Arab Bank	2 000 000	100.00%	2 000 000	100.00%
AUD 55 Million	132	10	Arab Bank	55 000 000	100.00%	55 000 000	100.00%
				49 999 deferred	99.99%	49 999 deferred	99.99%
EUR 500 Million	271	6	Arab Bank	shares of £ 1 and 499 925 539 ordinary shares of € 1		shares of £ 1 and 499 925 539 ordinary shares of € 1	
CHF 26.7 Million	88	2	-		olders of Arab	(Switzerland) Ltc Bank plc, with ar	





Title

**Member Since** 

Date of Birth

**Academic Qualifications** 

**Experience** 

Memberships

#### Mr. Abdel Hamid Abdul Majeed Shoman

#### Chairman and Chief Executive Officer

28/9/1976

1/1/1947

B.Sc. in Business Administration, American University of Beirut, Lebanon, 1970.

- Assumed the position of Deputy Chairman / Chief Executive Officer of Arab Bank plc on 24/5/2001.
- Worked for 25 years as the Assistant General Manager of Arab Bank, chairing the Higher Credit Committee in addition to several other senior committees of the Bank.
- Regional Executive Manager of the Arab Bank branches in the GCC countries (1972 1976).
- Member of the Board of Directors of the Central Bank of Jordan (2001 2005).
- Member of the Upper House of the Parliament (since November 2005).
- Member of the Board of Trustees, King Hussein Institute for Cancer and Biotechnology, Jordan.
- Chairman of the Board of Directors of Arab Bank plc, Jordan (since 9/7/2005).
- Chairman of the Board of Directors of Arab Bank (Switzerland) Ltd., Switzerland (since 18/4/2002)
- Chairman of the Board of Directors of Europe Arab Bank, UK (since 28/6/2005).
- Deputy Chairman of the Board of Directors of Oman Arab Bank, Oman (since 25/6/2001).
- Member of the Board of Directors of Arab National Bank, Saudi Arabia (since 25/6/2001).
- Chairman of the Board of Directors of Abdul Hamid Shoman Foundation, Jordan (since 26/4/2007).
- Chairman of the Board of Directors of AB Capital, UAE (since 2005).
- Chairman of the Board of Directors of Al Arabi Investment Group, Jordan (since 2004).



Title

**Member Since** 

Date of Birth

**Academic Qualifications** 

**Experience** 

Memberships

#### Mr. Sabih Taher Darwish Al-Masri

#### **Deputy Chairman**

27/3/1998

2/12/1937

B.Sc. in Chemical Engineering, University of Texas, Austin, USA, 1963.

- More than 40 years experience in managing private businesses in various areas of investment, finance, industry and commerce.

- Chairman of the Board of Directors of ASTRA Industrial Group, Saudi Arabia (since 2007).
- Chairman of the Board of Directors of ZARA Holding Co., Jordan (since May1999).
- Chairman of the Board of Directors of Palestine Telecommunication Corp., Palestine (since 1998).
- Member of the Board of Directors of Palestine Development & Investment Co. (Padico), Palestine (since 1994).
- Chairman of the Board of Directors of Arab Supply & Trading Co., Saudi Arabia (since 1979).
- Chairman of the Board of Directors of Sikon for Building Materials Co., UAE (since 1968).



Title

**Member Since** 

Date of Birth

**Academic Qualifications** 

Mr. Samir Farhan Khalil Kawar

Member of the Board of Directors

29/3/2002

29/10/1934

- B.Sc. in Agricultural Engineering, University of Arizona, USA, 1959.
- M.Sc. in Agricultural Mechanical Engineering, Kansas State University, USA, 1961.

#### **Experience**

- Managing private businesses (since 1965).
- Head of the Natural, Mineral and Industrial Resources Section, Jordanian National Construction Council (1962–1965).
- Formerly, Minister of several ministries and member of the Senate, House of Representatives, the National Consultative Council and many of its committees.
- Member of the Higher Council, The Hashemite Education Society.

#### Memberships

- Chairman of the Board of Directors of Arab Bank Australia Ltd., Australia.
- Chairman of the Board of Directors of the Middle East Insurance Company, Jordan.
- Member of the Board of Directors of Bilmond University, Lebanon.
- Deputy Chairman of the Board of Trustees of the University of Jordan.
- Founding Member of the Jordanian Businessmen Association, Jordan.
- Founding Member of the Salt Construction Establishment, Jordan.
- Member of the Queen Alia Social Development Fund, Jordan.
- Member of Amman Chamber of Commerce, Jordan.
- Member of Amman Chamber of Industry, Jordan.
- Chairman and Board member in many private companies in Jordan.



Title

**Member Since** 

**Date of Birth** 

**Academic Qualifications** 

Experience & Memberships

Mrs. Nazik Odah Al Hariri

**Member of the Board of Directors** 

29/8/1996

10/5/1948

University Degree.

- Member of the Board of Directors of Bank Med, Lebanon (since July 2005).
- Member of the Board of Directors of Mediterranean Holding Group, Lebanon (since July 2005).
- President of various humanitarian and educational institutions.
- Vice President of the Continuous Care Centre, Lebanon.
- Member of the Board of Trustees of the Children's Cancer Centre, Lebanon.
- Member of Al-Nahda Philanthropic Society for Women, Saudi Arabia.
- President of Rafiq Al Hariri Foundation, Lebanon.
- Member of the Board of Trustees of the Welfare Association.



Title

**Member Since** 

**Date of Birth** 

**Academic Qualifications** 

Experience

Memberships

Ministry of Finance and Economy, Saudi Arabia (Represented by Mr. Saleh Saad A. Al-Muhanna

#### Member of the Board of Directors

- Legal Entity: 29/4/1966.
- Legal Entity's Representative: 31/3/2006.

#### 11/1/1959

- B.Sc. in Industrial Management, King Fahd University of Pe¬troleum and Minerals, Saudi Arabia, 1982
- M.Sc. in Economics, Ohio State University, USA, 1993.
- Currently holds the position of Deputy Under Secretary General for General Budget Affairs, Ministry of Finance, Saudi Arabia.
- Member of the committee responsible for the sovereign rating of the Kingdom of Saudi Arabia (since 2001)
- Member of the team that negotiated the Natural Gas Initiative with international oil companies, Saudi Arabia (2000 2004).
- Member of the Board of Directors of the General Corporation for Technical & Vocational Training, Saudi Arabia (since 2007).
- Member of the Board of Directors of the Saline Water Conversion Corporation, Saudi Arabia (since 2005).
- Member of the Board of Directors of the Saudi Moroccan Developmental Investment Co. (2000 2006).



Title

**Member Since** 

Date of Birth

**Academic Qualifications** 

**Experience** 

Memberships

#### Mr. Mohammed Ahmad Mokhtar Al-Hariri

#### **Member of the Board of Directors**

6/11/2005

9/11/1958

B.Sc. in Business Administration, University of Ottawa, Canada, 1979.

- 28 years experience in the management of Saudi Oger Ltd., Saudi Arabia.
- Chairman of the Board of Directors of Saudi Med Investment Co. (since 12/2007).
- Chairman of the Board of Directors of AVEA Illetisim Hizmelteri A.S., Turkey (since 9/2006).
- Chairman of the Board of Directors of Oger Telecommunications Ltd., Dubai (since 8/2005).
- Member of the Board of Directors of Oger Telekomunikasyon A.S., Turkey (since 8/2005).
- Chairman of the Board of Directors of Groupe Méditerannée (Holding), Lebanon, (since 7/2005).
- Chairman of the Board of Directors and General Manager of Banque de la Méditerannée and all of its subsidiaries (since 7/2005).
- Member of the Board of Directors of MedGulf Insurance and Reinsurance (MedGulf Bahrain), Bahrain (since 6/2005).
- Member of the Board of Directors of MedGulf Holding, Lebanon (since 5/2005).
- Chairman of the Board of Directors of Turk Telecom A.S., Turkey (since 11/2005).
- Member of the Board of Directors of Enterprise des Travaux Internationaux (ETI), France (since 6/2003).
- Member of the Board of Directors of Oger International, France (since 5/2003).
- First Deputy Chairman of Saudi Oger Ltd., Saudi Arabia (since 3/2003).
- Member of the Board of Directors of MedGulf Insurance and Reinsurance (MedGulf Saudi Arabia), Saudi Arabia (since 7/1999).
- Member of the Board of Directors of 3C Telecommunications (PTY), South Africa (since 6/1999).
- Chairman of the Board of Directors of IRAD Investment (Holding), Lebanon.
- Chairman of the Board of Directors of Al Mal Investment (Holding), Lebanon.



Title

**Date of Membership** 

**Member Since** 

**Academic Qualifications** 

Experience

#### Mr. "Mohammed Thabet" Abdulraouf S. Taher

#### Member of the Board of Directors

3/3/2004

1928

- Diploma in Marketing, International Institute for Marketing at Harvard University, USA, 1966.
- Master's degree in Management, Holland, 1963.
- General Manager and Member of the Board of Directors of A.H. Shoman Foundation (since 11/2003).
- Head of Management Committee for Jordan and Gulf Bank, Jordan (2/2003 2/2004).
- Chairman of the Board of Directors of National Petroleum Co. (1996 1999) & (2002 2003).
- Member of the Board of Directors of the Central Bank of Jordan (2001 2004).
- Deputy Chairman of the Jordanian Businessmen Association and Secretary General of the Union of Arab Businessmen (since 1997).
- General Manager and Member of the Board of Directors of Jordan Phosphate Mines Co., Jordan (4/1992 9/1993).
- General Manager of the Jordan Phosphate Mines Co., Jordan (1974 1976) & (1992 1993).
- Minister of Energy & Mineral Resources, Jordan (1989 1991).
- Deputy Chairman of Arab Potash Co., Jordan (1980 1989).
- Member of the Boards of Scientific Research in the University of Jordan & Hashemite University.

#### Memberships

- Member of the Board of the Jordanian Scientific Research Society (since 1999).
- Member of the National Council for Human Resources Development, Jordan (since 1998).
- Member of the Board of Trustees of Talal Abu Ghazaleh College for Business Administrations in The German Jordanian University.
- Member of the Board of the Arts and Languages College, University of Jordan.



Title

**Member Since** 

Date of Birth

**Academic Qualifications** 

**Experience** 

Social Security Corporation, Amman, Jordan (Represented by Mr. Ibrahim Yusuf Ibrahim Izziddin)

#### Member of the Board of Directors

- Legal Entity: 20/9/2001.

- Legal Entity's Representative: 31/3/2006.

3/12/1934

BA in Political Science, American University of Beirut, 1955.

- President of the Higher Media Council, Jordan (2002 2006).
- General Manager of the AH Shoman Foundation, Jordan (1997 2002).
- Member of the Higher House of Senate (for one term in 1989).
- Minister of State for Prime Minister Affairs and Minister of Media, Jordan (different times between 1989 –1995).
- President of Bureau of Civil Service (1986 1989).
- Jordanian Ambassador to Switzerland, Germany, UK and USA, in addition to working as a non-resident Ambassador to Austria, Sweden, Norway, Denmark, Luxembourg, and Holland (1975–1985).
- Under Secretary General, Ministry of Media, Jordan (1971 1975).
- Worked in the area of foreign media, Ministry of Media & the Royal Hashemite Court (1965 1971).
- Worked in the field of Publishing in Beirut (1958 1965).
- Worked at the Foreign Affairs Department, Ministry of Transportation, Prime Ministry and Printings Department at the Ministry of Foreign Affairs, Jordan (1955–1958).

Memberships

- Member of the Board of Directors of the Central Bank of Jordan (since 3/2007).
- Member of the Board of Trustees of King Abdullah II Creativity Award, Jordan.
- Member of the Board of Trustees of the National Centre for Human Rights, Jordan.
- Deputy Chairman of the Board of Directors of A.H. Shoman Foundation, Jordan.
- Member of the Board of Trustees of the Hashemite University, Jordan.
- Member of the Board of Directors of the Centre for Strategic Studies at the University of Jordan.



Abdul Hameed Shoman Foundation (Represented by Dr. Tayseer Radwan Saleem Al-Smadi)

Title

**Member Since** 

Date of Birth

**Academic Qualifications** 

Experience

Memberships

#### Member of the Board of Directors

- Legal Entity: 31/3/2006.
- Legal Entity's Representative: 31/3/2006.

14/4/1966

- B.Sc. in Economics, Yarmouk University, 1988.
- M.Sc. in Economics, University of Jordan, 1994.
- PhD in Development Economics & Foreign Trade, Utah, USA, 1998.
- Chief Executive Officer of the First Startegieh Consulting, Jordan (since 2006).
- Minister of Planning and International Cooperation and Minister of the Development of the Public Sector (2005).
- Chairman of the Civil Service Council (2005).
- Secretary General, Ministry of Planning and International Cooperation (2004 2005).
- Deputy Governor and Governor of Jordan at the World Bank (2003 2005).
- Part Time Lecturer, University of Jordan (2000 2002).
- Chairman of the Board of Directors of Islamic International Arab Bank, Jordan (since 10/2008).
- Member, the Retired Militaries & Old Fighters Foundation, Jordan (2008).
- Member of the Board of Directors of Arab Tunisian Bank, Tunisia (since 2006).
- Member of the Board of Trustees, Jordan Hashemite Fund for Human Development, Jordan (since 2006).
- Member of the Consultative Council for Ajloun Governorate, Jordan (since 2/2006).
- Previous Membership of the Boards of Directors of many Institutions, including the Industrial Development Bank, Investment Promotion Corporation, Export & Trading Centers Development Corporation, Central Electricity Generating Company, Water Authority of Jordan And Jordan Valley Authority).



Title

**Member Since** 

**Date of Birth** 

**Academic Qualifications** 

Experience

Memberships

Mr. Riad Burhan Taher Kamal

Member of the Board of Directors

9/7/2005

6/12/1943

- B.Sc. in Civil Engineering, University of London, 1965.
- M.Sc. in Construction Engineering, University of London, 1966.
- General Manager of Arabtec Holding, Dubai (since 2005).
- Founder and General Manager of Arabtec Construction Co., Dubai (since 1974).
- Worked for Sir Robert McAlpine Engineering Co., London (1970 1974).
- Civil Engineer at Shaheen Engineering & Contracting Co. (1966 1970).
- Member of the Board of Directors of Arabtec Holding, Dubai.
- Member of the Board of Directors of Depa United Co., Dubai.
- Member of the Board of Directors of Gulf Capital Co., Abu Dhabi.
- Member of the Board of Directors of Turkland Bank, Istanbul, Turkey.
- Member of the Board of Directors of Arab Bank Syria, Damascus.
- Member of the Board of Directors of Arabia Insurance Co., Beirut, Lebanon.
- Member of the Board of Directors of Satellite Inter-Active Systems, Dubai.
- Member of the Board of Trustees of the American University of Beirut, Lebanon.
- Deputy Chairman, Welfare Association, Geneva.



Title

**Member Since** 

**Date of Birth** 

**Academic Qualifications** 

Experience

#### Mr. Wahbe A. WahbeTamari

#### Member of the Board of Directors

31/3/2006

14/5/1963

- BA in Management and Finance, Webster University, Geneva, Switzerland, 1984.
- Founder and Chairman of the Board of Directors of Watamar & Partners S.A., Geneva (since 2003).
- Executive Director of Sucafina S.A., Geneva (1999 2002).
- Adviser to the Chairman of the Board of Directors of the Consolidated Contractors International Co., Athens (1991 1999).
- Chief Trader, Sucafina S.A., Geneva (1983 1991).
- Trader, Merrill Lynch, London (1982 1983).

#### Memberships

- Member of the Board of Directors of Arab Investment Bank, Lebanon (since 5/2007).
- Member of the Board of Directors of Al-Arabi for Finance SAL (Holding), Lebanon (since 5/2007).
- Member of the Board of Directors of Arab Bank (Switzerland) Ltd., Zurich (since 4/2007).
- Chairman of the Board of Directors of Arabia Insurance Co., Lebanon (since 6/2006).
- Member of the Board of Directors of Commercial Building SAL, Lebanon (since 6/2006).
- Member, Welfare Association (since 2006).
- Member, Act For Lebanon (since 2005).
- Member of the Board of Directors of Banque de Crédit National SAL, Lebanon (since 8/2004).
- Chairman of Watamar & Partners S.A., Geneva (since establishment in 1/2003).
- Chairman of the Board of Directors of Immofina Holding S.A.L., Lebanon.
- Chairman of the Board of Directors of Immofina S.A., Geneva (since establishment in 3/2001).
- Member, Young Presidents Organization (YPO) (since 1999).
- Deputy Chairman of Sucafina S.A., Geneva (since 8/1998).
- Member of the Board of Directors of Sucafina S. A., Geneva (since 11/1990).

## Mr. Abdel Hamid Abdul Majeed Shoman Chairman and Chief Executive Officer

Date of Appointment : 1/10/1972 Date of Birth: 1/1/1947

#### **Academic Qualifications**

B.Sc. in Business Administration, American University of Beirut, 1970.

## Experience

- Chairman / Chief Executive Officer of Arab Bank plc (since 9/7/2005).
- Assumed the position of Deputy Chairman / Chief Executive Officer of Arab Bank plc on 24/5/2001.
- Regional Executive Manager of the Arab Bank branches in the GCC countries (1972 1976).
- Worked for (25) years as the Assistant General Manager of Arab Bank plc, chairing the Higher Credit Committee in addition to several other senior committees of the Bank.
- Member of the Upper House of the Parliament (since November 2005).
- Member of the Board of Directors of the Central Bank of Jordan (2001 2005).

- Chairman of the Board of Directors of Arab Bank (Switzerland) Ltd. Switzerland, (since 18/4/2002).
- Chairman of the Board of Directors of Europe Arab Bank UK, (since 28/6/2006).
- Deputy Chairman of the Board of Directors of Oman Arab Bank Oman, (since 25/6/2001).
- Member of the Board of Directors of Arab National Bank Saudi Arabia, (since 25/6/2001).
- Chairman of the Board of Directors of A.H. Shoman Foundation Jordan, (since 26/4/2007).
- Chairman of the Board of Directors of AB Capital UAE, (since 2005).
- Chairman of the Supervisory Board of AB Invest Jordan, (since 2004).

## Mr. Michel Antoine Nakhla Accad Assistant Chief Executive Officer

Date of Appointment : 17/9/2006

Date of Birth: 18/12/1953

## Academic Qualifications

- B.Sc. in Business Administration, American University of Beirut, 1976.
- MBA, Texas University, Austin USA, 1978.

## Experience

- Middle East & North Africa Division Head, Citigroup (1/1/2004 16/9/2006).
- North & West Africa Cluster Head, CCO, Citigroup (1/7/2001 1/12/2003).
- Chief Credit Officer (CCO), Citibank, (1/6/1988 1/7/2001).
- Corporate Bank Group Head, Citibank, (1/7/1982 1/6/1988).
- Corporate Relationship Manager, Citibank (1/7/1979 1/6/1982).

- Chairman of the Board of Directors of Arab Tunisian Bank Tunisia.
- Member of the Board of Directors of Europe Arab Bank plc UK.
- Member of the Supervisory Board of AB Invest Amman.
- Member of the Board of Directors of Arab National Leasing Company Amman.

## Dr. "Mohammad Ghaith" Ali Mohammad Mismar Legal Counsel / Secretary General of the Board of Directors

Date of Appointment : 1/9/1999
Date of Birth: 24/11/1961

## Academic Qualifications

- B.A. in Law, Jordan University, 1984.
- M.A. in Commercial Law, University of London, UK, 1992.
- Ph.D. in Law, University of London, UK, 1998.

## Experience

- Legal Counsel / Secretary General of the Board of Directors, Arab Bank.
- Amman Court of First Instance Judge, (1/9/1989 30/8/1999).
- Military Judge, Amman, (28/3/1984 19/6/1989).

## **Board Memberships**

- Member of the Board of Directors of Arab Tunisian Bank – Tunisia.

## Mr. Ghassan Hanna Sulaiman Tarazi Chief Financial Officer (CFO)

Date of Appointment : 1/8/2003 Date of Birth: 8/1/1964

## **Academic Qualifictions**

- B.Sc. in Economics, Acadia University Canada, 1984.
- MBA, University of Leuven, Belgium, 1986.
- Professional certificates: CBA & CPA from the USA and FAIBF from Australia.

#### Experience

- Head of Financial Control and Risk Management, Gulf Investment Corporation, Kuwait, (2/2003 7/2003).
- Partner, KPMG Certified Accountants & Auditors, Amman, (1994 2003).
- Assistant Manager, Jordan National Bank, Amman, (1992 1993).
- Senior Auditor, Dajjani & Alaa Eldin & Partners, (1991 1992).
- Auditor, Arthur Andersen & Co., (1989 1990).

- Member of the Board of Directors of Arab Tunisian Bank Tunisia.
- Member of the Board of Directors of Arab National Bank Saudi Arabia.
- Member of the Board of Directors of Arab Gulf Tech for IT Services, Free Zone, Dubai.
- Member of the Board of Directors of Turkland Bank A.S. Turkey.
- Member of the Board of Directors of Arabella for IT Services Co. London.
- Member of the Board of Directors of Arab Company for Shared Services, Free Zone Dubai.

## Mr. "Mohammad Saleem" Mohammad Omar Sheikh Executive Vice President Group Chief Credit Officer

Date of Appointment : 1/12/2006 Date of Birth: 28/2/1956

#### **Academic Qualifications**

- Bachelor of Commerce, Government College of Commerce Karachi.
- Masters in Business Administration, Punjab University.

#### Experience

- Group Chief Credit Officer, Arab Bank plc Amman (since 12/2006).
- Regional Managing Director, Barclays Bank plc Dubai, (2004 2006).
- Chief Operating Officer, Africa Corporate & Merchant Banking, Barclays Bank plc Johannesburg, (2002 2003).
- Regional Risk Manager, Citibank South Africa Johannesburg, (2001 2002).
- Deputy Managing Director, Citibank Nigeria Lagos, (1998 2001).
- Regional Head, Global Corporate Banking, Citibank N.A., Lahore Pakistan, (1996 1997).
- Business Manager, Asset Management Group, Citibank N.A., Karachi Pakistan, (1995).
- Local Corporate Group Head, Citibank N.A., Dubai, (1991 1994).
- Country Risk Manager, Citibank N.A., Dubai, (1998 1990).
- Marketing / Credit Administration Unit Head, Citibank N.A., Lahore Pakistan, (1981 1989).

## Other Qualifications

 Attended many advanced training courses, workshops and seminars in the areas of banking, credit, leadership and management

## Mr. Mohammad A. Hamad Ghanameh Executive Vice President Global Head of Corporate & Investment Banking

Date of Appointment : 1/2/2007 Date of Birth: 6/1/1953

## Academic Qualifictions

- B.Sc. in Mathematics, Riyadh University Saudi Arabia, 1975.
- Diploma in Computer Programming, London School of Technology, London UK, 1976

#### Experience

- Executive Vice President / Global Head of Corporate & Investment Banking, Arab Bank plc Amman (since 2/2007).
- Head of Corporate & Investment Banking, Banque Saudi Fransi, Riyadh Saudi Arabia, (8/1999 1/2007).
- Head of Corporate & Investment Banking, United Saudi Bank / USCB, Riyadh Saudi Arabia, (9/1995 7/1999).
- Assistant General Manager / Head of Corporate / Retail Banking Groups, Cairo Amman Bank Jordan, (10/1990 8/1995).
- Vice president / Head of Saudi Corporate Marketing Unit, Gulf International Bank Bahrain, (2/1989 10/1990).
- Manager, International Corporate / Credit Division, Arab Bank plc Jordan, (2/1987 1/1989).
- Head of Corporate Banking / Central Region, Saudi American Bank / Citibank, Riyadh Saudi Arabia (10/1976 1/1987).

- Member of the Board of Directors of Arab National Bank Saudi Arabia.
- Member of the Supervisory Board of AB Invest, Amman Jordan.
- Member of the Board of Directors of AB Capital Ltd., Dubai UAE.

# Ms. Dina "Mohammad Abdel Hamid" A. M. Shoman Executive Vice President – Branding

Date of Appointment : 1/8/2006 Date of Birth: 24/5/1980

## Academic Qualifications

- BS, Finance, Bentley College, Waltham, MA USA, 2002.
- MBA, Change Management, McCallum Graduate School of Business, Bentley College, Waltham, MA USA, 2006.

## Experience

- Executive Vice President / Branding, Arab Bank plc Amman (since 2007).
- Executive Vice President / Office of the CEO, Arab Bank plc Amman (on 1/8/2006).
- Project Intern, State Street Corporation, Boston, MA USA, (1–5/2006).
- Assistant Treasurer & Financial Analyst, Arab Bank plc, New York USA, (2/2003 6/2004).
- Rotational Trainee, HSBC Bank USA, New York USA, (2 12/2002).
- Intern, Merrill Lynch, Burlington, MA USA, (6 9/2001).
- Intern, First Investors Corporation, Waltham, MA USA, (9 11/2000).

- Member of the Board of Directors of Arab Bank Australia Ltd. Australia.
- Member of the Board of Directors of Al Nisr Al Arabia Insurance Company Jordan.
- Member, Beta Gamma Sigma, (since 6/2006).

## Mr. Marwan Nasha'at R. Riyal Executive Vice President – Group Head of Human Resources Division

Date of Appointment : 1/6/2005

Date of Birth: 15/10/1962

#### Academic Qualifictions

- B.A. in Economics and Politics, University of Jordan, 1983.
- M.A. in International Economic Relations, University of Jordan, 1994

## Experience

- Executive Vice President / Global Head of Human Resources, Arab Bank plc Amman (since 11/2005).
- Assumed several senior positions within the Human Resources Division, Arab Bank plc Amman (since 2004).
- Human Resources Manager, Arab Banking Corporation (ABC Bank) Jordan, (10/2003 6/2004).
- Human Resources & Administrative Manager, Aqaba Special Economic Zone Authority (ASEZA) Jordan, (6/2003 10/2003).
- Human Resources & Administrative Manager, Nestle Group Jordan, (3/2002 6/2003).
- Human Resources & Administrative Manager, Cairo Amman Bank Jordan, (11/2005 1/2002).
- Administration & Purchasing Manager, Ministry of Finance Jordan, (1986 1995).

## Other Qualifications

- Attended many advanced training courses, workshops and seminars in the areas of human resources and management.

## Mr. Majaz Ahmad Khan Executive Vice President Group Chief Operating Officer

Date of Appointment : 1/9/2007 Date of Birth: 23/1/1956

## **Academic Qualifications**

- Bachelor Degree in Commerce (BCOM), University of Karachi Pakistan, 1975.
- MBA with major in Finance, Central Michigan University USA, 1980.

## Experience

- Executive Vice President / Group Chief Operating Officer (COO), Arab Bank plc Amman (since 9/2007).
- EMEA Regional Control Head Director, Citibank, London UK, (1/2005 8/2007).
- CEEMEA Regional QA & Control Head Vice President / Director, Citibank, London UK, (2003 2004).
- Senior Country Operations Officer Vice President, Citibank South Africa, (7/2000 12/2002).
- Senior Country Operations Officer Vice President, Citibank Nigeria, (2/1995 6/2000).
- Audit Manager Vice President, Saudi American Bank (SAMBA), Riyadh Saudi Arabia, (9/1991 1/1995).
- Audit Manager Vice President, Citibank N.A., Karachi Pakistan, (2/1981 8/1991)

- Member of the Board of Directors of Arab Gulf Tech for IT Services, Dubai UAE.
- Member of the Board of Directors of Arab Company for Shared Services, Dubai UAE.

Shareholder's		As at 31st De	cember 2008	As at 31st December 2007		
Name	Nationality	No. of Shares	%	No. of Shares	%	
Social Security Corporation	Jordanian	80 118 615	15.003%	52 931 290	14.87%	
Saudi Oger Ltd.	Saudi	48 026 490	8.993%	32 017 660	8.99%	
Oger Middle East Holding	Lebanese	38 283 480	7.169%	24 982 300	7.02%	



Since its inception in 1930, Arab Bank has established and built itself as a top, highly competitive regional bank. It earned its untarnished reputation through applying a balanced strategy based on financial capital adequacy and sustainable financial advancement. This strategy paid off, enabling the Bank to expand both regionally and globally, achieve financial growth and strength, and continuously improve the quality of its products and services.

More noteworthy, however, is Arab Bank's time-tested solid performance, which prevailed during both good and difficult economic times. In 2008, Arab Bank Group realised sizeable profits and maintained its distinguished ratings relative to regional banks, despite the widespread financial and banking turmoil that plagued many global and regional banks. To illustrate, in 2008 Arab Bank was named the "Best Bank in Jordan" by all three renowned magazines: Euromoney, The Banker and Global Finance. It was also given "Best Trade Finance" Bank in MENA and Jordan, by Global Finance, while Libyan Wahda Bank was considered as "Best Bank in Libya", just to name a few. Arab Bank persists in ranking high on the lists of best banks. Internationally, Arab Bank ranked 152 among the "Top 1000 Banks List" compiled by the Banker.

Arab Bank continues to achieve high credit ratings by major rating agencies, such as Moody's, which has recently confirmed Arab Bank's financial strength rating of A2 and its long-term foreign currency rating of A3 with a "stable" outlook. The high rating underlines the Bank's strong profitability stemming from its corporate and commercial banking activities aided by business diversification and efficiency in terms of managing costs. Moody's also highlighted the healthy financial ratios that represent sufficient liquidity, high stability of deposits and strong capital adequacy ratio, which at 16.2% exceeds the requirements of both the Central Bank and Basel II.

Meanwhile, the assigned "stable" outlook reflects Arab Bank's continued resilience even during the current troublesome financial climate. The Bank's well-regarded reputation relies on the continued success of its conservative investment strategy along with efficient risk management, high levels of corporate governance, transparency and disclosures. For example, during the recent financial turbulence, Arab Bank was one of the first to disclose the extent of its exposure to the financial crisis, which was limited to USD 20 million corporate bonds issued by Lehman Brothers, and against which adequate reserves were taken immediately.

The same points were also raised by Fitch and Standard & Poor's Ratings, which have re-affirmed Arab Bank's long-term foreign currency rating "A-", also with a "stable" outlook. In particular, the rating reflects Arab Bank's leading position in the MENA region along with its presence in the main financial capitals of the world, in addition to its well geographic diversification.

As a result, the Bank's competitive position continues to be bolstered by its vast network of branches in the MENA region and in the major international financial centers and its wide-ranging portfolio of financial products and services. This, coupled with Arab Bank's robust reputation and history of over 79 years, makes it especially solid in the current fragile financial environment.

#### **Market Shares in Specific Locations**

Arab Bank's market shares vary by country, according to the nature of business it conducts. The following table presents estimates of the Bank's market shares:

Country	Total Assets %	Deposits %	Direct Credit Facilities %
Bahrain	3.66	3.22	7.20
Egypt	2.03	2.03	2.40
Jordan	24.07	25.83	18.10
Lebanon	1.47	1.56	1.39
Palestine	34.13	36.71	31.97
Qatar	1.19	1.66	1.08
UAE	0.90	1.05	0.84
Yemen	16.70	18.50	11.30

Note: Market shares were calculated based on the most recent data released by the central banks in the concerned countries.

It is worth mentioning that Arab Bank ranks first among banks operating in both Jordan and Palestine in terms of asset size, deposits and direct credit facilities.

Arab Bank competes in free and open economies on the bases of fair competition. It does not enjoy any government or preferable protection. It has obtained neither preferential advantages nor specific patents.

No specific individual supplier or client accounts for 10% or more of the Bank's activities, purchases and / or sales.

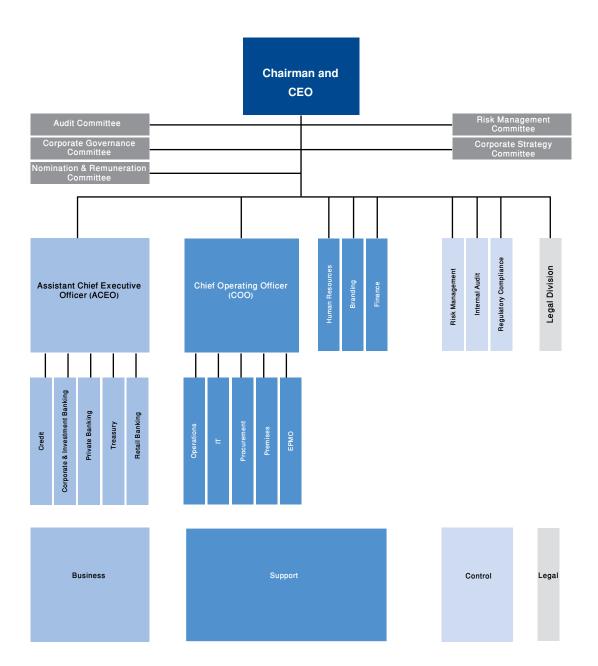
No decrees, laws or regulations were issued by governmental bodies or international organisations that would have material impact on the business of the Bank, any of its products or competitive capabilities. In addition, the international quality standards are not applicable as far as the Bank is concerned.

It is worth mentioning that Arab Bank plc has obtained notable ratings by several international rating agencies. Within this context, Moody's confirmed Arab Bank's financial strength rating of A2 and its long-term foreign currency rating of A3 with a "stable" outlook. Additionally, Fitch and Standard & Poor's reaffirmed Arab Bank's long-term foreign currency rating "A-", also with a "stable" outlook.

On the other hand, Arab Bank has received many distinguished awards during 2008, the most important of which are:

- Ranked fourth among Arab banks Global Finance.
- Ranked 79th among 200 international institutions in terms of total assets Global Finance.
- "Best Trade Finance Bank" in Jordan and the Middle East Global Finance.
- "Best Foreign Exchange Provider" in Jordan Global Finance.
- "Best Bank" in Jordan for 2008 Euromoney & Global Finance.
- The Islamic International Arab Bank was classified as the "Best Islamic Financial Institution in Jordan & MENA Region, excluding GCC countries" for 2008 – Global Finance.
- "Best Bank" in Yemen" for 2008 Global Finance.

These distinguished ratings and awards do in fact have significant impact on enhancing Arab Bank's competitiveness and reputation compared to other banks.





Academic Qualifications	Arab Bank	Europe Arab Bank	Arab Bank (Switzerland) Ltd.	Arab Bank Australia	Islamic International Arab Bank	Arab Sudanese Bank	Arab Investment Bank	Al-Arabi Investment Group (AB Invest)	
PhD	12	1	1	0	2	0	1	0	
Master's degree	475	54	14	7	30	9	1	14	
Advanced diplomas	46	17	13	8	1	4	0	3	
Bachelor's degree	3 962	75	18	50	224	12	1	36	
Junior college	828	37	5	39	61	0	0	4	
High school	900	87	37	123	18	0	1	4	
Sub high school	649	0	0	0	32	0	0	0	
Total Employees	6 872	271	88	227	368	25	4	61	

Al-Arabi Capital (AB Capital)	Arab Tunisian Bank	Arab Bank Syria	Al- Wahda Bank	Al Nisr Al Arabi Insurance Company	Arab Company fo Shared Services	Arab Gulf Tech for IT Services	Arabella for IT Services	Arab National Leasing Company	Total
1	4	1	3	0	0	0	0	1	27
12	127	10	26	13	3	3	1	2	801
0	121	8	332	82	1	0	0	0	636
11	3	55	691	14	61	25	2	14	5 254
0	33	43	598	14	14	5	1	2	1 684
2	514	36	356	13	10	4	16	2	2 123
0	0	117	1 092	0	4	0		0	1 894
26	802	270	3 098	136	93	37	20	21	12 419



Area	Training Agenda		Unscheduled Programs		Middle Management Programs		External Courses		
	Courses	Trainees	Courses	Trainees	Courses	Trainees	Courses	Trainees	
Jordan	76	1 185	184	2 838	0	0	93	504	
Palestine	0	0	19	395	26	318	26	92	
Egypt	11	167	9	85	0	0	50	118	
Morocco	2	18	13	324	0	0	21	29	
Algeria	1	24	11	70	2	4	2	6	
Lebanon	0	0	14	203	0	0	24	60	
Yemen	11	179	0	0	8	171	41	121	
Bahrain	14	34	5	48	0	0	14	19	
UAE	8	121	31	318	1	2	74	255	
Qatar	3	67	1	3	3	4	2	3	
Total per Item	126	1 795	287	4 284	40	499	347	1 207	

Ruwwad Programs		Courses Attended at Head Office		English & Computer Courses		Certification Programs		Grand Total Per Area	
Courses	Trainees	Courses	Trainees	Courses	Trainees	Courses	Trainees	Courses	Trainees
115	74	0	0	29	132	-	-	497	4 733
 0	0	6	16	1	8	0	0	78	829
0	0	15	32	6	6	6	7	97	415
0	0	0	0	15	90	42	57	93	518
0	0	0	0	0	0	0	0	16	104
0	0	10	13	2	5	0	0	50	281
0	0	0	0	8	52	0	0	68	523
0	0	7	11	4	4	6	7	50	123
0	0	5	12	2	4	1	1	122	713
0	0	2	3	0	0	0	0	11	80
115	74	45	87	67	301	55	72	1 082	8 319

#### **OVERVIEW**

Arab Bank Group addresses the challenge of banking risks comprehensively under an overall Enterprise Risk Management Framework applying leading practices and supported by a Governance Structure consisting of Board Level, Executive committees and three levels of control as follows:

#### Committees:

- Audit committee (Board Level).
- Risk Management Committee (Board Level).
- Higher Asset and Liability Management Committee.
- Executive Management Committee.
- Senior Credit Committee.

#### Three Levels of Control:

- Business Line and Country Control Units.
- Group Risk Management and Group Regulatory Compliance.
- Group Internal Audit.

Through its various committees, the Board of Directors ensures that senior management maintains an effective and efficient system of internal control. As the most senior executive responsible for all of Arab Bank's activities, the Chief Executive Officer is the first in line of responsibility for risk management and related practices. The Group Chief Financial Officer is in charge of defining financial risks, middle office controls, safeguarding the quality of financial data and ensuring that the disclosed financial statements are accurate and reliable.

The heads of strategic business units identify and manage risks within their specific business lines. The Global Treasurer is responsible for liquidity risk and market risk related activities. The head of Group Risk Management supervises all risks. The head of Group Regulatory Compliance ensures that the Bank is in compliance with applicable related laws, rules and regulations, especially those issued by banking regulatory authorities. Depending on the activities of each supporting unit, the concerned head is responsible for risks pertaining to his/her unit, and operate within formally delegated, pre-authorised risk limits.

### **GROUP RISK MANAGEMENT:**

As part of the risk governance structure of the Bank, Group Risk Management is the second level of control, responsible for ensuring that the Bank has a robust system for the identification and management of risk. Its mandate is to:

- Establish risk management policies and procedures for all types of risk;
- Advise and promote awareness on best practice;
- Develop and implement various risk management frameworks;
- Develop appropriate risk measurement tools and models; and
- Assess risk positions against established limits, with timely monitoring and reporting to senior management.

Within Group Risk Management, each department has specific goals in continuing to develop the Bank's risk management based on best practice, international guidelines and regulations of the Central Bank of Jordan.

The Credit Risk Department enhances the centralised reporting of Credit Risk and is responsible for the rollout of the internal corporate risk rating system and the retail credit scoring system by customising and implementing available models. With an improved "probability of default" measurement, these systems will augment the wider implementation of the Bank's risk-adjusted return-on-capital model. As the manager of the Basle II implementation project, this department ensures that all necessary policies, procedures and documentation have been put in place.

The Market and Liquidity Risk Department structures risk limits, monitors positions and is responsible for the value-at-risk (VaR) measurement framework. Other risk management reporting and risk management tools are introduced together with Global Treasury to ensure that risk measurement and reporting are comprehensive.

The Operational Risk Department, which also covers strategic and reputation risk, leads the implementation of a Bank-wide risk management framework, as part of the overall strengthening and continuous improvement of the controls within the Bank. The framework consists of policies and procedures supported by a formal methodology of risk-control and self-assessment for the identification, assessment, mitigation, control and reporting of operational risk in all business activities.

The Information Security Department is implementing a Bank-wide information security framework based on industry best practice. The department has initiated several projects currently under implementation for enhanced monitoring and control, and for promoting good practice throughout the Group.

The Business Continuity Management Department is responsible for an integrated approach to crisis management and business continuity planning. Contingency planning has proved its utility time and again throughout the Bank's history, enabling senior management to manage and operate the Bank during times of serious crises. The Bank uses a centralised database for maintaining and updating over 450 separate Business Contingency plans covering all major departments at Head Office and countries.

The Business Risk Review Department, established in 2007, conducts comprehensive individual, portfolio and business risk reviews. It ensures that the Bank's various portfolios in each country are suited to their economic context, business strategy and target market, and recommends corrective action where necessary. The department also assesses the quality of the loan portfolio, lending policies and processes, and the capabilities of the credit staff. While the review frequency is at least annual, additional reviews are undertaken based on market conditions, the size and sectoral nature of portfolios. In specific instances such reviews are supplemented by targeted stress testing scenarios.

In 2008, the Insurance Division was added to Group Risk Management. Its mandate is to oversee all insurance policies through a centralised database whether these are Global or Local. It ensures that insurable risks are appropriately mitigated, and establishes minimum insurance criteria at the Group and country level.

### **CREDIT RISK:**

During the year, Credit Group continued to raise the bar in terms of credit quality. Arab Bank Group's strategy is to "continuously ensure that its credit strategy is designed as per the risk appetite of its Board of Directors and the challenges imposed by the prevailing risk environment". The strategy is based on leading practices, a proactive approach to risk management, developing people skills and operating within defined risk tolerance limits.

Key initiatives and projects implemented during 2008 included:

- An enhanced centralised limit management system allowing further standardization of credit exposures reporting and control across the Bank.
- A new automated global classification and provisioning system in line with Central Bank requirements.
- The rollout of a new risk rating system, which standardizes spreading of financials for the corporate and commercial customer base.
- Appointment of global industry specialists during the year for Construction and Contracting, Real Estate, and Telecommunication.
- Dedicated training with a significant amount of time and resources invested in enhancing credit skills of both our Credit and Corporate and Investment Banking staff. Over 500 people across the globe were trained during the year on credit related seminars and workshops.

During the year, the Group continued with its proactive approach of periodic portfolio reviews. It conducted several portfolio reviews at both geography and industry levels. All global industries portfolios were reviewed and stress tested to assess potential impact of the current global financial turmoil. Rapid portfolio reviews for certain countries along with stress testing were also conducted in light of rising inflationary pressures early in the year and then in the face of the slowdown in global growth and demand that followed. This was in addition to the regular and prescheduled portfolio reviews performed by both the Credit and Business Risk Review teams.

Successful Credit Risk Management is based on the following building blocks:

- Diversification, being one of the primary objectives of the Bank and the Credit Group.
   In addition to the regulatory constrains that the Bank always fully adheres to, the conservative and prudential approach in managing the credit portfolio emphasises this even more.
- Creditworthiness of Arab Bank's clients who are assessed under a systematic and objective rating methodology that takes into consideration both quantitative and qualitative factors in addition to expert judgment. The credit rating process is being reinforced by introducing a new rating system that is widely used at other regional and global financial institutions.

- Credit Approval and monitoring process, which relies on: Credit committees at country and Head Office levels, clear roles, responsibilities and delegated authorities and the independence of credit risk evaluation from marketing and sales.
- Detailed financial analysis, industry studies, target markets and Risk Asset Acceptance Criteria (RAAC).
- Monitoring and control units, rules and escalation criteria to ensure full adherence to policies and procedures, regulatory frameworks, credit approvals' terms and conditions, complete documentation, perfection of security and collateral.

#### LIOUIDITY RISK:

Liquidity remains an area of great focus for Arab Bank Group. The Group has a highly diversified funding footprint, and in order to boost liquidity it additionally maintains a large portfolio of highly liquid assets, which act as a contingent funding source. Arab Bank Group's long-standing emphasis on maintaining a broad and stable liquidity base has largely insulated the Group from the effects of the market volatility and funding stress experienced by many other financial institutions during 2008's market crisis.

Arab Bank's liquidity management strategy is determined by the High ALCO, and directed by the Global Treasurer. The operations of the country level Treasury teams are centrally controlled, monitored and coordinated. As such, and in coordination with local asset/liability management committees, the various country Treasury teams across Arab Bank act as a community, mandated to work together to meet local and Group-wide needs. The asset/liability management committees analyse cash flows and market risk exposures, and take action where appropriate to adjust the pricing and product mix, in order to ensure an optimal balance sheet structure and risk profile.

Liquidity is defined by the Bank for International Settlements as the ability of a bank to fund increases in assets and meet obligations as they come due, without incurring unacceptable losses. Arab Bank has built a robust infrastructure of policies, processes and people, in order to ensure that all obligations are met in a timely manner, and under all circumstances, and without undue cost.

The Global Treasurer receives daily and weekly information on actual, forecast and modeled

liquidity. Such information is received at country level, legal entity level and at Group level. This enables him to provide the High ALCO with comprehensive management information on liquidity across the Group. This reporting is supported by stress testing, which applies various stress scenarios to existing forecast results. The process of stress testing is owned and managed by the Chief Risk Officer. The establishment of liquidity limits (Arab Bank's tolerance for liquidity risk), as with other forms of risk, is managed by the CRO and the High ALCO

Arab Bank's comprehensive approach to measuring and managing liquidity gives the Group a great deal of confidence in its ability to endure all unforeseen market events or crises, while still being able to meet all of its obligations to its customers and regulators. After all, Arab Bank's funding model has shown itself to be extremely resilient during the market crises of 2007 and 2008, and hence remains fundamentally unchanged.

Liquidity risk will continue to have a major influence on how the world's banks operate and interact, but Arab Bank's current and contingent funding structures leave it extremely well placed to face the future.

### **MARKET RISK:**

Market risk is the potential for loss from changes in the value of the Group's portfolios due to movements in: interest rates, foreign exchange, equity, commodity prices and credit spreads. The Group is exposed to market risk in the trading book and banking book.

Market risk is governed by the Global Treasurer, the Head of Group Risk Management and the Group Financial Officer. The High ALCO provides market risk oversight and guidance on risk appetite and policy setting. Also, the High ALCO approves the global limits which are then disseminated to the various entities through the Global Treasurer. The Global Treasury's Policies and Procedures clearly define the rules that exist for the active management of all the Group's portfolios subject to market risk. Group Risk Management in coordination with Global Treasury will ensure that the policies and procedures are updated on regular basis and/ or when the need arises. Also, the market risk limits are monitored by an independent Middle Office and are reviewed on regular basis by Global Treasury and Group Risk Management and approved by High ALCO depending on the Group's risk appetite and strategy.

The three main activities that expose us to market risk are: Money Markets Trading, Foreign

Exchange trading and capital markets trading. Managing market risk is a key part of our business planning process, and as per our policies, is kept at a minimal level. Our main tools used for measuring and managing market risk are the following:

#### **Basis Point Value**

Measurement of interest rate risk is based on the non-statistical basis point value method. It calculates the amount of interest gained or lost in a one basis point parallel shift of market interest rates with no consideration as to the likelihood of the shift. The method does however consider the sensitivity of a position to interest rate movements as it moves along the yield curve. BPV is calculated at the following levels in order to monitor compliance within the specified limits:

- Total BPV at a portfolio level
- BPV per currency
- BPV per broad time band
- BPV per time bucket

All interest rate activities form part of the BPV calculation, meaning that all money market books, all securities books, and all interest rate Trading Books are to be included in the BPV calculation; this includes both on-balance and off-balance sheet products in Trading Book and Banking Book.

### Value at Risk

VaR is currently used as an internal measure of market risk to estimate the maximum loss that may be experienced by the Group over a one day holding period with 99% confidence level using the Historical Simulation approach. The Group's VaR calculation is run at the consolidated and unit levels and covers both interest rate and foreign exchange risk.

## **Stress Testing**

The Stress Testing model aims to complement the Group's Value at Risk calculations by identifying and quantifying the effects of extreme but plausible events on the Group's portfolio. The methodologies used range from single factor to multi-factor stress tests. The single factor stress tests incorporate a number of standard shocks in addition to worst historical movements for each risk factor. The multi-factor tests consist of hypothetical and historical tests as well as a hybrid of the two. All scenarios are tailored to account for the special characteristics of the Group's portfolio.

#### **INTEREST RATE RISK:**

Interest rate risk in the Group is limited, well managed, continuously supervised and contained. A large proportion of the interest rate exposure is concentrated on the short end, with durations of up to one year. Exposure of more than one year is well contained. In general, the Group has no significant long-term or complex interest rate positions.

The interest rate risk is managed in accordance with the policies and limits established by the High ALCO. The asset/liability management committees at the centers, as well as the respective treasurers, handle the day-to-day management of interest rate risks.

In General, the Group has limited appetite for interest rate risk and for impairing economic value for the sake of enhanced earnings.

## **CAPITAL MARKETS EXPOSURE:**

Investments in capital market instruments are subject to market risk stemming from changes in their prices. Arab Bank Group's exposure to this kind of risk is limited due to its strong control over interest rate risk. Most of the debt instruments in the portfolio have floating rate coupons. Risk arising from fixed-rate coupons is usually hedged by derivatives.

## FOREIGN EXCHANGE RISK:

Income from foreign exchange is generated mainly from customer transactions. Strict foreign exchange risk limits are set which define volume limits and sensitivity limits for proprietary trading in foreign exchange. The Group hedges itself appropriately against potential currency fluctuations in order to minimize foreign exchange exposure.

In Treasury, positions are held open only for small risk equivalents. The majority of the transactions are liquidated on a daily basis. Positions are measured and supervised by local management daily, and by global management weekly. Foreign exchange exposure resulting from participations is well contained and strictly managed.

### **OTHER RISKS:**

Arab Bank faces a number of other banking risks, which include compliance risk and strategy risk.

## **Compliance Risk**

Maintaining a strong commitment to ensuring high ethical standards, Arab Bank continues to promote a culture that assures responsible corporate conduct and regulatory compliance across its global network through the ongoing enhancement of its overall compliance program. Further, the Bank readily embraces that maintaining open and transparent communications with regulatory authorities and peer institutions is imperative to mutual compliance success. Through its management of the Bank's compliance responsibilities, overseen by the Board of Directors and with the strong support of executive management, the Bank has earned the reputation of maintaining a leading compliance program within the MENA region.

Strategic direction and program oversight is managed by Group Regulatory Compliance, a centralised division reporting directly to the Bank's Chairman and Chief Executive Officer, working in close collaboration with a network of country compliance officers. Bank compliance includes Anti-Money Laundering and Combating Financing of Terrorism among other regulatory requirements, all of which necessitate effective corporate governance, policies and procedures, risk identification, monitoring and reporting, training, independent monitoring, and testing.

There are no known compliance matters that would expose the Bank to significant financial liability, thereby minimizing the likelihood of material loss or associated adverse publicity.

## Strategy Risk

The Bank maintains clearly defined work standards and comprehensive strategic planning procedures. The Board of Directors, together with the Bank's management, periodically analyses the impact of the Bank's major operations on its strategy, including the internal and external working conditions, the implications of competition, customer requirements, as well as changes in laws and information technology, as well as the Bank's existing systems.

Achievement of the Bank's clearly defined objectives depends on a basic principle: its ability to fully leverage its widespread network of branches, maintain and develop its strong customer base, continuously expand and improve its products and services, and maintain its sound financial position.

Management assesses the Group's historical performance in light of the current strategy

and the need to revise its objectives, if necessary, in the context of a continuously changing work and market environment. As such, profitability as well as commitments of projects to be undertaken is assessed in the context of "Business As Usual" as well as "Stressed Conditions" scenarios. This will ensure the Bank is able to quickly react to developing situations in managing its longer term strategy.

Arab Bank enjoyed numerous accomplishments in 2008, including that of its financial performance, financial strength, projects, and expansion both geographically and from a business point of view.

Financially, Arab Bank's level of net profit for 2008 has been the highest ever achieved since establishment 78 years ago. Arab Bank Group's net profit before tax and after provisions exceeded one billion US Dollars to reach USD 1061.4 million compared with USD 964.1 million realised in 2007, recording a growth of USD 97.3 million; i.e., a percentage growth of 10%. On the other hand, net profit after tax and provisions grew by 8.4% in 2008 to reach USD 839.8 million compared with USD 774.9 million in 2007; i.e., a growth of USD 64.9 million.

The financial statements for 2008 clearly reflect the strength of Arab Bank's capital base and its high liquidity, calculated in accordance with strict requirements of Basel II. Within this context, total customers' deposits grew by 27% in 2008 to reach USD 31.4 billion compared with USD 24.7 billion in 2007. These deposits represented 69% of the total assets of Arab Bank Group.

The growth achieved during 2008 covered various items of the Bank's balance sheet. Total assets of Arab Bank Group grew by 19% in 2008 to reach USD 45.6 billion compared with USD 38.3 billion in 2007. Similarly, Arab Bank Group's loan portfolio grew by 16% in 2008 to reach USD 22.5 billion compared with USD 19.4 billion in 2007. The Bank's loan portfolio represented 49% of it total assets.

Additionally, the total shareholders' equity of Arab Bank Group grew by 9.5% in 2008 to reach USD 7.5 billion compared with USD 6.8 billion in 2007. The Bank has also maintained a Capital Adequacy ratio of 16.2%, exceeding by far the minimum requirements of both the regulatory authorities and those of Basel II. The liquidity ratio has been maintained at 45%, and Return on Equity at 11.2%, while the Efficiency ratio, calculated as the ratio of operating expenses to net revenues, was at 44%.



Arab Bank also successfully expanded, both geographically and in terms of its products and services, as follows:

- The acquisition of 19% of Wahda Bank in Libya in February of 2008, with an option to increase Arab Bank's stake by an additional 32% to become 51% within the next 3 5 years.
- Arab Bank has obtained the approval of the Central Bank of Sudan to establish
  a 100% fully owned Islamic subsidiary in Sudan, under the name Arab Sudanese
  Bank, scheduled to open early Q2 of 2009.
- Arab Bank has increased its branch network, specifically in Jordan and Egypt.
- Arab Bank has launched Islamic Finance Window offering through one of its branches in Qatar.

## A number of projects were completed in 2008, including:

- Implementation of Anti Money Laundering systems for the Levant area.
- Implementation of Moody's Risk Advisor.
- Implementation of a new Retail Lending System (FinnOne) in Jordan.
- Credit Limit Management System.
- Completion of Business Alternate sites across Levant, North Africa and some of the Gulf countries.
- Centralisation of Account Opening for the Gulf.
- Centralisation of SWIFT processing for the Gulf.
- Classification of Account (as per Central Bank of Jordan's requirements).
- Centralisation of processes into ACSS Dubai.
- Implementation of Phase 2 of Basel II.
- Continued to refurbish and modernize branches in Jordan and Egypt.
- Enhancement of Data Quality.

The Board of Directors', together with the executive bodies, within Arab Bank plc and the rest of the Group's subsidiaries, have all worked in 2008 to achieve a group of targets:

- Achieving a rate of Return on Equity of 11.2%.
- Growing both the loan portfolio and customers' deposits in a balanced manner.
- Maintaining high Liquidity ratio, exceeding 40%.
- Achieving an Efficiency ratio of 44%.
- Maintaining the distinguished rating of the Bank.

During 2008, Arab Bank sold its branches in Cyprus, which resulted in non-recurring profit of JD 26 million to the Bank.

Time Series of Major Financial Indicators (2004 – 2008):

Value in JOD Million for the Bank & in USD Million for the Group					
	2008	2007	2006	2005	2004
Arab Bank Plc: Net Profit After Tax	360.2	334.7	263.3	200.1	148.2
Arab Bank Group: Net Profit After Tax	839.8	774.9	624.6	503.2	326.9
Arab Bank Plc: Shareholders' Equity	3 580.0	3 548.0	3 093.9	1 859.6	1 640.5
Arab Bank Group: Shareholders' Equity	7 508.4	6 857.3	5 884.6	3 885.0	3 424.3
Distributed Dividends					
Total Dividends (JOD Million)	133.5	106.8	89.0	53.4	35.2
Dividends (%)	25%	30%	25%	30%	20%
Number of Issued Shares (in thousand)	534 000	356 000	356 000	176 000	17 600
Share Price on Last Working Day (JOD)	15.2	29.3	21.4	63.3	237.8

This section of the Board of Directors report highlights relevant financial data which is included in the financial statements of Arab Bank plc and Arab Bank Group for the year 2008. The financial statements were prepared in accordance with International Financial Reporting Standards (IFRS), the interpretations issued by the Committee of the IFRS Board and the prevailing rules of the countries where the Group operates.

The financial statements of Arab Bank Group consolidate the statements of Arab Bank plc, its sister company, Arab Bank (Switzerland), and the following subsidiaries:

Percentage ownership as of 31 December 2008	
Europe Arab Bank plc	100.00 %
Arab Bank Australia Limited	100.00 %
Islamic International Arab Bank plc	100.00 %
Arab National Leasing Company	100.00 %
Al-Arabi Investment Group Co.	100.00 %
Arab Sudanese Bank Limited	100.00 %
AB Capital Limited	80.18 %
Arab Investment Bank S.A.L.	66.68 %
Arab Tunisian Bank	64.24 %
Al Nisr Al Arabi Insurance Company	50.00 % + 2 Shares
Arab Bank-Syria	49.00 %
Wahda Bank	19.00 %

Upon the consolidation of the financial statements, transactions between Arab Bank plc, its sister company Arab Bank (Switzerland) and the subsidiaries are eliminated.

## **ARAB BANK GROUP**

## Results of operations

Net Income after taxes and provisions of Arab Bank Group reached USD 839.8 million recording an increase of USD 64.9 million or 8.4% over that of the year 2007. Income before taxes amounted to USD 1,061 million, compared to USD 964 million for the year 2007, with an increase of 10.1%.

The Group achieved an increase in net interest and commission income of USD 182.1 million for the year 2008, an increase of 15.3% compared to the year 2007, while the increase in other revenues amounted to USD 55 million.

The following schedule compares the principal components of the Group's income statement:

In USD million	2008	2007	Variance	%
Net revenue	1 903	1 666	237	14.2
Total expenses	842	702	140	19.9
Income before tax	1 061	964	97	10.1
Income tax	221	189	32	17.1
Income after tax	839.8	774.9	64.9	8.4

## Financial position of Arab Bank Group

The Group achieved growth in assets in 2008 to reach USD 45.63 billion, an increase of USD 7.3 billion, or 19% over the year 2007.

The increase resulted from the following components:

	In USD million
Increase in customer deposits and cash margin	6 688
Decrease in deposits from banks and borrowed funds	(308)
Increase in other liabilities and provisions	265
Increase in shareholders' equity	651
Net increase of funds	7 296

The additional funds were utilized as follows:

	In USD million
Cash and due from banks	3 260
Securities and investments	207
Direct credit facilities	3 028
Investment in associates	290
Fixed and other assets	511
Net increase in the utilisation of funds	7 296

Customer deposits and cash margin accounted for 68.8% of total assets compared to 64.5% for the year 2007. On the other hand, direct credit facilities reached USD 22.51 billion compared to USD 19.48 billion in the year 2007, an increase of USD 3.03 billion, or 15.5%. As of year end, direct credit facilities accounted for 49% of total assets.

## **ARAB BANK PLC**

## Results of operations

Income of Arab Bank plc continued to show growth. Net income after provisions and taxes reached JOD 360.2 million in 2008 compared to JOD 334.7 million, an increase of JOD 25.5 million, or 7.6% over that of the year 2007.

Net interest and commission income amounted to JOD 684.3 million compared to JOD 654.2 million for the year 2007, with net interest income representing 69.4% of net revenues. Total expenses increased slightly by 0.7%.

## Financial position

Total assets of Arab Bank plc reached JOD 22.75 billion in 2008 compared to JOD 21.22 billion in the year 2007, an increase of JOD 1.53 billion or 7.2%. Customer deposits and cash margin rose to JOD 15.04 billion, compared to JOD 13.66 billion, an increase of 10.1%, while deposits from banks, financial institutions and borrowed funds, increased by JOD 106 million.

The following table shows the changes in the sources of funds:

	In JOD million
Increase in external sources of funds and other liabilities	1 499
Increase in shareholders' equity	32
Total	1 531

The funds were utilised as follows:

	In JOD million
Decrease in cash and due from banks	(143)
Increase in securities and investments	279
Increase in direct credit facilities	965
Increase in investments in subsidiaries and associates	371
Increase in fixed and other assets	59
Total	1 531

The Bank follows a conservative approach in managing liquidity while working on improving return on assets in order to maintain the capability of facing contingencies and unexpected events. The comparative utilisation of funds for 2008 and 2007 is as follows:

In USD million	2008	2007
Cash and due from banks	6 659	6 802
Securities and investments	3 505	3 226
Direct credit facilities	10 840	9 875
Investment in subsidiaries and associates	1 242	871
Fixed and other assets	506	446
Total assets	22 752	21 220

## **INCOME APPROPRIATION**

Arab Bank follows a well-established policy with regards to cash dividends, which aims at achieving the enhancement of its revenues and financial position, and the distribution of a reasonable dividend to the shareholders.

## Arab Bank plc Dividend Distribution:

The Board of Directors' recommends the distribution of cash dividends of 25% of the shares' par value, or JOD 133.5 million for the year 2008 compared to 30% or JOD 106.8 million for the year 2007.

The following table shows the income appropriation for Arab Bank plc:

	In JOD thousand
Income available for appropriation	360 174
Statutory reserve	45 000
Voluntary reserve	90 000
General reserve	76 674
General banking risk reserve	15 000
Proposed dividends	133 500
Total appropriation	360 174

## Arab Bank Group Dividend Distribution:

The shareholders of Arab Bank Group receive annual dividends from Arab Bank plc as well as from Arab Bank (Switzerland). The Board of Directors of Arab Bank (Switzerland) decided to recommend to the General Assembly the distribution of 30% of the shares' par value to shareholders.

The following table shows the income appropriation for Arab Bank Group:

	In USD thousand
Income after tax	839 814
Retained earnings from previous year	127 014
Total available for appropriation	966 828
To statutory reserve	72 617
To voluntary reserve	153 143
To general reserve	121 975
To general banking risk reserve	21 693
To reserves with associated companies	271 667
Proposed cash dividends	213 645
Retained earnings carried forward	112 088
Total appropriation	966 828

The following table shows the proposed income appropriation of the Arab Bank (Switzerland) Ltd:

	In CHF thousand
Income after tax	8 948
Retained earnings from previous year	3 403
Total available for appropriation	12 351
Proposed dividends	8 010
General reserve	668
Other reserves	1 500
Retained earnings carried forward	2 173
Total appropriation	12 351

# SHAREHOLDERS' EQUITY – ARAB BANK GROUP

The following table shows the comparative figures of shareholders' equity accounts for 2008 and 2007:

In USD thousand	2008	2007
Capital	776 027	525 047
Issuing premium	1 226 205	1 475 497
Treasury shares	(3 346)	(423)
Statutory reserve	403 305	330 688
Voluntary reserve	882 179	729 036
General reserve	1 811 065	1 612 262
General banking risk reserve	327 039	426 942
Reserves with associated companies	1 357 120	1 085 205
Translation adjustments	107 448	173 195
Cumulative change in fair value	(172 862)	118 016
Retained earnings	112 088	127 014
Proposed dividends	213 645	166 667
Total Shareholders' Equity (Parent Company)	7 039 913	6 769 146
Minority interest	468 465	88 146
Total Shareholders' Equity	7 508 378	6 857 292

## **CAPITAL ADEQUACY**

Despite the global financial crisis, Arab Bank Group maintains capital adequacy ratios that exceed the required levels as per Basel Committee, which is 8%, by reaching 16.2 %.

The following table presents a summary of the Group's capital adequacy calculations in accordance with Basel II regulations for 2008 and 2007:

In USD thousand	2008	2007
Risk-weighted assets	28 803 881	24 558 941
Core capital	4 638 468	4 577 994
Supplementary capital	32 532	504 631
Regulatory capital	4 671 000	5 082 624
Core capital / risk-weighted assets	16.1%	18.6%
Regulatory capital / risk-weighted assets	16.2%	20.7%

# Financial ratios related to the Arab Bank Group:

	2008	2007
Net interest and commission income / assets	3.02%	3.12%
Net income / assets	1.84%	2.02%
Total shareholders' equity / assets	16.46%	17.89%
Direct credit facilities / total deposits	71.67%	78.81%
Total expenses / total revenues	44.24%	42.14%
Capital adequacy	16.22%	20.7%
Return on equity	11.2%	11.3%

Our plans for 2009 and beyond will be developed whilst taking into consideration the prevailing and expected market conditions. The global financial crisis is expected to have an indirect effect on Arab Bank as a result of a number of factors that will affect the world's markets at large. An overall decrease in consumer confidence and an increase in unemployment rates globally will lead to less spending, which in turn will lead to less trade and investment flows, all of which could contribute to a recession.

We have witnessed a tightening of credit markets as a result of the above, noting that a large contributor is the historically low interest rates on foreign currencies, some reaching to almost 0%. Global and regional interest rate movements are likely to affect our expected returns and cost of funds.

Analysts and international organisations expect a high degree of foreign exchange volatility in 2009, due to a combination of factors that include rising unemployment, reduced economic growth and an increase of fiscal deficits as countries try to rejuvenate their economies by following expansionary fiscal policies. While inflationary pressures have subdued in general, prices remain higher than historical trends. We also expect to see drops in asset values, as a continuation of what we have seen in the past year.

These issues are expected to affect the financial world globally, not just Arab Bank. We have been closely monitoring the evolving global and regional situation, regularly simulating their impact and taking the necessary measures to preserve our historical values and principles relating to:

## Liquidity

We strongly believe in maintaining an ample amount of liquidity to support our operations, and protect our shareholders and customers in the region in which we operate. This has always been and will continue to be, one of the pillars on which Arab Bank is built.

## **Capital Adequacy**

We are committed to maintaining a high capital adequacy ratio that exceeds Basel II, the Central Bank of Jordan, and other regulatory bodies in countries in which we operate, at all times.

### **Risk Management**

We believe in taking calculated risk. We have not and will not enter into any business which we do not understand, cannot calculate and whose risks we cannot mitigate.

### **Excellence**

We have been and will continue to build upon and enhance our customers' satisfaction, our shareholders' return, and operational efficiency.



Our corporate objectives for 2009 focus on further strengthening our financial position in terms of capitalisation and liquidity, improving our customer service and business processes, in addition to further strengthening our credit policies and enhancing our risk management platform. Therefore, our net income in 2009 is most likely to flow from enhanced operational efficiencies in addition to continuing to grow our top line revenue to the extent possible, given the current and forecasted market conditions.

In terms of business growth, we plan to continue growing organically through expanding our branch network and increasing our capabilities in terms of products and services. Specifically, we will continue to carefully grow our Retail business, which is still relatively new and makes up about 30% of our business and has a high potential for growth.

We plan to continue expanding our Islamic Banking proposition through the Islamic Window offerings in a few countries. Arab Bank Group also plans to expand and grow its operations of Islamic International Islamic Arab Bank (IIAB) and our newly formed, fully owned Islamic subsidiary, Arab Sudanese Bank, which is scheduled to begin its operations in the second quarter of 2009.

Within our Corporate and Investment Banking (CIB) business, we are planning to launch a comprehensive cash management solution for our large corporate clients towards the end of 2009. Our SME business is also being revamped to increase our market penetration in a segment we consider to be important to our future growth.

Geographically, our focus remains in the MENA region where we plan to further deepen our presence, as long as it fits our strategy and business model in the respective location.

In terms of mergers and acquisitions, Arab Bank is selective. All options that will be considered should fit with our strategy and make business sense, especially in light of the prevailing and future market conditions. With MENA as our focus, we are open to consider opportunities to further our purpose, should they be available at the right time, and at the right price.

In terms of strategic projects, we are planning to launch and complete a number of them within the next three years. To name a few:

- Launching Islamic Finance window in UAE
- Corporate Cash Management offering
- Customer Relationship Management (CRM) system improvements
- Completing Gulf Regional Processing Centre (GRPC), centralisation GCC and Yemen operations in Dubai

- New Treasury System
- New Corporate and Credit Systems
- Improved IT Security Systems
- E-Training
- Enhanced Internet Banking System

We have recently completed a fully fledged IT Governance Review, whereby we have identified the major technological initiatives that are needed for the next three years. This is expected to improve efficiency and enhance our competitiveness in the market.

Total compensation paid to the external auditors and consultancy agencies in Jordan and outside Jordan for 2007 and 2008 can be detailed in the following table:

In JOD Thousands	2008	2007
Fees for annual, semi-annual and quarterly audits and reviews	1 365	1 340
Fees for consultancies and advice	5 240	4 717
Total	6 605	6 057

No.	Name	Position	Nationality
1	Mr. Abdel Hamid A.M. Shoman	Chairman and CEO	Jordanian
2	Mr. Sabih Taher D. Masri	Deputy Chairman	Jordanian
3	Mr. Samir Farhan Kawar	Member of the Board	Jordanian
4	Mrs. Nazik Odah Al Hariri	Member of the Board	Saudi
5	Ministry of Finance & Economy – Saudi Arabia	Member of the Board	Saudi
	Represented by: Mr. Saleh Saad A. Al Muhanna		Saudi
6	Mr. Mohammed M. Hariri	Member of the Board	Lebanese / Canadian
7	Mr. "Mohammed Thabet" Abdulraouf S. Taher	Member of the Board	Jordanian
8	Social Security Corporation	Member of the Board	Jordanian
	Represented by: Mr. Ibrahim Yousuf Ibrahim Izziddin		Jordanian
9	Abdul Hameed Shoman Foundation	Member of the Board	Jordanian
	Represented by: Dr. Tayseer Radwan Saleem Al Smadi		Jordanian
10	Mr. Riad Burhan Taher Kamal	Member of the Board	Jordanian
11	Mr. Wahbe A. Tamari	Member of the Board	Lebanese

Number of Shares		Holdings of Controlled Companies	
31.12.2007	31.12.2008	31.12.2007	
9 775 800	-	-	
4 678 080	-	-	
122 200	Middle E	ast Insurance Co.	
	538 605	480 000	
40 080	-	-	
16 000 000	-	-	
	-	-	
45 800	-	-	
13 000	-	-	
52 931 290	-	-	
	-	-	
7 748 220	-	-	
	-	-	
10.000	Al Gaz	zal Foundation	
15 000 10 000	1 166 310	877 540	
10 000	-	-	
	31.12.2007 9 775 800 4 678 080 122 200 40 080 16 000 000 45 800 13 000 52 931 290 7 748 220	31.12.2007  9 775 800  - 4 678 080  -  122 200  Middle B 538 605  40 080  -  16 000 000  -  45 800  -  45 800  -  7 748 220  -  AI Gaz 1166 310	

No.	Name	Position	Nationality
1	Mr. Abdel Hamid A.M. Shoman	Chairman and CEO	Jordanian
2	Mr. Michel A. N. Accad	Assistant Chief Executive Officer	Lebanese
3	Dr. "Mohammad Ghaith" Ali Mismar	Legal Counsel / Secretary General of the Board of Directors	Jordanian
4	Mr. Ghassan Hanna Sulaiman Tarazi	Chief Financial Officer	Jordanian
5	Mr. "Mohammad Saleem" M. O. Sheikh	EVP – Group Chief Credit Officer	Pakistani
6	Mr. Mohammad A. Hamad Ghanameh	EVP – Global Head of Corporate & Investment Banking	Jordanian
7	Ms. Dina "Mohammad Abdel Hamid" Shoman	EVP – Branding	Jordanian
8	Mr. Marwan Nasha'at R. Riyal	EVP – Group Head of Human Resources Division	Jordanian
9	Mr. Majaz Ahmad Khan	EVP – Group Chief Operating Officer	British

Nun 31.12.2008	Number of Shares 31.12.2008 31.12.2007		ntrolled Companies 31.12.2007
11 663 700	9 775 800	-	-
6 000	-	-	-
1 995	2 000	-	-
-	-	-	-
-	-	-	-
-	8 000	-	-
24 000	16 000	-	-
195	130	-	-
-	-	-	-

No.	Name	Relationship	Nationality	
1	Mr. Abdel Hamid A.M. Shoman Chairman and CEO			
	Mrs. S. Shoman	Spouse	Jordanian	
		Minors	-	
2	Mr. Sabih Taher D. Masri Deputy Chairman			
	Mr. N. Masri	Spouse	Jordanian	
		Minors	-	
3	Mr. Samir Farhan Kawar Member of the Board			
	Mrs. R. Kawar	Spouse	Jordanian	
		Minors	<del>-</del>	
4	Mrs. Nazik Odah Al Hariri Member of the Board			
		-	-	
		Minors	-	
5	Mr. Saleh Saad A. Al Muhanna Member of the Board – Representing Ministry of Finance & Economy – Saudi Arabia			
		Spouse	-	
		Minors	-	
6	Mr. Mohammed M. Hariri Member of the Board			
		Spouse	-	
		Minors	<del>-</del>	
7	Mr. "Mohammed Thabet" Abdulraouf S. Taher Member of the Board			
		Spouse	-	
		Minors	-	
8	Mr. Ibrahim Yousuf Ibrahim Izziddin Member of the Board – Representing Social Security Corporation			
		Spouse	-	
		Minors	-	
9	Dr. Tayseer Radwan Saleem Al Smadi Member of the Board – Representing Abdul Hameed Shoman Foundation			
		Spouse	-	
		Minors	-	
10	Mr. Riad Burhan Taher Kamal Member of the Board			
		Spouse	-	
		Minors	-	
11	Mr. Wahbe A. Tamari Member of the Board			
		Spouse	-	
		Minors	-	

24 000	16 000	_	-
-	-	-	-
2 172 000	2.115.200		
3 172 800	2 115 200	<u>-</u>	- -
105 000	70 000	-	-
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No.	Name	Relationship	Nationality
1	Mr. Michel A. N. Accad Assistant Chief Executive Officer		
		Spouse	
		Minors	
2	Dr. "Mohammad Ghaith" Ali Mismar Legal Counsel / Secretary General of the Board of Directors		
		Spouse	
		Minors	
3	Mr. Ghassan Hanna Sulaiman Tarazi Chief Financial Officer		
	Mrs. N. Tarazi	Spouse	Jordanian
		Minors	
4	Mr. "Mohammad Saleem" M. O. Sheikh EVP – Group Chief Credit Officer		
		Spouse	
		Minors	
5	Mr. Mohammad A. Hamad Ghanameh EVP – Global Head of Corporate & Investment Banking		
		Spouse	
		Minors	
6	Ms. Dina "Mohammad Abdel Hamid" Shoman EVP – Branding Group		
		Spouse	
		Minors	
7	Mr. Marwan Nasha'at R. Riyal EVP – Group Head of Human Resources Division		
		Spouse	
		Minors	
8	Mr. Majaz Ahmad Khan EVP – Group Chief Operating Officer		
		Spouse	
		Minors	

Number of Shares		Hol	Holdings of Controlled Companies	
31.12.2	2008 31.12.20	007 31.12.2008	31.12.200	)7
-	-	-	-	
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-	-	-	-	

No.	Name	Annual Salary	Annual transportation allowance
1	Mr. Abdel Hamid A.M. Shoman	321 600	18 000
2	Mr. Sabih Taher D. Masri	-	18 000
3	Mr. Samir Farhan Kawar	-	18 000
4	Mrs. Nazik Odah Al Hariri	-	18 000
5	Ministry of Finance & Economy – Saudi Arabia Represented by: Mr. Saleh S. A. Al Muhanna	-	18 000
6	Mr. Mohammed M. Hariri	-	18 000
7	Mr. "Mohammed Thabet" Abdulraouf S. Taher	-	18 000
8	Social Security Corporation Represented by: Mr. Ibrahim Y. I. Izziddin	-	18 000
9	Abdul Hameed Shoman Foundation Represented by: Dr. Tayseer R. S. Al Smadi	-	18 000
10	Mr. Riad Burhan Taher Kamal	-	18 000
11	Mr. Wahbe A. Tamari	-	18 000

(In JOD)

Board remuneration	Annual travel expenses	Total
5 000	-	344 600
5 000	-	23 000
5 000	-	23 000
5 000	-	23 000
5 000	-	23 000
5 000	-	23 000
5 000	-	23 000
5 000	-	23 000
5 000	-	23 000
5 000	-	23 000
5 000	-	23 000

The records of the HR Department at Head Office in Amman show the following:

No.	Name	Annual Salary
1	Mr. Michel A. N. Accad	227 200
2	Dr. "Mohammad Ghaith" Ali Mismar	141 440
3	Mr. Ghassan Hanna Sulaiman Tarazi (from 1/1 – 30/9/2008)	113 620
4	Mr. "Mohammad Saleem" M. O. Sheikh	188 528
5	Mr. Mohammad A. Hamad Ghanameh	181 328
6	Ms. Dina "Mohammad Abdel Hamid" Shoman	148 024
7	Mr. Marwan Nasha'at R. Riyal	135 920
8	Mr. Majaz Ahmad Khan	193 600

The records of the Finance Accountancy Mohassaba S.A. in Geneva show the following:

No.	Name	Annual Salary
1	Mr. Ghassan Hanna Sulaiman Tarazi (from 1/10 – 31/12/2008)	75 000
2	Dr. Farouk El-Kharouf (from 1/1 – 31/7/2008)	273 000

			(In JOD)
Annua	l transportation allowance	Annual travel expenses (excl. accommodation & tickets)	Total
	-	-	227 200
	-	-	141 440
	-	-	113 620
	-	-	188 528
	-	-	181 328
	-	-	148 024
	-	-	135 920
	-	-	193 600
· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	

		(In CHF)
Annual transportation allowance	Annual travel expenses (excl. accommodation & tickets)	Total
-	-	75 000
-	-	273 000

No.	Project / Entity	JOD
1	Support Teachers' Housing Project	2 000 000
2	Jordanian Hashemite Fund for Human Development	151 945
3	Scientific Institutions & Research Councils	30 000
4	Distribution of School Bags in collaboration with the Municipality of Amman	11 963
5	Companies Controller Dept. / Ministry of Industry & Trade	10 138
6	Aqaba Railway Corporation	1 000
7	Abdul Hameed Shoman Foundation	11 143 740
8	Al Hussein Cancer Center	7 000
9	Other Donations	64 365
	Total	13 420 151

Excluding transactions carried out within the context of the Bank's regular business, the Bank did not enter in any form of contracts, projects or commitments with any of its subsidiaries, sister companies or affiliates. The Bank has neither entered in any form of contracts with its Chairman, any of its Directors, the Chief Executive Officer, any of its staff or their relatives.

In JOD '000	2008	2007
Subsidiaries, Sister Company & Affiliates:		
Dues from Subsidiaries & Sister Company	2 126 674	1 980 557
Dues from Affiliates	296 092	278 277
Deposits from Subsidiaries & Sister Company	1 190 464	854 808
Deposits from Affiliates	12 951	75 993
Interest Income from Subsidiaries & Sister Company	65 945	113 975
Interest Expenses Paid to Subsidiaries & Sister Company	35 968	51 131
Interest Income from Affiliates	8 636	7 443
Interest Expenses Paid to Affiliates	1 594	2 567
Guarantees, Acceptances & Letters of Credit – Subsidiaries & Sister Company	158 093	91 869
Guarantees, Acceptances & Letters of Credit – Affiliates	4 190	3 450
Approved But Not Utilised Credit Facilities – Subsidiaries & Sister Company	-	920

In JOD '000	2008	2007
Major Shareholders & Members of the Board of Directors		
Direct Credit Facilities	416 931	290 338
Letters of Credit	31 104	31 392
Guarantees	53 611	94 370

Interest on facilities granted to major shareholders and members of the Board of Directors is recorded at arm's length.

The salaries, bonuses and other fringe benefits of senior executives in Jordan and abroad amounted to JOD 17.7 million in 2008, compared to JOD 14.5 million in 2007.

The protection of the environment and participating in initiatives to reduce pollution and increase the standard of living is a subject that Arab Bank is concerned with. Through its broad and specific sectoral lending activities, the Bank is an active participant in the national economic objective of "increased living standards to all". The Bank finances conventional and renewable energy projects that can help avail this critical commodity to future generations. Finally, the Bank actively seeks to reduce environmental imprints through an amalgam of initiatives and measures including those that reduce the overall environmental pollution.

In 2008, the Bank participated in numerous initiatives and endeavours that favourably contribute to this area. An example of these initiatives is the Bank's participation in May 2008, with the assistance of the United Nations Reliever and Works Agency (UNRWA), in a cleaning campaign of Baqaa Refugee camp and the surrounding area, clearly reflecting the Bank's concern with the cleanliness of the places in which it operates.

Additionally, Arab Bank has invariably assigned due consideration to environment friendly projects, as is evident from the broad range of projects that Arab Bank has led in raising necessary funding to facilitate their successful implementation in recent years. Amongst these, is the USD 170 million "Samra Wastewater Treatment Plant" that would benefit from "Carbon Credit" under KOYOTO Protocol. This project, which was completed by mid 2008, is the first Build, Operate, and Transfer (BOT) project in Jordan.

Additionally, Arab Bank is currently supporting the Preferred Bidder for the first Wind Farm Power Project in Jordan "Al-Kamsheh" under a Build, Own and Operate (BOO) basis. The USD 100 million project, located 25 km north of Amman, will produce a capacity of 30 – 40 MW from wind power and is expected to be completed by 2012.

Furthermore, Arab Bank has recently signed a cooperation agreement with the French Development Agency "Agence Francaise de Developement (AFD)" for implementing a Green Lending Programme. Under this agreement, AFD will allocate a preliminary facility of EUR 40 million to provide financial incentives encouraging renewable energy and environment preservation projects. The programme, which will be implemented by Arab Bank, will concentrate on energy efficiency, renewable energy, pollution reduction and abatement, in addition to the protection of natural resources.

On the other hand, the Abdul Hameed Shoman Foundation supports the agricultural sector by financing scientific conferences and workshops, dedicated to improvements in agriculture. It also cooperates with the Royal Scientific Society in funding scientific research to combat plant diseases, and sponsors the publication of books related to new developments in agriculture.

Financial performance and increasing shareholder value are both important goals for Arab Bank. However, the Bank strongly believes that it is important to give back to the community through participating in various corporate and social responsibility activities.

Arab Bank has always stood up to shoulder its social responsibility towards its host communities. It continues to actively sponsor educational, cultural and medical institutions through extending financial support to universities, schools, hospitals, youth and cultural centres, as well as NGOs.

Some of the areas that interest the Bank include initiatives aimed at reducing poverty, providing support to renewable energy projects, enhancing public awareness and culture and financing of strategic, development and infrastructure projects.

The Bank positively contributes towards the improvement of social welfare by providing ongoing assistance to various humanitarian organisations. Arab Bank is a generous benefactor to the local communities in which it operates, especially in Jordan.

Arab Bank has been an active supporter and donor for the Royal and government initiatives aimed at alleviating poverty. In 2008, the Bank donated JOD 2 million to partially finance His Majesty King Abdullah's initiative to avail low cost housing for school teachers in Jordan. The Bank has also signed an agreement with the Overseas Private Investment Corporation (OPIC), through which Arab Bank undertakes to provide concessional financing for low-income citizens under the umbrella of His Majesty's initiative to provide affordable housing for the less fortunate members of the Jordanian Society.

In 2008, Arab Bank participated in the sponsoring of numerous initiatives aimed at various subjects. To name a few:

Economic, Business and Regulatory Support:
 Middle East Trade & Export Finance Forum
 Jordan Economic Forum
 Egypt International Economic Forum
 GCC Regulatory Summit
 Electronic Cheque Clearing Conference (Jordan)
 Union of Arab Banks Strategic Partnership
 Palestine Investment Conference
 First Forum on Corporate Finance (Jordan)
 Jordan Association for Certified Public Accountants
 American Chamber of Commerce (Egypt)

- Education, Employment and Poverty:
   Teachers' Housing Project
   Jordanian Hashemite Fund for Human Development
   Employees' Children Scholarships in Jordanian universities
   Various job fairs to assist in availing job opportunities for new graduates
   Distribution of 3,000 school bags to rural area students in Jordan
   Souk Ramadan aimed at providing lower priced goods to Jordanians throughout
   Ramadan
- Health / Science / Sports:
   King Hussein Cancer Center season's greetings cards
   Scientific Institutions and Research Councils
   Baqaa Camp cleaning campaign
   Providing support to Salt Youth Center
   Various contributions to support sports activities
- Environment protection details can be found in other sections of this report (see page 117).

In addition to such initiatives, Arab Bank also provides employment and training opportunities to nationals of the economies and countries in which it operates. Concerned with the welfare of it employees and their best interests, it also provides financial assistance to the families of the workers who are exposed to work accidents, and sponsors the education of specific qualified employees and their children based on a set of criterion, thus providing them with an opportunity to further advance their education and their career.

Arab Bank's proactive role in social development can be best perceived through the various activities undertaken by the social and cultural arm of Arab Bank, Abdul Hameed Shoman Foundation (AHSF). The Foundation aims at supporting scientific research and creativity through enhancing dialogue and communication between different communities and offering a free platform for pronounced Arab intellectuals. The foundation sponsors several annual prizes, awards, weekly and monthly activities, seminars and programmes that are open to the public. The Foundation is also establishing children's libraries in all governorates of the Kingdom. By conducting periodic workshops, lectures and panels, the Foundation fosters dialogue between scientists, scholars and experts in the Arab world. In addition, it publishes books and other media, and organises cultural events and exhibitions.

The Arab Bank and the A. H. Shoman Foundation have recently designed a new and high-level intellectual symposium that serves as a catalyst to high-caliber and acclaimed Arab scholars and intellectuals through inviting them to present scientific research papers in the areas of economics and finance. The first of such highly specialised activity was held on July 19, 2008 at the Foundation's premises and addressed the timely and strategic topic of "Oil, natural gas

## and Arab economies".

On October 14, 2008, the Shoman Foundation signed a protocol of cooperation with the Bibliotheca Alexandrina. The signed protocol aims at enhancing the bilateral development of scientific and cultural cooperation as well as the publishing of scientific items of mutual interest to the Foundation and the Bibliotheca Alexandrina.

The signed protocol also promotes cooperation between the two parties in library training, indexing, automation and digitisation. It also nurtures scientific exchanges and communications that enrich libraries of the two parties, and bolster the organisation of conferences and symposiums.

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## **ARAB BANK GROUP**

			31 Dece	mber
	(USD '000)	Note	2008	2007
	Cash and balances with central banks	5	7 842 134	4 437 595
	Balances with banks and financial institutions	6	4 405 665	4 536 401
	Deposits with banks and financial institutions	7	464 494	478 437
	Financial assets at fair value through P&L - held for trading	8	168 791	1 452 499
	Financial assets at fair value through P&L - designated	9	231 138	234 419
S	Financial derivatives - positive fair value	41	179 009	45 769
ASSETS	Direct credit facilities	10	22 510 875	19 483 153
AS	Financial assets - available for sale	11	4 018 816	3 064 958
	Financial assets - held to maturity	12	2 586 965	2 047 257
	Investments in associated companies	13	1 748 987	1 458 513
	Fixed assets	14	540 937	451 510
	Goodwill		238 342	
	Other assets	15	587 270	624 663
	Deferred tax assets	16	106 176	18 130
	Total assets		45 629 599	38 333 304
	Banks' and financial institutions' deposits	17	4 742 306	5 085 531
	Customer deposits	18	28 580 709	22 666 346
	Cash margins	19	2 829 885	2 055 925
	Financial derivatives - negative fair value	41	169 468	45 881
	Borrowed funds	20	535 250	500 000
>	Other provisions	21	147 615	153 505
ERS' EQUITY	Provision for income tax	22	251 176	200 836
Ö	Other liabilities	23	852 390	740 604
S	Deferred tax liabilities	24	12 422	27 384
	Total liabilities		38 121 221	31 476 012
)LD	Capital	25	776 027	525 047
뚪	Issuing premium	25	1 226 205	1 475 497
LIABILITIES AND SHAREHO	Treasury shares	25	(3 346)	(423)
Ŧ.	Statutory reserve		403 305	330 688
	Voluntary reserve	26	882 179	729 036
A	General reserve		1 811 065	1 612 262
ES	General banking risk reserve	27	327 039	426 942
5	Reserves with associated companies		1 357 120	1 085 205
B	Translation adjustments	28	107 448	173 195
	Cumulative change in fair value	29	(172 862)	118 016
	Retained earnings	30	112 088	127 014
	Proposed dividends		213 645	166 667
	Total shareholders' equity (parent company)		7 039 913	6 769 146
	Minority interest	31	468 465	88 146
	Total shareholders' equity		7 508 378	6 857 292
	Total liabilities and shareholders' equity		45 629 599	38 333 304

## **ARAB BANK GROUP**

31	Decem	bei

(USD '000)	Note	2008	2007	
Interest income	32	2 277 414	2 220 874	
Less: interest expense	33	1 186 445	1 254 097	
Net interest income		1 090 969	966 777	
Net commission income	34	285 461	227 540	ш
Net interest and commission income		1 376 430	1 194 317	3
Foreign exchange trading		76 257	63 251	REVENUE
(Losses) from financial assets - held for trading	35	(11 976)	(2 959)	RE
(Losses) gains from financial assets - designated	36	(14 855)	4 966	
Gains from financial assets - available for sale	37	8 392	17 783	
Bank's share of associated companies' profits		369 142	321 094	
Other revenue	38	100 108	67 907	
Net Revenue		1 903 498	1 666 359	
Employees expenses	39	411 184	338 303	
Other expenses	40	296 913	288 474	
Depreciation and amortization	14	46 799	41 412	EXPENSES
Provision for impairment - direct credit facilities	10	40 424	25 228	Ž.
Provision for impairment - held-to-maturity investments	12	24 198	135	X
Other provisions		22 578	8 669	
Total Expenses		842 096	702 221	
Income before Tax		1 061 402	964 138	<u> </u>
Income tax	22	221 588	189 175	Yea
Income after Tax		839 814	774 963	ihe
Attributable to :				or
- Arab Bank shareholders		806 429	762 826	Income for the Year
- Minority interests		33 385	12 137	Con
Income for the Year		839 814	774 963	<u>=</u>
Income per share (in USD)	54	1.51	1.43	

## **ARAB BANK GROUP**

		Capital	Issuing Premium	Treasury shares	Statutory reserve	Voluntary reserve	General reserve	
	Balance on 1 January 2008	525 047	1 475 497	(423)	330 688	729 036	1 612 262	
	Translation adjustments	-	-	-	_	-	-	
	Cumulative change in fair value	-	-	-	-	-	-	
	Income recognized directly in equity	-	-	-	-	-	-	
	Income after tax	_	-	-	-	-	-	
80	Total recognized income	_	-	-	-	-	-	
2008	Treasury shares	_	1 688	(2 923)	-	-	-	
	Capital increase	250 980	(250 980)	-		_	-	
	Allocated to general reserve	_	-	-	_	-	126 900	
	Allocated to reserves	_	-	-	72 617	153 143	121 975	
	Proposed dividends	_	-	-		_	-	
	Investments in subsidiary companies	-	-	-	-	-	(50 072)	
	Paid dividends	_		-				
	Balance on 31 December 2008	776 027	1 226 205	(3 346)	403 305	882 179	1 811 065	
	Balance on 1 January 2007	525 047	1 313 254	(48 523)	266 978	594 806	1 599 483	
	Translation adjustments	_	-	-		_	-	
	Cumulative change in fair value	-	-	-	-	-	-	
	Income recognized directly in equity	-	-	-	-	-	-	
700	Income after tax	_	_	_	_	_	_	
70	Total recognized income	_	_	_			_	
	Sale of treasury shares	<del>-</del>	162 243	48 100	_			
	Allocated to reserves	_	_	_	63 710	134 230	12 779	
	Proposed dividends	_	-	-	_	-	-	
	Adjustments during the year	_	_	_		_	_	
	Paid dividends	_	-	_	_	_	_	
	Balance on 31 December 2007	525 047	1 475 497	(423)	330 688	729 036	1 612 262	

General	Reserves					Total		
banking	with	Translation	Cumulative	Retained	Proposed	shareholders'	Minority	Total
risk	associated	adjustments	change in	earnings	dividends	equity	interest	shareholders'
reserve	companies	aajastiiieitis	fair value	currings	aiviaciias	(parent	interest	equity
	·					company)	,	
426 942	1 085 205	173 195	118 016	127 014	166 667	6 769 146	88 146	6 857 292
-	-	(65 747)	_	_	_	(65 747)	<del>-</del>	(65 747)
-	-	-	(290 878)	-	-	(290 878)	-	(290 878)
-	-	(65 747)	(290 878)	-	-	(356 625)	-	(356 625)
-	-	-	-	839 814	-	839 814	-	839 814
-	-	(65 747)	(290 878)	839 814	-	483 189	_	483 189
-	-	-	-	-	-	(1 235)	-	(1 235)
-	-	-	-	-	-	-	-	-
(126 900)	-	-	-	-	-	-	-	-
21 693	271 667	-	-	(641 095)	-	-	-	-
-	-	=	=	(213 645)	213 645	-	-	-
5 304	248	-	-	-	-	(44 520)	380 319	335 799
-	-	-	-	-	(166 667)	(166 667)	-	(166 667)
327 039	1 357 120	107 448	(172 862)	112 088	213 645	7 039 913	468 465	7 508 378
281 607	870 870	89 742	101 139	90 421	139 442	5 824 266	60 290	5 884 556
-	-	83 453	-	-	-	83 453	-	83 453
-	-	-	16 877	-	-	16 877	-	16 877
-	-	83 453	16 877	-	-	100 330	-	100 330
-	-	-	-	774 963	-	774 963	-	774 963
-	-	83 453	16 877	774 963	-	875 293	-	875 293
-	-	-	-	-	-	210 343	-	210 343
146 649	214 335	-	-	(571 703)	-	-	-	-
-	-	-	-	(166 667)	166 667	-	-	-
(1 314)		-	-	-	(267)	(1 581)	27 856	26 275
 -	-	-	-	-	(139 175)	(139 175)	-	(139 175)

(USD `000)

		Note	2008	2007
	Income before tax		1 061 402	964 138
	Adjustments:			
	- Depreciation and amortization		46 799	41 412
	- Provision for impairment - direct credit facilities		40 424	25 228
	- Bad debts written off		183	310
	- (Proceeds) from sale of fixed assets		(321)	(795)
	- Provision for impairment – held-to-maturity investments		24 198	135
	- Losses from revaluation of financial assets - held for trading		15 338	7 621
	- Losses (gains) from revaluation of financial assets - designated		14 855	(4 815)
S	- Other provisions		22 578	8 669
OPERATING ACTIVITIES	Total		1 225 456	1 041 903
È	(Increase) decrease in assets:			
AC	Balances with central banks (maturing after 3 months)		310 231	(655 965)
Ž.	Deposits with banks and financial institutions		13 943	614 478
RAT	Direct credit facilities		(3 068 329)	(5 343 402)
OPE	Financial assets held for trading		1 268 370	548 477
Ŭ	Financial assets at fair value through P&L - designated		(11 574)	(229 604)
	Other assets		(422 235)	433 869
	(Decrease) increase in liabilities:			
	Bank and financial institutions deposits (maturing after 3 months)		25 911	(60 961)
	Customer deposits		5 914 363	3 015 772
	Cash margins		773 960	(59 822)
	Other liabilities		546 745	(77 547)
	Net cash from (used in) operations before income tax		6 576 841	(772 802)
	Income tax paid		(175 289)	(177 571)
	Net cash provided from (used in) operations		6 401 552	(950 373)
	(Purchase) of financial assets - available for sale		(1 259 698)	(869 394)
<u>ה</u> 5	(Purchase) sale of financial assets - held to maturity		(563 906)	5 416
E E	(Purchase) of investments in associated companies		(290 474)	(411 123)
INVESTING ACTIVITIES	(Purchase) of fixed assets		(135 905)	(142 628)
ZĀ	Net cash (used in) investing activities		(2 249 983)	(1 417 729)
	rect cash (asea iii, iiivestiiig activities		(2 2 1) 303)	(111772)
ט פ	Increase in borrowed funds		35 250	500 000
FINANCING ACTIVITIES	Dividends paid to shareholders		(166 667)	(139 175)
¥ }	(Purchase) sale of treasury shares		(1 235)	210 343
E A	Net cash (used in) provided from financing activities		(132 652)	571 168
	Translation adjustments		(65 747)	83,453
	Net increase (decrease) in cash and cash equivalent		3 953 170	(1 713 481)
	Cash and cash equivalent at the beginning of the year		3 329 742	5 043 223
	Cash and cash equivalent at the end of the year	56	7 282 912	3 329 742

INVESTING

FINANCING

## 1 - GENERAL

- Arab Bank was established in 1930, and is registered in Jordan as a public shareholding limited company. The head office of the Bank is in Amman, Jordan, and it operates worldwide through its branches, subsidiaries and sister company, Arab Bank (Switzerland).
- Arab Bank shares have a primary listing on Amman Stock Exchange. Arab Bank (Switzerland) shares are stapled to Arab Bank shares and traded together.
- The accompanying financial statements were approved by the Board of Directors at its meeting no. 1/2009 on 29 January 2009.

## 2 - BASIS OF CONSOLIDATION

• The accompanying consolidated financial statements of Arab Bank Group, reported in US dollars, include the financial statements of Arab Bank plc, its sister company, Arab Bank (Switzerland), and the following wholly-owned, majority-owned and effectively controlled subsidiaries:

Percentage ownership as at 31 December 2008	%
Europe Arab Bank plc	100.00
Arab Bank Australia Limited	100.00
Islamic International Arab Bank plc	100.00
Arab Leasing Company	100.00
Al-Arabi Investment Group Co.	100.00
Arab Sudanese Bank Limited	100.00
AB Capital Limited	80.18
Arab Investment Bank S.A.L	66.68
Arab Tunisian Bank	64.24
Al Nisr Al Arabi Insurance Company	50.00
Arab Bank-Syria	49.00
Wehda Bank	19.00

- Subsidiaries are the companies under the effective control of Arab Bank plc. Control becomes effective when the Bank has the power to govern the financial and operating policies of the subsidiary so as to obtain benefits from its activities.
- The consolidated financial statements reflect the financial position and results of operations at the level of the single economic ownership of Arab Bank plc and the sister company Arab Bank (Switzerland), which is considered an integral part of Arab Bank Group.
- The results of operations of a subsidiary are included in the consolidated income statement effective from the acquisition date, which is the date of transfer of control over the subsidiary. The results of operations of a divested subsidiary are included in the consolidated income statement up to the date of divestment, which is the date of relinquishing control over the subsidiary.
- Intergroup transactions are eliminated from the consolidated financial statements. Items in transit are reported under other assets or other liabilities, as the case maybe. Minority interest (part not owned by the Bank in subsidiaries) is reported separately within shareholders' equity in the consolidated balance sheet.
- In the separate financial statements of the Bank, investments in subsidiaries are stated at cost.

#### 3 - SIGNIFICANT ACCOUNTING POLICIES

## Basis of preparation

- The accompanying consolidated financial statements are prepared in accordance with the standards issued by the International Financial Reporting Standards (IFRS), the interpretations issued by the Committee of the IFRS Board, the prevailing rules of the countries where the Group operates, and the instructions of the Central Bank of Jordan.
- The financial statements are prepared under the historical cost convention except for financial assets held for trading through P&L, those available for sale, and financial derivatives which are stated at fair value on the date of the financial statements. Hedged assets and liabilities are also stated at fair value.
- The accounting policies for 2008 are consistent with those used in previous years, except for the changes indicated below.

## Amended and new accounting policies

a - Standards and Interpretations effective in the current period

In the current year, the Group has adopted the following Standards issued by the International Accounting Standards Board and Interpretations issued by the International Financial Reporting Interpretations Committee which became effective for the current financial reporting period:

- IFRIC 11 : IFRS 2, Group and Treasury Transactions.
- IFRIC 12: Service Concession Arrangements.
- IFRIC 14: IAS 19, The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction.

The adoption of these Interpretations has not led to any changes in the Group's accounting policies.

During October 2008, the international accounting standards board issued amendments to IAS (39) and IFRS (7) "reclassification of financial assets." These amendments have permitted reclassification of trading financial assets (other than financial derivatives and assets through P&L) to financial assets off this item as well as reclassification of available-for-sale financial assets to held-to-maturity financial assets, loans, or receivables. These amendments require detailed disclosure if applied as detailed in Note (12) to the consolidated financial statements.

## b - Standards and Interpretations in issue not yet adopted

At the date of authorization of these financial statements, the following Standards and Interpretations were in issue but not yet effective:

- IAS 1 (revised): Presentation of Financial Statements. Effective for annual periods beginning on or after January 1, 2009.
- IAS 32 (revised) Financial Instruments: Presentation Amendments relating to puttable instruments and obligations arising on liquidation Effective for annual periods beginning on or after January 1, 2009.
- IAS 23 (revised): Borrowing Costs. Effective for annual periods beginning on or after January 1, 2009.
- IAS 39 (revised): Financial Instruments: Recognition and Measurement Eligible Hedged Items. Effective for annual periods beginning on or after July 1, 2009.
- IFRS 1 (revised) First time Adoption of IFRS and IAS 27 (revised) Consolidated and Separate Financial Statements Amendment relating to cost of an investment on first time adoption. Effective for annual periods beginning on or after January 1, 2009.
- IFRS 1 (revised) First time Adoption of IFRS Restructured version. Effective for annual periods beginning on or after July 1, 2009.
- IFRS 2 (revised) Share-based Payments Amendments relating to vesting conditions and cancellations. Effective for annual periods beginning on or after January 1, 2009.
- IFRS 3 (revised) Business Combinations Comprehensive revision on applying the acquisition method and consequential amendments to IAS 27 (revised) Consolidated and Separate Financial Statements, IAS 28 (revised) Investments in Associates and IAS 31 (revised Interests in Joint Ventures. Effective for annual periods beginning on or after July 1, 2009.
- IFRS 8 Operating segments. Effective for annual periods beginning on or after January 1, 2009.
- IFRIC 13: Customer Loyalty Programmes. Effective for annual periods beginning on or after July 1, 2008.
- IFRIC 15: Agreements for the Construction of Real Estate. Effective for annual periods beginning on or after January 1, 2009.
- IFRIC 16: Hedges of Net Investment in a Foreign Operation. Effective for annual

periods beginning on or after October 1, 2008.

- IFRIC 17: Distribution of Non-cash Assets to Owners. Effective for annual periods beginning on or after July 1, 2009.
- Amendments to IFRS 5, IAS 1, IAS 16, IAS 19, IAS 20, IAS 23, IAS 27, IAS 28, IAS 29, IAS 31, IAS 36, IAS 38, IAS 39, IAS 40 and IAS 41 resulting from the May 2008 Annual Improvements to IFRSs. Effective for annual periods beginning on or after January 1, 2009.

Management of the Group anticipates that each of the above Standards and Interpretations will be adopted in the preparation of the Group's financial statements by their effective dates mentioned above, and that the adoption of those Standards and Interpretations will have no material impact on the financial statements of the Group.

## **Recognition of Financial Assets**

Sale and purchase of financial assets are recognized on the trade date, which is the date that the Group commits itself to purchase or sell the financial assets.

#### Fair Value

Fair value represents the closing market price of financial assets and derivatives on the date of the financial statements. Where the declared market prices do not exist and active trading of some financial assets and derivatives is not available, or the market is inactive, fair value is estimated by one of several methods, such as:

- Taking the fair value of another financial asset with similar terms and conditions;
- Using the present value of expected future cash flows for similar instruments; or
- Adopting option pricing models.

The valuation methods aim at arriving at a fair value that reflects the expectations of the market, expected risks and expected benefits. When the fair value cannot be measured reliably, financial assets are stated at cost / amortized cost.

## Financial Assets at Fair Value through Profit and Loss – Held for Trading

- These are financial assets acquired principally for the purpose of selling in the near term, or they might be part of a portfolio of identified financial instruments managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.
- Financial assets held for trading are initially recognized at their fair value when purchased, while transaction costs are expensed in the income statement; and subsequently reported at the prevailing fair value. The resulting change is included in the income statement in the period in which it arises.
- Changes in fair value resulting from changes in foreign exchange rates are recorded in the income statement as gain or loss on foreign exchange.

- Dividends are recognized as a gain from financial assets-held for trading in the income statement, while the realized interest is reported as interest income in the income statement.

## Financial Assets at Fair Value through Profit and Loss – Designated

- These are financial assets acquired to eliminate or significantly reduce ameasurement or recognition inconsistency (accounting mismatch). If they are part of a group of financial assets or financial liabilities or both, they are managed and their performance is evaluated on a fair value basis in accordance with a documented risk management or investment strategy.
- Financial assets designated at fair value through profit or loss and are initially recognized at their fair value when purchased, while transaction costs are expensed in the income statement; and subsequently reported at the prevailing fair value. The resulting change is included in the income statement in the period in which it arises.
- Changes in fair value resulting from changes in foreign exchange rates are recorded in the income statement as gain or loss on foreign exchange.
- Dividends are recognized as a gain from financial assets designated at fair value through profit or loss in the income statement, while the realized interest is reported as interest income in the income statement.

#### **Direct Credit Facilities**

- These are financial assets with fixed or determinable payments not quoted in an active market.
- Direct credit facilities are recorded at cost, and stated in the balance sheet after deducting provisions, interest and commission in suspense.
- A provision for impairment of direct credit facilities is recognized when it is apparent that the financial assets of the Group cannot be recovered, there is objective evidence of an event that negatively affects the future cash flows of the direct credit facilities, and the impairment amount can be estimated. The provision is taken to the income statement.
- Impairment in value is recorded at the present value of the future cash flows discounted at the original interest rate or according to the instructions of the regulatory authorities of the countries where the Group operates (whichever is higher). The impairment is recorded in the income statement.
- Interest and commission on non-performing credit facilities are suspended in accordance with the instructions of the regulatory authorities in the countries where the Group operates (whichever is stricter).

- Impaired direct credit facilities, for which specific provision has been made, are written off by charging the provision after all efforts have been made to recover the assets. Any surplus in the provisions or recoveries is taken to the income statement, while the debt of previously written off recoveries is taken to income.

#### Financial Assets – Available for Sale

- These are financial assets designated as available for sale or not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit and loss.
- Financial assets available for sale are initially recorded at fair value, including acquisition costs. They are subsequently reported at fair value as prevailing on the date of the financial statements; changes in fair value are recorded in a separate account in shareholders' equity.
- When these assets are fully or partially sold, disposed of, or determined to be impaired, the change in fair value is recorded in the income statement, including the related amounts previously recorded in shareholders' equity.
- The loss resulting from an impaired value of the debt instruments is reversed when it is objectively evident that the increase in their fair value occurred after the losses had been recognized. Impairment losses resulting from a decline in the value of equity securities cannot be reversed.
- Income and losses resulting from foreign exchange translations of interest-bearing debt instruments are included in the income statement. Differences in foreign currency of equity instruments are included in the cumulative change in fair value within shareholders' equity.
- Interest from available-for-sale financial instruments is recorded in the income statement using the effective interest rate method. Impairment in assets is recorded in the income statement when incurred.
- Financial instruments for which fair value cannot reliably be determined are shown at cost.

## Financial Assets – Held to Maturity

- These are financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity.
- Financial assets held to maturity are recorded at cost (fair value) plus acquisition costs, less provision for impairment in value. Premiums and discounts are systematically amortized in the income statement using the effective interest rate method.

## Impairment in the Value of the Financial Assets

- The Group reviews the values of the financial assets on the date of the balance sheet in order to determine if there are any indications of impairment in their value individually or in the form of a portfolio. In case such indications exist, the recoverable value is estimated so as to determine the impairment loss.
- Impairment is determined as follows:
- Impairment in financial assets recorded at amortized cost is determined on the basis of the present value of the cash flows discounted at the original interest rate.
- Impairment in the financial assets recorded at cost is determined on the basis of the
  present value of the expected cash flows discounted at the market interest rate of similar
  instruments.
- Impairment in the available-for-sale financial assets recorded at fair value represents the difference between the book value and the fair value.
- Impairment in value is recorded in the income statement. Any surplus in the subsequent period, resulting from previous declines in the fair value of financial assets, is taken to the income statement, except for available-for-sale equity securities, since it is recovered through the cumulative change in fair value.

#### **Investments in Associated Companies**

- Associated companies are those in which the Group has a significant influence over the financial and operating policy decisions, and in which the Group holds between 20% and 50% of the voting rights.
- Investments in associated companies are shown according to the owners' equity method.
- In case separate financial statements are prepared for the Bank as an independent entity, investments in associated companies are stated at cost.
- Transactions and balances between the Bank and the associated companies are eliminated according to the Bank's ownership percentage in the companies.

## Realization of Income and Recognition of Expenses

- Realization of income and recognition of expenses are recorded on an accrual basis, except for interest and commission on non-performing direct credit facilities, which are not recognized as revenue but recorded as interest and commission in a suspense account until they are received in cash.
- Commission is recorded as revenue when the related services are provided. Dividends are recorded when realized.

#### **Financial Derivatives**

Financial derivatives (e.g. currency forward contracts, forward rate agreements, swaps and option contracts) are recorded at fair value in the balance sheet as a separate item.

## Financial Derivatives and Hedge Accounting

For hedge accounting purposes, financial derivatives are stated at fair value. Hedges are classified as follows:

- Fair value hedge: hedging for changes in the fair value of the Group's assets and liabilities. When the conditions for an effective fair value hedge are met, the resulting gain or loss from re-measuring the fair value hedge is recognized in the income statement. When the conditions for an effective portfolio hedge are met, the gain or loss resulting from the revaluation of the hedging instrument at fair value, as well as the change in the fair value of the hedged assets or liabilities portfolio, are recorded in the income statement for the same period.
- Cash flow hedge: hedging for changes in the current and expected cash flows of the Group's assets and liabilities. When the conditions for an effective cash flow hedge are met, the gain or loss of the hedging instruments is recognized in shareholders' equity, and such gain or loss is transferred to the income statement in the period in which the hedge transaction has an impact on the income statement.
- Hedge for net investment in foreign entities: When the conditions of the hedge for net investment in foreign entities are met, fair value is measured for the hedging instrument of the hedged net assets. In the case of an effective relationship, the effective portion of the loss or profit related to the hedging instrument is recognized in shareholders' equity, while the ineffective portion is recognized in the income statement. The effective portion is recorded in the income statement when the investment in foreign entities is sold.

When the conditions for an effective hedge do not apply, gain or loss resulting from the change in fair value of the hedging instrument is recorded in the income statement of the same period.

## **Financial Derivatives for Trading**

The fair value of financial derivatives for trading, such as forward foreign currency contracts, future interest rate contracts, swap agreements and foreign currency options, is recorded in the balance sheet under other assets or other liabilities, as the case may be. The change in their fair value is recognized in the income statement.

## Repurchase and Resale Agreements

- Assets sold with a simultaneous commitment to repurchase at a future date continue to be recognized in the financial statements due to the continued control of those assets. The related risks and benefits are transferred to the Group when incurred. They also continue to be measured in accordance with the adopted accounting policies.
  - Amounts received against these contracts are recorded within liabilities under borrowed funds.
  - The difference between the sale price and the repurchase price is considered an interest expense, and is amortized over the contract period using the effective interest rate method. When the transferee has the right to sell or repledge the collateral, the securities sold subject to repurchase agreements are reclassified in the financial statements as pledged assets.
- Purchased assets with corresponding commitment to sell at a specific future date are not recognized in the financial statements because the Group has no control over such assets, and the related risks and benefits are not transferred to the Group when incurred. Payments related to these contracts are recorded under deposits with banks or under credit facilities, depending on the nature of each case. The difference between the purchase price and resale price is recorded as interest revenue, and is amortized over the period of the contract using the effective interest rate method.

## Assets pledged as Collateral

These are assets pledged as collateral with a third party, and where the transferee has the right to sell or re-pledge the collateral. They are classified in the balance sheet as a separate line item, and the accounting policy for such assets will follow its original classification.

#### **Foreclosed Assets**

These are assets that have been the subject of foreclosure by the Group, and are shown under other assets at the acquisition value or fair value, whichever is lower. As of the balance sheet date, these assets are revalued individually at fair value. Any decline in their market value is taken to the income statement, whereas an increase is not recognized to the extent it does not exceed the previously recorded impairment.

## **Intangible Assets**

Goodwill represents the excess of an amount paid to acquire or purchase an investment in an associate or subsidiary on the date of the transaction over the fair value of the net investment in that company. Goodwill resulting from an investment in an affiliated company constitutes part of the investment in that company, and is recorded at cost. The cost of goodwill is subsequently reduced by any impairment in the value of the investment. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates.

- Goodwill is distributed over the cash-generating unit(s) for the purpose of testing the impairment of the value.
- The value of goodwill is tested on the date of each financial statement. The goodwill value is reduced when there is evidence that its value has been impaired or that the recoverable value of the cash-generating unit(s) is lower than the book value. The impairment in value is recorded in the income statement as impairment loss.

## **Foreign Currency**

- Transactions in foreign currencies during the year are recorded at the exchange rates prevailing at the date of the transaction.
- Non-monetary assets and liabilities denominated in foreign currencies and recorded at fair value are translated on the date when the fair value was determined.
- Gains or losses resulting from foreign currency translation are recorded in the income statement.
- Differences resulting from the translation of non-monetary assets and liabilities denominated in foreign currency, such as securities, are recorded as part of the change in the fair value.
- When consolidating the financial statements, the financial assets and financial liabilities of the branches, associates, and subsidiaries abroad are translated from the local currency to the reporting currency at the average rates prevailing on the balance sheet date. Exchange differences from the valuation of the net investment in the foreign branches is shown in a separate item within shareholders' equity.

#### **Fixed Assets**

- Fixed assets are stated at cost, net of accumulated depreciation. Such assets (except for land) are depreciated according to the straight-line method over their estimated useful lives, and in accordance with the prevailing rules and regulations in the countries where the Group operates. When the carrying amounts of any of the fixed assets exceed the recoverable values, the values of the assets are reduced accordingly.
- The useful lives of the fixed assets are reviewed at the end of each year. Where the expected useful life differs from what was previously determined, the change in estimate will be recorded as such in the subsequent year.
- Fixed assets are derecognized when disposed of or no future benefits are expected from their use or disposal.
- When the recoverable value of fixed assets is less than its carrying amount, its value is reduced to the recoverable amount, and the impairment in value is recorded in the income statement.

#### **Provisions**

Provisions are recognized when the Group has an obligation on the date of the balance sheet as a result of past events, the obligation is likely to be settled, and a reliable estimate can be made of the amount of the obligation.

## Provision for employees' end-of-service indemnities

Provision for employees' end-of-service indemnities is estimated in accordance with the prevailing rules and regulations in the countries in which the Group operates. The required provision for the year for the end-of-service indemnities is recorded in the income statement. Payments to departing employees are taken to the income statement or deducted from the provision amount.

#### Income Tax

- Income tax expenses represent both accrued and deferred taxes.
- Income tax expenses are accounted for on the basis of taxable income. Income subject to tax differs from income declared in the financial statements, because the latter includes non-taxable revenue, tax expenses not deductible in the current year but deductible in subsequent years, accumulated losses accepted by the tax authorities, and items not accepted for tax purposes or subject to tax.
- Taxes are calculated on the basis of the tax rates applicable according to the prevailing laws, regulations and instructions of the countries where the Group operates.
- Deferred taxes are taxes expected to be paid or recovered as a result of temporary timing differences between the value of the assets and liabilities in the financial statements and the value of the taxable amount.
- Deferred taxes are calculated on the basis of the liability method in the balance sheet, and according to the rates expected to be applied when it is anticipated that the liability will be settled or when tax assets are recognized. Deferred tax assets are reviewed on the date of the balance sheet, and reduced if it is expected that no benefit will arise from the deferred tax, partially or totally.

## **Treasury Shares**

- Treasury shares appear at cost as a separate item in shareholders' equity, and are deducted from total shareholders' equity.
- Gain or loss from the sale of treasury shares is not included in the income statement, but it is recognized in the issuing premium.

## **Fiduciary Deposits**

- Fiduciary deposits result from the holding or placing of assets on behalf of customers. These assets and the income arising from them are excluded from these financial statements of the Group. The commission and fees for managing these accounts are recognized in the income statement.
- Provision for the decline in fair value is created in case the fair value of guaranteed capital portfolio becomes lower than the guaranteed capital amount.

## Offsetting

Financial assets and financial liabilities are offset, and the net amount is reflected in the balance sheet only when there is a legal right to offset the recognized amounts, and the Group intends to either settle on a net basis or to realize the assets and settle the liabilities simultaneously.

## Cash and Cash Equivalents

Cash and cash equivalents comprise cash balances with central banks and balances with banks and financial institutions maturing within three months, less restricted funds and balances owing to banks and financial institutions maturing within three months.

## **Segment Reporting**

- A business segment is a group of assets and operations engaged in providing products or services subject to risks and returns different from those of other business segments.
- A geographical segment is engaged in providing products or services within aparticular economic environment subject to risks and returns different from those of segments operating in other economic environments.

## 4 - USING ESTIMATES

Preparation of the accompanying financial statements requires estimations and judgments in applying accounting policies relating to some of the items listed in those statements. Examples of such items include an estimation of the provision for impairment of non-performing direct credit facilities, the intention of management to hold the financial investment until maturity, and an estimation of the productive life of assets and impairment of their value. Management also uses estimation and judgment for some matters that are uncertain on the date of the balance sheet and that may cause risks and may require adjustments to the balances of the assets and liabilities stated in the financial statements of the following year. This includes estimations of the various provisions and contingent liabilities.

#### 5- CASH AND BALANCES WITH CENTRAL BANKS

(USD `000)

## 31 December

	2008	2007
Cash	449 008	302 215
Balances with central banks:		
- Current accounts	1 312 417	343 219
- Time and notice	1 520 938	1 028 479
- Mandatory cash reserve	1 938 878	1 181 892
- Certificates of deposit	2 620 893	1 581 790
Total	7 842 134	4 437 595

- Balances maturing after three months amounted to USD 485.7 million as at 31 December 2008, and USD 796.0 million as at 31 December 2007.

## 6- BALANCES WITH BANKS AND FINANCIAL INSTITUTIONS

(USD `000)

	2008	2007
Current accounts	570 026	327 284
Time deposits maturing within 3 months	3 403 784	3 817 335
Certificates of deposit	431 855	391 782
Total	4 405 665	4 536 401

#### 7- DEPOSITS WITH BANKS AND FINANCIAL INSTITUTIONS

(USD `000)

31 December

	2008	2007
Time deposits maturing after 3 months and before 6 months	372 057	184 455
Time deposits maturing after 6 months and before 9 months	82 080	182 234
Time deposits maturing after 9 months and before 12 months	635	96 718
Time deposits maturing after one year	9 722	15 030
Total	464 494	478 437

## 8- Financial assets at fair value through P&L - HeLD for trading

(USD `000)

31 December

	2008	2007
Treasury bills and bonds	91 164	556 886
Government bonds	-	15 913
Corporate bonds	63 049	857 965
Shares	14 578	21 735
Total	168 791	1 452 499

## 9- FINANCIAL ASSETS AT FAIR VALUE THROUGH P&L - DESIGNATED

(USD '000)

	2008	2007
Government bonds	34 999	35 699
Corporate bonds	196 139	198 720
Total	231 138	234 419

#### 10. DIRECT CREDIT FACILITIES

USD ('000)

	2008					2007	
	Individuals Cor		orates Banks and		Government	Total	Total
		Small & medium size enterprises	Large corporates	financial institutions	and public sector		
Discounted bills *	86 659	295 004	462 068	69 156	1 303	914 190	766 995
Overdrafts *	228 698	759 798	2 666 903	4 858	172 082	3 832 339	3 218 069
Loans and advances*	2 198 921	1 336 731	11 312 826	1 092 900	1 367 446	17 308 824	15 467 708
Real-estate loans	903 522	398 101	2 080	-	-	1 303 703	584 951
Credit cards	58 824	-	-	-	-	58 824	55 366
Total	3 476 624	2 789 634	14 443 877	1 166 914	1 540 831	23 417 880	20 093 089
Less: Interest and commission in suspense	57 898	147 932	53 648	-	-	259 478	155 706
Provision for impairment - direct credit facilities	238 469	171 711	237 347	-	-	647 527	454 230
Total	296 367	319 643	290 995	-	-	907 005	609 936
Direct credit facilities, net	3 180 257	2 469 991	14 152 882	1 166 914	1 540 831	22 510 875	19 483 153

- \* Net, after deducting interest and commission received in advance, which amounted to USD 25.5 million as at 31 December 2008, compared to USD 29.2 million as at 31 December 2007.
- Direct credit facilities granted to government and guaranteed by the government as at 31 December 2008 amounted to USD 1,540.8 million, or 6.6% of total direct credit facilities, compared to USD 1,309.4 million, or 6.5% of total direct credit facilities at the end of 2007.
- Non-performing direct credit facilities as at 31 December 2008 amounted to USD 960.0 million, or 4.1% of total direct credit facilities, compared to USD 609.5 million, or 3.0% of total direct credit facilities at the end of 2007.
- Non-performing direct credit facilities, after deducting interest and commission in suspense, as at 31 December 2008 amounted to USD 700.5 million, or 3.1% of total direct credit facilities, compared to USD 453.8 million, or 2.3% of total direct credit facilities at the end of 2007.

## 31 December

# MOVEMENTS IN INTEREST AND COMMISSION IN SUSPENSE:

2008

2007

	Individuals	Corporates		Total	Total	
		Small & medium size enterprises	Large corporates			
Balance at the beginning of the	22 727	93 437	39 542	155 706	176 436	
Interest in suspense during the	6 589	15 445	5 617	27 651	30 086	
Interest in suspense written off	(1 196)	(969)	(6 978)	(9 143)	(37 627)	
Recoveries	(548)	(1 922)	(5 381)	(7 851)	(15 171)	
Reclassification	31 035	41 858	21 109	94 002	-	
Translation adjustments	(709)	83	(261)	(887)	1 982	
Balance at the end of the year	57 898	147 932	53 648	259 478	155 706	

USD ('000)

31 December

MOVEMENTS IN THE PROVISION FOR IMPAIRMENT IN DIRECT CREDIT FACILITIES:

2008

2007

TACILITIES.					
	Individuals	Corporates		Total	Total
		Small & medium size enterprises	Large corporates		
Balance at the beginning of the	106 866	155 185	192 179	454 230	437 110
Addition: Charged to income	40 399	23 258	46 070	109 727	81 684
Direct credit facilities written off	(116)	(1 086)	(3 562)	(4 764)	(18 405)
Recoveries	(24 771)	(19 897)	(24 635)	(69 303)	(56 456)
Reclassification	119 335	13 217	24 437	156 989	(2 894)
Translation adjustments	(3 244)	1 034	2 858	648	13 191
Balance at the end of the year	238 469	171 711	237 347	647 527	454 230

## 31 December

	31 December			
	2008	2007		
Treasury bills and bonds	882 282	761 211		
Government bonds	1 246 176	390 048		
Corporate bonds	1 379 319	1 559 186		
Shares	511 039	354 513		
Total	4 018 816	3 064 958		
BONDS ACCORDING TO INTEREST:				
Fixed interest bonds	2 101 617	1 078 052		
Variable interest bonds	1 406 160	1 632 393		
Total	3 507 777	2 710 445		
FINANCIAL ASSETS ACCORDING TO MARKET QUOTAT	TION:			
Financial assets quoted in the market	1 887 632	2 262 351		
Financial assets not quoted in the market	2 131 184	802 607		
Total	4 018 816	3 064 958		
12- FINANCIAL ASSETS - HELD TO MATURITY		(USD '000)		
	31 December			
	2008	2007		
Treasury bills and bonds	1 110 990	1 318 929		
Government bonds	204 999	252 952		
Corporate bonds	1 296 840	475 376		
Less: provision for impairment	25 864	-		
Total	2 586 965	2 047 257		
BONDS ACCORDING TO INTEREST				
Fixed interest bonds	1 599 590	1 372 262		
Variable interest bonds	987 375	674 995		
Total	2 586 965	2 047 257		
- Iotai	2 300 703	2 047 237		
FINANCIAL ASSETS ACCORDING TO MARKET QUOTATION:				
Financial assets quoted in the market	605 388	529 717		
Financial assets not quoted in the market	1 981 577	1 517 540		
Total				

MOVEMENTS IN THE PROVISION FOR IMPAIRMENT IN FINANCIAL ASSETS HELD TO MATURITY WERE AS FOLLOWS:

(USD '000)

	2008	2007
Balance at the beginning of the year	-	4 358
Addition: charged to income	24 198	135
Written off	-	(4 493)
Translation adjustments	1 666	-
Balance at the end of the year	25 864	-

The financial crisis that hit the world's financial markets was considered as an extraordinary event. In accordance with the revised International Accounting Standard No. (39) and the International Financial Reporting Standard No. (7), it is permitted to reclassify financial assets under certain conditions among which is the financial crisis.

Based on the above, the Group has reclassified part of its investments in debt instruments from trading financial assets to held-to-maturity financial assets that amounted to USD 755 million effective July 2008.

The fair value as of July 1, 2008 was used to determine the book value instead of the fair value on the actual date of reclassification. The negative change in the fair value that amounted to USD 0.71 million was recognized in the statement of income up to the reclassification date (USD 7.5 million at the end of the year 2007.)

Had the above treatment not been applied, an increase in the negative cumulative change in the fair value of USD 12.6 million would have resulted. Also, the interest revenue recognized for those reclassified financial assets in the statement of income amounted to USD 21.1 million.

The Group expects to fully recover the par value of USD 761.7 million for the reclassified financial assets at their maturity dates.

The effective interest rate for these financial assets, at reclassification, was 5.6%.

The book value of the reclassified financial assets is shown below:

USD ('000)

	December 31				
	20	08	2007		
	Fair Value	Book Value	Fair Value	Book Value	
Investments in financial assets as held-to- maturity at acquisition	1 856 518	1 832 139	2 057 104	2 047 257	
Investments in financial assets reclassified to held-to-maturity	740 441	754 826	-	-	
Total	2 596 959	2 586 965	2 057 104	2 047 257	

## 13-INVESTMENTS IN ASSOCIATED COMPANIES

USD ('000)

	31 Decem	ber 2008	31 Decembe	er 2007		
The Bank's investments in associated companies:	Ownership %	Historical Cost	Ownership %	Historical Cost	Country	Activity
Turkland Bank A.S.	50.00	158 599	50.00	117 058	Turkey	Banking
Oman Arab Bank S.A.O.	49.00	130 003	49.00	101 773	Oman	Banking
Arab National Bank	40.00	1 407 027	40.00	1 178 046	Saudi Arabia	Banking
Arabia Insurance Co.	36.79	36 312	36.79	36 312	Lebanon	Insurance
Commercial Building Co.	34.50	455	33.09	316	Lebanon	Real estate
Other	-	16 591	-	25 008		
Total		1 748 987		1 458 513		

### **MOVEMENTS ON INVESTMENTS IN ASSOCIATED COMPANIES:**

(USD '000)

31 December

	2008	2007
Balance at the beginning of the year	1 458 513	1 047 390
Purchase of investments in associated companies	54 200	198 167
Bank's share of income for the year	317 952	266 136
Bank's share of income tax	(59 940)	(51 190)
Dividends received and changes in owners' equity	(21 738)	(1 990)
Balance at the end of the year	1 748 987	1 458 513

The closing price of the Arab National Bank's share was Saudi Riyal 31.2 as quoted on Saudi Arabia Stock Exchange as of December 31, 2008. However, due to matters relating to the ownership concentrations of the Arab National Bank, the share closing price may not necessarily represent its fair value.

14 - FIXED ASSETS (USD '000)

31 December 2008

	Land	Buildings	Furniture, fixtures and equipment	Computer and communication equipment	Motor vehicles	Leasehold improvements	Total
HISTORICAL COST							
Balance at the beginning of the year	51 096	338 453	150 440	60 885	15 326	57 876	674 076
Additions	14 881	85 330	20 270	36 150	6 255	68 057	230 943
Disposals	(6 283)	(79 533)	(4 804)	(12 316)	(2 938)	(19 502)	(125 376)
Translation adjustments	(22)	1 860	(2 271)	(2 053)	(163)	239	(2 410)
Balance at the End of the Year	59 672	346 110	163 635	82 666	18 480	106 670	777 233

#### **ACCUMULATED DEPRECIATION**

Balance at the beginning of the year	-	50 895	89 560	46 179	9 379	26 553	222 566
Depreciation for the year	-	9 650	12 434	12 344	3 189	9 182	46 799
Disposals	-	(900)	(3 595)	(7 774)	(2 694)	(18 671)	(33 634)
Translation adjustments	-	2 671	(1 845)	(1 309)	(85)	1 133	565
Balance at the End of the Year	-	62 316	96 554	49 440	9 789	18 197	236 296
Net Book Value	59 672	283 794	67 081	33 226	8 691	88 473	540 937

(USD '000)

31 December 2007

## HISTORICAL COST

Balance at the End of the Year	51 096	338 453	150 440	60 885	15 326	57 876	674 076
Translation adjustments	767	13 878	2 200	567	283	2 739	20 434
Disposals	(1 533)	(56 588)	(5 932)	(4 230)	(1 525)	(7 535)	(77 343)
Additions	9 581	103 548	23 954	11 867	2 340	24 823	176 113
Balance at the beginning of the year	42 281	277 615	130 218	52 681	14 228	37 849	554 872

## ACCUMULATED DEPRECIATION

Net Book Value	51 096	287 558	60 880	14 706	5 947	31 323	451 510
Balance at the End of the Year	-	50 895	89 560	46 179	9 379	26 553	222 566
Translation adjustments	-	3 839	1 533	384	215	1 813	7 784
Disposals	-	(13 954)	(5 217)	(4 227)	(1 362)	(7 243)	(32 003)
Depreciation for the year	-	11 444	10 713	9 131	2 014	8 110	41 412
Balance at the beginning of the year	-	49 566	82 531	40 891	8 512	23 873	205 373

15 - OTHER ASSETS (USD '000)

<b>31</b>	Decem	har
J 1	DCCCIII	$\mathcal{L}$

	2008	2007
Accrued interest receivable	273 087	281 817
Expenses paid in advance	93 618	39 816
Foreclosed assets	43 405	47 905
Miscellaneous assets	177 160	255 125
Total	587 270	624 663

#### MOVEMENTS IN FORECLOSED ASSETS:

(USD '000)

	2008			2007		
	Land	Buildings	Total	Land	Buildings	Total
Balance at the beginning of the year	15 629	32 276	47 905	16 383	22 125	38 508
Additions	17	6 340	6 357	767	12 061	12 828
Disposals	(4 088)	(5 799)	(9 887)	(489)	(1 288)	(1 777)
Impairment loss	(69)	(1 753)	(1 822)	(1 026)	(622)	(1 648)
Impairment loss – returned to profit	1 060	-	1 060	-	-	-
Translation adjustments	-	(208)	(208)	(6)	=	(6)
Balance at the end of the year	12 549	30 856	43 405	15 629	32 276	47 905

### **16- DEFERRED TAX ASSETS**

USD ('000)

2008							
Items attributable to deferred tax assets:	Balance at the beginning of the year	Adjustments during the year	Amounts added	Amounts released	Balance at the end of the year	Deferred tax	Deferred tax
Provision for impairment - direct credit facilities	12 095	165 950	3 574	344	181 275	77 672	3 070
End-of-Service indemnity	30 895	(2)	6 475	1 193	36 175	11 090	9 958
Interest in suspense	2 946	(715)	2 520	338	4 413	1 127	773
Provisions and other	12 996	6 212	50 710	5 041	64 877	16 287	4 329
Total	58 932	171 445	63 279	6 9 1 6	286 740	106 176	18 130

(USD '000)

MOVEMENTS IN DEFERRED TAX ASSETS IN 2008 AND 2007	2008	2007
Balance at the beginning of the year	18 130	21 885
Additions during the year	15 130	5 234
Adjustments during the year	75 116	-
Amortized during the year	(2 200)	(8 989)
Balance at the End of the Year	106 176	18 130

<sup>\*</sup> Deferred tax results from the time differences of the provisions not deducted for tax purposes in previous years. This is calculated according to the regulations of the countries where the Group operates. The Group will benefit from these amounts in the future.

#### 17 - BANKS' AND FINANCIAL INSTITUTIONS' DEPOSITS

(USD'000)

31 Decem	ber
----------	-----

	2008	2007
Current and demand	718 285	1 081 223
Time deposits maturing within 3 months	3 760 867	3 767 065
Time deposits maturing after 3 months and before 6 months	211 938	227 552
Time deposits maturing after 6 months and before 9 months	43 768	9 691
Time deposits maturing after 9 months and before one year	7 448	-
Time deposits maturing after one year	-	-
Total	4 742 306	5 085 531

#### **18 - CUSTOMER DEPOSITS**

						(USD '000)
			31 December			
			2008			2007
		Corpo	orates	_		
	Individuals	Small & medium size enterprises	Large corporates	Government and public sector	Total	Total
Current and demand	4 386 334	1 982 761	1 432 874	1 537 579	9 339 548	5 517 314
Savings	1 737 333	15 509	19 730	386	1 772 958	1 499 077
Time and notice	8 895 704	946 304	4 818 715	2 354 260	17 014 983	15 255 413
Certificates of deposit	250 021	12 249	50 979	139 971	453 220	394 542
Total	15 269 392	2 956 823	6 322 298	4 032 196	28 580 709	22 666 346

- Public sector deposits amounted to USD 4,032.2 million, or 14.1% of total customer deposits at the end of December 2008, compared to USD 1785.9 million, or 7.9% of total customer deposits at the end of 2007.
- Non-interest bearing deposits amounted to USD 7,902.3 million, or 27.6% of total customer deposits at the end of December 2008 compared to USD 3,860.5 million, or 17.0% of total customer deposits at the end of 2007.
- Blocked deposits amounted to USD 222.7 million, or 0.78% of total customer deposits at the end of December 2008 compared to USD 162.8 million, or 0.72% of total customer deposits at the end of 2007.
- Dormant deposits amounted to USD 208.5 million, or 0.73% of total customer deposits at the end of December 2008 compared to USD 150.3 million, or 0.66% of total customer deposits at the end of 2007.

**19 - CASH MARGIN** (USD '000)

31 December
-------------

	2008	2007
Against direct credit facilities	2 172 492	1 621 848
Against indirect credit facilities	606 680	382 108
Cash margins, financial derivatives	13 241	15 818
Cash margins, other	37 472	36 151
Total	2 829 885	2 055 925

20 - BORROWED FUNDS (USD '000)

31 December

	2008	2007
From banks and financial institutions *	500 000	500 000
From local banks and financial institutions **	35 250	-
Total	535 250	500 000

<sup>\*</sup> In 2007, the Bank issued a USD 500 million syndicated term loan with a tenure of five years and paying LIBOR + 25 basis points.

## **BORROWED FUNDS ACCORDING TO INTEREST**

(USD '000)

31 December

	2008	2007
Variable interest	500 000	500 000
Fixed interest	35 250	-
Total	535 250	500 000

# 21 - OTHER PROVISIONS USD ('000)

2008

	Balance at the beginning of the year	Addition during the year	Utilized during the year	Returned to income	Translation adjustments	Balance at the end of the year
End-of-service indemnity	107 076	8 038	(23 294)	(4 339)	721	88 202
Self-insurance	1 569	-	-	-	42	1 611
Legal cases	4 678	3 379	(211)	(2 363)	172	5 655
Other	40 182	15 990	(3 707)	(3 138)	2 820	52 147
Total	153 505	27 407	(27 212)	(9 840)	3 755	147 615

<sup>\*\*</sup> In 2008, the Bank borrowed USD 35.2 million for one year against mortgaging real estates at an interest rate of 6.1%. The re-lending rate ranges from 8.5% to 9.0%.

			20	007		
	Balance at the beginning of the year	Addition during the year	Utilized during the year	Returned to income	Translation adjustments	Balance at the end of the year
End-of-service indemnity	123 627	11 034	(29 181)	(230)	1 826	107 076
Self-insurance	1 714	-	(155)	-	10	1 569
Legal cases	7 184	-	(1 570)	(963)	27	4 678
Other	35 904	7 953	(2 956)	(2 651)	1 932	40 182
Total	168 429	18 987	(33 862)	(3 844)	3 795	153 505

## 22 - PROVISION FOR INCOME TAX

(USD '000)

31 December
-------------

	2008	2007
Balance at the beginning of the year	200 836	189 232
Income tax provision for the year	225 629	189 175
Income tax paid	(175 289)	(177 571)
Balance at the end of the year	251 176	200 836

Provision for income tax in the income statement comprises the following:

(USD '000)

	2008	2007
Income tax provision for the year	225 629	180 488
Income tax for previous years	86	5 657
Deferred taxes	(4 127)	3 030
Total	221 588	189 175

## **23- OTHER LIABILITIES**

(USD '000)

## 31 December

	2008	2007
Accrued interest payable	154 477	164 583
Remittances in transit	97 327	125 199
Interest and commission received in advance	158 045	120 524
Due expenses	62 885	62 494
Items in transit	60 936	11 414
Miscellaneous	318 720	256 390
Total	852 390	740 604

#### 24 - DEFERRED TAX LIABILITIES

(USD '000) 2007

			_000				
Items attributable to deferred tax liabilities:	Balance at the beginning of the year	Adjustments during the year	Added amounts	Released amounts	Balance at the end of the year	Deferred tax	Deferred tax
Cumulative change in fair value	97 862	(821)	4 180	64 933	36 288	11 887	26 125
Retained earnings	5 426	(1)	-	5 425	-	-	818
Other	2 207	18	449	-	2 674	535	441
Total	105 495	(804)	4 629	70 358	38 962	12 422	27 384

2008

(USD '000)

Movements In Deferred Tax Liabilities During The Year:	2008	2007
Balance at the beginning of the year	27 384	22 120
Additions during the year	1 949	10 835
Amortized during the year	(16 911)	(5 571)
Balance at the End of the Year	12 422	27 384

#### 25 - CAPITAL

A. The subscribed and paid-up capital amounted to USD 776.0 million at the end of December 2008 compared to USD 525 million in 2007.

B. The issuing premium amounted to USD 1,226.2 million at the end of December 2008, compared to USD 1,475.5 million at the end of December 2007.

C.The treasury shares amounted to USD 154,020 shares at USD 3.346 million at the end of December 2008, compared to 50,000 shares at USD 423 thousand at the end of December 2007, and were considered treasury shares to be deducted from total shareholders` equity. Treasury shares have no voting power and no dividend rights.

## **26 - VOLUNTARY RESERVE**

The voluntary reserve amounted to USD 882.2 million at the end of December 2008, compared to USD 729.0 million as at 31 December 2007. This reserve is used for purposes determined by the Board of Directors and the General Assembly have the right to distribute it in whole or any part thereof to shareholders.

#### **27 - GENERAL BANKING RISK RESERVE**

This reserve is available for use in accordance with certain procedures, including the approval of the banking authorities and the approval of the General Assembly, only when the amount of that reserve exceeds the minimum amount set or required by the instructions of the relevant banking authorities.

During the year 2008, the general banking risk reserve was decreased by USD 127 million while the general reserve was increased by the same amount, within owners' equity upon approval by the Central Bank of Jordan. Moreover, the current balance of the general banking risk reserve exceeds the required amount.

#### 28 - TRANSLATION ADJUSTMENTS

Translation adjustments represent the differences resulting from translating the foreign currencies that constitute the net investment in foreign subsidiaries and branches, when consolidating the financial statements of the Group.

(USD '000)

 2008
 2007

 Balance at the beginning of the year
 173 195
 89 742

 (Deduction) addition during the year
 (65 747)
 83 453

 Balance at the end of the year
 107 448
 173 195

#### 29 - CUMULATIVE CHANGE IN FAIR VALUE \*

(USD '000)

	2008				2007
	Shares	Bonds	Cash flow hedge	Total	Total
Balance at the beginning of the year	110 790	7 226	-	118 016	101 139
Change in fair value during the year	(49 877)	(266 873)	(1 318)	(318 068)	22 298
Net (gain) loss realized, reported to income statement	(7 679)	6 813	-	(866)	(8 330)
Decline reported to income statement	10 427	18 145	-	28 572	2 879
Translation adjustments	-	(516)	-	(516)	30
Balance at the End of the Year	63 661	(235 205)	(1 318)	(172 862)	118 016

<sup>\*</sup> Net, after deducting deferred tax liabilities, which amounted to USD 11.9 million in 2008, compared to USD 26.1 million in the previous year.

## **30 - RETAINED EARNINGS \***

(USD '000)

31 December

	2008	2007
Balance at the beginning of the year	127 014	90 421
Plus: income for the year	839 814	774 963
Total	966 828	865 384
Less:		
- Allocated to reserves	641 095	571 703
- Proposed dividends	213 645	166 667
Balance at the End of the Year	112 088	127 014

<sup>\*</sup> This item includes the amounts resulting from the adoption of certain International Financial Reporting Standards, and therefore it is disposed of in only specific situations. As of 31 December 2008, the amounts that could not be disposed of were USD 7.6 million compared to USD 8.7 million at the end of 2007

#### 31 - MINORITY INTEREST

This item represents the share of the other shareholders in the results and net assets of the subsidiary companies.

## **32 - INTEREST INCOME**

32 - INTEREST INCOME		(USD '000)
	2008	2007
Direct credit facilities *	1 412 479	1 245 308
Central banks	213 462	174 000
Banks and financial institutions	214 123	396 244
Financial assets - held for trading	103 562	199 703
Financial assets at fair value through profit and loss - designated	16 456	13 090
Financial assets - available for sale	169 210	115 857
Financial assets - held to maturity	148 122	76 672
Total	2 277 414	2 220 874

<sup>\*</sup> The interest income on the direct credit facilities are as follows:

(USD '000)

	2008						2007
		Corporates					
	Individuals	Small & medium size enterprises	Large corporates	Banks and financial institutions	Government and public sector	Total	Total
Discounted bills	14 119	22 515	34 564	3 487	-	74 685	71 878
Overdrafts	15 938	48 690	198 819	-	8 235	271 682	268 777
Loans	152 626	87 249	603 535	71 108	70 602	985 120	835 598
Real-Estate	59 571	11 407	-	-	-	70 978	60 845
Credit cards	10 014	-	-	-	-	10 014	8 210
Total	252 268	169 861	836 918	74 595	78 837	1 412 479	1 245 308

## 33 - INTEREST EXPENSE

		(USD '000)
	2008	2007
Banks and financial institutions	214 351	322 723
Customer deposits *	786 746	798 872
Cash margins	152 059	111 483
Borrowed funds	24 136	12 711
Deposit insurance fees	9 153	8 308
Total	1 186 445	1 254 097

\* The interest income on the customer deposits are as follows:

		2008					
		Corporates					
	Individuals	Small & medium size enterprises	Large corporates	Government and public sector	Total	Total	
Current and demand	14 359	9 580	6 151	1 787	31 877	17 716	
Savings	35 295	302	618	48	36 263	35 547	
Time and notice	332 158	37 705	197 393	115 187	682 443	697 573	
Certificates of deposit	18 950	1 201	3 533	12 479	36 163	48 036	
Total	400 762	48 788	207 695	129 501	786 746	798 872	

# **34 - COMMISSION INCOME, NET**

(USD '000)

Commission income:	2008	2007
- From direct credit facilities	85 203	69 285
- From indirect credit facilities	120 011	92 572
- From fiduciary deposits	18 254	7 718
- Other	78 836	72 887
Less: commission expense	16 843	14 922
Commission, net	285 461	227 540

## 35 - (LOSSES) FROM FINANCIAL ASSETS - HELD FOR TRADING

(USD '000)

2008

	Realized gains	Unrealized (losses)	Dividends	Total
Treasury bills and bonds	2 139	(8 844)	-	(6 705)
Shares	770	(6 494)	453	(5 271)
Total	2 909	(15 338)	453	(11 976)

(USD '000)

2007

	Realized gains	Unrealized gain (losses)	Dividends	Total
Treasury bills and bonds	2 224	(8 085)	=	(5 861)
Shares	2 290	464	148	2 902
Total	4 514	(7 621)	148	(2 959)

## 36 - (LOSSES) GAINS FROM FINANCIAL ASSETS - DESIGNATED

		2008		J)	JSD '000)
	Realized gains (losses)	Unrealized (losses)	Dividends		Total
Treasury bills and bonds		- (14 85	5)	-	(14 855)

			2007		(	USD '000)
	Realized gains	Unre gain	ealized s	Dividends		Total
Treasury bills and bonds		151	4 815	5	-	4 966

#### 37 - GAINS FROM FINANCIAL ASSETS - AVAILABLE FOR SALE

		(USD '000)
	2008	2007
Gain from sale of financial assets	29 447	13 833
Dividends	7 858	6 871
Less: impairment in the value of the securities	(28 913)	(2 921)
Total	8 392	17 783

#### **38 - OTHER REVENUE**

(USD '000)

	2008	2007
Revenue from services	28 751	22 249
Safe box rent	3 540	4 755
Loss from derivatives	(20 565)	(5 375)
Miscellaneous revenue	88 382	46 278
Total	100 108	67 907

# **39 - EMPLOYEE EXPENSES**

(USD '000)

	2008	2007
Salaries, benefits, and allowances	291 977	238 014
Social security	22 749	21 300
Savings fund	7 452	4 453
Indemnity compensation	11 255	20 783
Medical	10 292	7 177
Training	5 098	3 134
Allowances	44 598	27 512
Other employee expenses	17 763	15 930
Total	411 184	338 303

## **40 - OTHER EXPENSES**

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	2008	2007
Occupancy	57 560	47 397
Office	79 130	78 364
Services	62 180	66 292
Fees	21 745	10 763
Information technology	26 970	28 979
Other expenses	49 328	56 679
Total	296 913	288 474

## **41 - FINANCIAL DERIVATIVES**

(USD '000)

	2008	2007
Forward rate agreements	152 290	-
Interest rate swaps	3 600 105	4 410 406
Currency forward contracts	6 126 898	7 621 994
Total	9 879 293	12 032 400

## **Details of Financial Derivatives:**

(USD '000) 31 December 2008

	Positive	Magativo	Total		Notional amo	unts by maturity		
	fair value	Negative fair value	notional amount	Within 3 months	From 3 to 12 months	From 1 year to 3 years	More than 3 years	
Forward rate agreements	163	163	152 290	41 717	34 554	76 019	-	
Interest rate swaps	131 244	123 975	2 779 176	725 099	91 179	1 445 849	517 049	
Currency forward contracts	43 612	24 871	4 128 299	2 155 570	1 947 738	24 991	-	
Derivatives held for trading	175 019	149 009	7 059 765	2 922 386	2 073 471	1 546 859	517 049	
Interest rate swaps	139	16 159	307 347	202 672	94 254	10 421	-	
Currency forward contracts	-	-	158 868	126 973	31 895	-	-	
Derivatives held for fair value hedge	139	16 159	466 215	329 645	126 149	10 421	-	
Interest rate swaps	3 851	4 300	513 582	224 853	19 233	159 621	109 875	
Currency forward contracts	-	-	1 839 731	1 562 012	4 661	273 058	-	
Derivatives held for cash flow hedge	3 851	4 300	2 353 313	1 786 865	23 894	432 679	109 875	
Total	179 009	169 468	9 879 293	5 038 896	2 223 514	1 989 959	626 924	

	Positive	ositive Negative Total		Notional amounts by maturity			
	fair value	fair value	notional amount	Within 3 months	From 3 to 12 months	From 1 year to 3 years	More than 3 years
Interest rate swaps	30 359	30 577	4 12 1 425	1 777 338	722 280	477 004	1 144 803
Currency forward contracts	10 878	8 188	6 965 030	4 193 275	2 472 920	97 610	201 225
Derivatives held for trading	41 237	38,765	11 086 455	5 970 613	3 195 200	574 614	1 346 028
Interest rate swaps	4 532	7 116	288 758	26 100	42 111	73 394	147 153
Currency forward contracts	-	-	-	-	-	-	-
Derivatives held for fair value hedge	4 532	7 116	288 758	26 100	42 111	73 394	147 153
Interest rate swaps	-	-	223	-	223	-	-
Currency forward contracts	-	-	656 964	243 068	208 122	205 774	-
Derivatives held for cash flow hedge	-	-	657 187	243 068	208 345	205 774	-
Total	45 769	45 881	12 032 400	6 239 781	3 445 656	853 782	1 493 181

The notional amount represents the value of the transactions at year-end and does not refer to market risk or credit risk.

## **42 - GEOGRAPHICAL DISTRIBUTION OF ASSETS AND REVENUE**

The Group operates worldwide through its branches in Jordan and abroad.

The table below shows the geographical distribution of the assets and revenue

(USD '000)

31 December 2008

	Assets	Revenue
Inside Jordan	7 156 318	215 471
Outside Jordan	38 473 281	1 688 027
Total	45 629 599	1 903 498

#### 31 December 2007

	Assets	Revenue	
Inside Jordan	6 526 598	270 668	
Outside Jordan	31 806 706	1 395 691	
Total	38 333 304	1 666 359	

## 43 - Business Segments

#### a) Description of Segment's Activities

The Bank has an integrated group of products and services dedicated to serve the Bank's customers and constantly developed in response to the ongoing changes in the banking business environment, and related state-of-the-art tools.

The following is a summary of these groups' activities stating their business nature and future plans:

### 1. Banking Activities Group

This group provides banking services and finances the following: corporate sector, private projects, foreign trading, small and medium sized activities, and banks and financial institutions.

### 2. Treasury Group

This group is considered the main source of financing for the Bank, in general, and for the strategic business units in particular. It steers the financing of the Bank, and manages both the Bank's cash liquidity and market risks. Moreover, this group is responsible for the management of the Bank's assets and liabilities within the frameset by the Assets and Liabilities Committee.

This group is considered the main source in determining the internal conversion prices within the Bank's departments, in addition to being a central unit for the financial organization and main dealing in the following:

- Foreign exchange.
- Foreign exchange derivatives.
- Money market instruments.
- Certificates of deposits.
- Interest rate swaps.
- Other derivatives.
- Stocks.

#### 3. Private Banking Group

Wealth management and Private Banking Service aim at achieving the utmost return for customers' medium and long-term investments, while maintaining their initial capital. Moreover, Wealth Management provides two significant services: specialized consultancy services, and in-depth knowledge in different types of investments. This group provides high net worth clients with personal banking services tailored to their needs.

One of this group's main objectives is to create a balance between the future investing needs of customers, and a focus on their everyday needs.

## 4. Retail Banking Group

This group provides banking services to individuals, and endeavors to meet their financial services needs using the best methods, most effective distributing channels, and a variety of product services. Moreover, this group is in direct and close contact with the customers in order to provide them with timely and continuous services through different electronic channels, such as direct phone calls, the internet, and text messaging via cellular phones.

Expansion of the communication center to cover all locations for incoming and outgoing services will provide exceptional services to customers.

# 31 December 2008

(USD '000) 31 December 2007

	Corporate	-	Private	Retail	0.1	T . I	Z007
	banking	Treasury	banking	banking	Other	Total	Total
Assets							
Cash and balances with banks and financial institutions	8 274	12 194 457	30 681	400 984	77 897	12 712 293	9 452 433
Financial investments	1 935 516	4 738 951	790	-	2 079 440	8 754 697	8 257 646
Direct credit facilities	18 908 206	-	476 297	3 126 372	-	22 510 875	19 483 153
Other assets	242 040	680 691	7 988	14 325	706 690	1 651 734	1 140 072
Total	21 094 036	17 614 099	515 756	3 541 681	2 864 027	45 629 599	38 333 304
Liabilities & sha	reholders' equi	ty					
Banks' and financial institutions' deposits	-	4 742 306	-	-	-	4 742 306	5 085 531
Customer deposits	12 952 449	-	4 779 324	10 848 936	-	28 580 709	22 666 346
Cash margins	2 545 596	-	142 909	141 030	350	2 829 885	2 055 925
Other liabilities	254 417	753 650	16 209	103 665	840 380	1 968 321	1 668 210
Shareholders' equity	_	-	-	-	7 508 378	7 508 378	6 857 292
Total	15 752 462	5 495 956	4 938 442	11 093 631	8 349 108	45 629 599	38 333 304
Revenue							
Net interest income	475 709	237 018	29 325	260 682	88 235	1 090 969	966 777
Commission income, net	209 272	(2 215)	21 226	48 166	9 012	285 461	227 540
Other revenue	4 940	73 884	10 110	10 645	427 489	527 068	472 042
Net revenue	689 921	308 687	60 661	319 493	524 736	1 903 498	1 666 359
Expenses							
Employees expenses	213 637	42 250	28 059	127 238	<u>-</u>	411 184	338 303
Provision for impairment - direct credit facilities	15 628	3 361	21 435	-	-	40 424	25 228
Depreciation and amortization	23 159	4 041	2 047	17 552	-	46 799	41 412
Other provisions	10 872	29 161	19	6 724	-	46 776	8 804
Other expenses	128 476	34 645	20 019	113 773	-	296 913	288 474
Total expenses	391 772	113 458	71 579	265 287	-	842 096	702 221
Income for the Y	ear						
Income before tax	298 149	195 229	(10 918)	54 206	524 736	1 061 402	964 138
Income tax	64 343	44 157	3 179	24 066	85 843	221 588	189 175
Income for the Year	233 806	151 072	(14 097)	30 140	438 893	839 814	774 963

### 44 - Banking Risk Management

The Bank manages its various risks by methods within a comprehensive strategy that defines the risks, and the related methods to meet them and mitigate them. Risk management is exercised at several levels including the Board of Directors, Chief Executive Officer, Asset and Liability Management Committee (ALCO), Group Chief Financial Officer, Global Treasury, Group Risk Management, Group Internal Audit, the Strategic Business Units and other supporting units.

### 1. Credit Risk Management

Credit risk refers to the risk that the customer / counterparty will default on its contractual obligation resulting in financial insolvency or/and loss to the Bank. Credit risks arise in the course of the normal activities of the Bank.

In pursuit of improving the size of businesses and increasing the loans and facilities portfolio, the Bank adopts the highest credit standards and best methods and techniques on credit management, thus maintaining the high quality of the credit portfolio.

Moreover, the Bank enforces the corporate framework that governs credit management through continuously developing and upgrading the related policies and procedures.

#### Credit Concentration

The Bank's credit concentration is subject to specific limits by the Central Bank of Jordan which requires that credit concentration should not exceed 25% of regulatory capital.

#### Criteria for Credit Ratings

#### 1) Borrowers' Strength

The borrowers' strength is measured based on the nature of the economic sector, competitiveness, financial performance, cash flow, financial position and management.

#### 2) Credit Risk Classification

Credit risk classification is measured on the basis of guarantees, structure of the loan, duration and collateral.

## Risk Management Mitigations

The Bank offers the appropriate facilities structure, monitors and follows up on the utilization of the facilities and obtains proper collaterals (as a second source of payment) to mitigate credit risks.

## Credit Facilities Analysis

The Bank has independent managerial units in charge of studying, monitoring, and following up on credit utilization and repayment of facilities. These units are the credit relationships development unit, analysis unit, execution unit and monitoring unit.

## 2. Geographic Concentrations Risk

The Bank reduces the geographic concentration risk through distributing its operations over various sectors and various geographic locations inside and outside the Kingdom.

Note (45-e) shows the details of the geographical distribution of assets.

#### 3. Interest Rate Risk

Interest rate risk arises from potential changes in interest rates. The Bank has several committees, with duties to mitigate these risks to a minimum. Note (47) shows the details of the interest gap sensitivity of the Bank.

#### 4. Liquidity Risk

Liquidity risk is defined as the inability to raise adequate funds to meet either the Bank's short-term or long obligations. The Bank has several managerial levels, with duties to review and manage assets, liabilities and liquidity. Note (48) shows the maturities of the assets and liabilities of the Bank.

#### 5. Foreign Currencies Risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The major part of income from foreign currency exchange differences comes from dealing with the Bank's customers. Moreover, the Bank follows studied policies in managing its foreign currencies risks. Note (49) shows the net positions of foreign currencies.

#### 6. Market Risk

Market risk is defined as the potential loss in the value of financial instruments. The Bank manages this risk through several units that supervise, monitor, and manage these risks.

The Bank continuously follows up on developments and changes in the global financial markets, and implements procedures designed to mitigate those risks through applying several methods, such as entering into hedges and swaps when needed.

#### **45 - CREDIT RISK**

# A. Maximum Exposure To Credit Risk After Provision For Impairment And Before Collateral Held Or Other Credit Risk Mitigation (USD `000)

Other Credit hisk Willigation		(USD `000)
	31 December	
Credit risk exposures relating to on-balance sheet items:	2008	2007
Balances with central banks	7 393 126	4 135 380
Balances and deposits with banks and financial institutions	4 870 159	5 014 838
Financial assets - held for trading	154 213	1 430 764
Financial assets - designated	231 138	234 419
Direct credit facilities	22 510 875	19 483 153
Financial assets - available for sale	3 507 777	2 710 445
Financial assets - held to maturity	2 586 965	2 047 257
Other assets	766 279	670 432
Credit risk exposures relating to off-balance sheet items:		
Letters of credit	2 590 921	2 030 371
Acceptances	572 013	435 950
Letters of guarantee	13 633 618	9 909 551
Unused credit facilities	5 131 468	4 056 091
Total	63 948 552	52 158 651

# B. Credit Quality - Direct Credit Facilities

The Group regularly analyses the credit exposures using an internal credit rating system. The table below shows the amount of direct credit facilities for each internal credit grade:

							(USD `000)
					31 Decembe	er	
			2	008			2007
	Individuals	Corpo	Corporates i		Government and public sector	Total	Total
		Small & medium size enterprises	Large corporates				
Low risk	1 184 621	1 315 568	2 351 351	1 166 914	1 540 831	7 559 285	9 318 278
Acceptable risk	1 661 508	803 281	11 611 377	-	-	14 076 166	9 986 228
Watch list	320 877	265 303	236 231	-	-	822 411	179 112
Non-performing:	309 618	405 482	244 918	-	-	960 018	609 471
- Substandard	63 684	72 327	87 603	-	-	223 614	104 006
- Doubtful	44 173	110 642	78 563	-	-	233 378	245 024
- Problematic	201 761	222 513	78 752	-	-	503 026	260 441
Total	3 476 624	2 789 634	14 443 877	1 166 914	1 540 831	23 417 880	20 093 089
Less: interest in suspense	57 898	147 932	53 648	-	-	259 478	155 706
Less: provision for impairment	238 469	171 711	237 347	-	-	647 527	454 230
Total	3 180 257	2 469 991	14 152 882	1 166 914	1 540 831	22 510 875	19 483 153

# C. Fair Value Of The Guarantees Against Granted Credit Facilities

(USD `000) 31 December 2008

	Corporates					
	Individuals	Small & medium size enterprises	Large corporates	Banks and financial institutions	Government and public sector	Total
Guarantees against Facilities of:						
Low risk	119 639	557 362	2 683 271	720 707	318 619	4 399 598
Acceptable risk	613 020	544 011	8 614 147	-	77 144	9 848 322
Past due	5 485	9 207	77 113	-	-	91 805
Watch list	11 407	46 619	113 966	-	49 329	221 321
Non-performing:	390 908	236 050	213 405	110	-	840 473
- Substandard	49 555	53 999	62 128	-	-	165 682
- Doubtful	37 996	48 133	49 832	110	-	136 071
- Problematic	303 357	133 918	101 446	-	-	538 721
Total	1 140 459	1 393 249	11 701 902	720 817	445 092	15 401 519
Of which						
Cash margins	104 677	269 418	1 231 177	720 817	2 721	2 328 810
Accepted letters of guarantees	1 335	82 017	4 794 568	-	59 010	4 936 930
Real estate	274 496	454 284	3 694 414	-	151 145	4 574 339
Listed securities	1 074	6 018	336 096	-	14 017	357 205
Vehicles and equipment	266 904	37 125	562 969	-	-	866 998
Other	491 973	544 387	1 082 678	-	218 199	2 337 237
Total	1 140 459	1 393 249	11 701 902	720 817	445 092	15 401 519

## D. CREDIT QUALITY - DEBT SECURITIES

The table below analyses the credit exposure of the debt securities using the external credit ratings.

(USD `000)

31 December 2008

					31 December 2000
External rating	Financial assets - held for trading	Financial assets - designated	Financial assets - available for sale	Financial assets - held to maturity	Total
Private sector:					
- AAA to A-	77 212	48 644	1 078 616	1 010 915	2 215 387
- BBB+ to B-	-	32 119	208 822	44 977	285 918
- Below B-	-	-	-	-	-
- Unrated	415	115 376	81 696	275 219	472 706
Governments and public sector	91 164	34 999	2 138 643	1 255 854	3 520 660
Total	168 791	231 138	3 507 777	2 586 965	6 494 671
					31 December 2007
Private sector:					
- AAA to A-	857 550	142 780	1 266 986	397 561	2 664 877
- BBB+ to B-	-	35 718	219 359	25 342	280 419
- Below B-	-	-	-	-	-
- Unrated	415	20 222	72 841	52 473	145 951
Governments and public sector	572 799	35 699	1 151 259	1 571 881	3 331 638
Total	1 430 764	234 419	2 710 445	2 047 257	6 422 885

## E. CREDIT EXPOSURE CATEGORIZED BY GEOGRAPHICAL REGION

(USD `000)

31 December 2008

	Jordan	Other Arab countries	Asia *	Europe	America	Rest of the world	Total
Balances with central banks	1 942 393	5 064 748	399	304 054	-	81 532	7 393 126
Balances and deposits with banks and financial institutions	437 951	2 333 425	6 872	2 060 619	2 906	28 386	4 870 159
Financial assets - held for trading	415	91 162	-	62 636	-	-	154 213
Financial assets - designated	-	-	153 605	77 533	-	-	231 138
Direct credit facilities	3 975 281	13 998 592	379 599	3 539 795	-	617 608	22 510 875
Financial assets - available for sale	611 002	2 268 585	113 116	110 184	404 890	-	3 507 777
Financial assets - held to maturity	818 368	546 500	4 169	1 009 274	208 654	-	2 586 965
Other assets	100 984	475 760	8 333	175 401	2 830	2 971	766 279
Total as at 31 December 2008	7 886 394	24 778 772	666 093	7 339 496	619 280	730 497	42 020 532
Total as at 31 December 2007	5 740 315	18 797 507	1 642 910	9 065 693	479 064	1 202	35 726 691

<sup>\*</sup> Excluding Arab countries

		Corporates				
	Individuals	Industry & mining	Constructions	Real estate	Trade	
Financial assets - held for trading	-	2 078	-	1 280	-	
Financial assets - designated	-	-	-	41 663	15 757	
Direct credit facilities	3 180 257	3 777 096	2 863 783	1 409 165	2 826 357	
Financial assets - available for sale	-	76 447	1 094	78 334	75 604	
Financial assets - held to maturity	-	4 449	-	82 683	23 774	
Total as at 31 December 2008	3 180 257	3 860 070	2 864 877	1 613 125	2 941 492	

(USD `000)

31 December 2008

	Corporates						
	Agriculture	Tourism & hotels	Transportation	General services	Banks and financial institutions	Government and public sector	Total
Financial assets - held for trading	-	59	318	1 453	57 861	91 164	154 213
Financial assets - designated	-	77 532	-	29 500	31 687	34 999	231 138
Direct credit facilities	86 802	647 122	645 868	4 366 680	1 166 914	1 540 831	22 510 875
Financial assets - available for sale	-	5 273	68 856	220 972	842 554	2 138 643	3 507 777
Financial assets - held to maturity	-	-	35 406	135 285	1 049 514	1 255 854	2 586 965
Total as at 31 December 2008	86 802	729 986	750 448	4 753 890	3 148 530	5 061 491	28 990 968

#### **46- MARKET RISK**

Assuming market prices as at 31 December 2008 and 2007 change by 5%, the impact on income statement and equity will be as follows:

(USD `000)

	3	1 December 2008		3	31 December 2007		
	Income statement	Shareholders` equity	Total	Income statement	Shareholders` equity	Total	
Interest rate	63 465	1 650	65 115	33 770	5 899	39 669	
Foreign exchange rate	6 779	55 545	62 324	3 705	21 581	25 286	
Share prices	367	7 365	7 732	869	14 181	15 050	
Total	70 611	64 560	135 171	38 344	41 661	80 005	

# 47 - INTEREST RATE RISK

# A. EXPOSURE TO INTEREST RATE VOLATILITY AT 31 DECEMBER 2008 (Classification is based on interest rate repricing or maturity date, whichever occurs first).

ASSETS	Within 3 months	After 3 months and before 6 months	After 6 months and before 12 months	
Cash	-	-	-	
Mandatory cash reserve with central banks	-	-	-	
Balances with central banks	3 656 096	178 904	1 988	
Balances and deposits with banks and financial institutions	3 835 639	372 057	82 715	
Financial assets - held for trading	144 276	9 522	-	
Financial assets - designated	128 387	76 268	17 624	
Direct credit facilities	10 263 099	2 917 725	3 343 141	
Financial assets - available for sale	1 584 207	298 748	896 095	
Financial assets - held to maturity	1 412 804	503 624	242 617	
Investment in associated companies	F	-	-	
Fixed assets	-	-	-	
Other assets	-	-	-	
Deferred tax assets	-	-	-	
Total assets	21 024 508	4 356 848	4 584 180	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Banks' and financial institutions' deposits	3 811 932	120 400	79 839	
Customer deposits	17 481 058	1 886 792	747 604	
Cash margins	1 272 075	408 752	384 349	
Borrowed funds	500 000	-	-	
Other provisions	-	-	-	
Provision for income tax	-	-	-	
Other liabilities	-	-	-	
Deferred tax liabilities	-	-	-	
Shareholders' equity	-	-	-	
Total liabilities and shareholders' equity	23 065 065	2 415 944	1 211 792	
Gap	(2 040 557)	1 940 904	3 372 388	
Accumulated gap	(2 040 557)	(99 653)	3 272 735	

(USD `000)

			(030,000)
After 12 months and before 36 months	After 36 months	Not tied to interest rate risk	Total
-	-	449 008	449 008
-	-	1 938 878	1 938 878
47 574	257 269	1 312 417	5 454 248
9 722	-	570 026	4 870 159
415	-	14 578	168 791
8 859	-	-	231 138
2 079 416	3 907 494	-	22 510 875
291 451	437 276	511 039	4 018 816
360 657	67 263	-	2 586 965
-	-	1 748 987	1 748 987
-	-	540 937	540 937
-	-	1 004 621	1 004 621
-	-	106 176	106 176
2 798 094	4 669 302	8 196 667	45 629 599
11 850	-	718 285	4 742 306
488 442	74 484	7 902 329	28 580 709
135 786	350 917	278 006	2 829 885
-	-	35 250	535 250
-	-	147 615	147 615
-	-	251 176	251 176
-	-	1 021 858	1 021 858
-	-	12 422	12 422
-	-	7 508 378	7 508 378
636 078	425 401	17 875 319	45 629 599
2 162 016	4 243 901	(9 678 652)	-
5 434 751	9 678 652	-	-

# B. EXPOSURE TO INTEREST RATE VOLATILITY AT 31 DECEMBER 2007 (Classification is based on interest rate repricing or maturity date, whichever occurs first).

ASSETS	Within 3 months	After 3 months and before 6 months	After 6 months and before 12 months	
Cash	<del>-</del>	-	-	
Mandatory cash reserve with central banks	-	-	<del>-</del>	
Balances with central banks	1 814 303	398 450	267 515	
Balances and deposits with banks and financial institutions	4 209 117	184 455	278 952	
Financial assets - held for trading	546 449	510 880	373 435	
Financial assets - designated	79 920	113 599	25 576	
Direct credit facilities	9 067 479	3 190 133	3 194 753	
Financial assets - available for sale	1 714 536	230 193	127 719	
Financial assets - held to maturity	1 038 516	122 903	245 540	
Investment in associated companies	-	-	-	
Fixed assets	-	-	-	
Other assets	-	-	-	
Deferred tax assets	-	-	-	
Total assets	18 470 320	4 750 613	4 513 490	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Banks' and financial institutions' deposits	3 767 065	227 552	9 691	
Customer deposits	16 857 272	909 254	641 333	
Cash margins	956 830	336 633	337 121	
Borrowed funds	500 000	-	-	
Other provisions	-	-	-	
Provision for income tax	-	-	-	
Other liabilities	-	-	-	
Deferred tax liabilities	-	-	-	
Shareholders' equity	-	-	-	
Total liabilities and shareholders' equity	22 081 167	1 473 439	988 145	
Gap	(3 610 847)	3 277 174	3 525 345	
Accumulated gap	(3 610 847)	(333 673)	3 191 672	

			(USD `000)
After 12 months and before 36 months	After 36 months	Not tied to interest rate risk	Total
-	-	302 215	302 215
-	-	1 181 892	1 181 892
30 001	100 000	343 219	2 953 488
15 030	-	327 284	5 014 838
<del>-</del>	-	21 735	1 452 499
15 324	-	-	234 419
1 043 271	2 987 517	-	19 483 153
416 097	221 900	354 513	3 064 958
452 320	187 978	-	2 047 257
-	-	1 458 513	1 458 513
-	-	451 510	451 510
-	-	670 432	670 432
-	-	18 130	18 130
1 972 043	3 497 395	5 129 443	38 333 304
-	-	1 081 223	5 085 531
331 085	66 909	3 860 493	22 666 346
110 089	315 252	-	2 055 925
-	-	-	500 000
-	-	153 505	153 505
-	-	200 836	200 836
-	-	786 485	786 485
-	-	27 384	27 384
-	-	6 857 292	6 857 292
441 174	382,161	12 967 218	38 333 304
1 530 869	3 115 234	(7 837 775)	-

48 - LIQUIDITY RISK
A. MATURITY OF ASSETS AND LIABILITIES AT 31 DECEMBER 2008

ASSETS	Within 1 month	After 1 month and before 3 months	After 3 month and before 6 months	
Cash	-	-	-	
Mandatory cash reserve with central banks	-	-	-	
Balances with central banks	1 610 680	2 045 416	178 904	
Balances and deposits with banks and financial institutions	2 169 566	1 666 073	372 057	
Financial assets - held for trading	2 734	81 640	9 522	
Financial assets - designated	-	5 008	10 464	
Direct credit facilities	6 419 229	3 843 870	2 917 725	
Financial assets - available for sale	545 055	330 790	232 334	
Financial assets - held to maturity	287 238	296 088	475 633	
Investment in associated companies	-	-	-	
Fixed assets	-	-	-	
Other assets	52 342	104 684	116 061	
Deferred tax assets	-	-	-	
Total assets	11 086 844	8 373 569	4 312 700	
LIABILITIES AND SHAREHOLDERS' EQUITY				
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits	2 631 568	1 129 299	211 938	
	2 631 568 11 712 600	1 129 299 4 085 482	211 938 1 886 792	
Banks' and financial institutions' deposits				
Banks' and financial institutions' deposits  Customer deposits	11 712 600	4 085 482	1 886 792	
Banks' and financial institutions' deposits  Customer deposits  Cash margins	11 712 600	4 085 482 490 681	1 886 792	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds	11 712 600	4 085 482 490 681	1 886 792	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions	11 712 600	4 085 482 490 681	1 886 792	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax	11 712 600 781 394 - -	4 085 482 490 681 35 250 -	1 886 792 408 752 - -	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities	11 712 600 781 394 - -	4 085 482 490 681 35 250 -	1 886 792 408 752 - -	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities  Deferred tax liabilities	11 712 600 781 394 - -	4 085 482 490 681 35 250 -	1 886 792 408 752 - -	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities  Deferred tax liabilities  Shareholders' equity	11 712 600 781 394 - - - 28 887 -	4 085 482 490 681 35 250 - - 57 774 -	1 886 792 408 752 - - - - 67 816 -	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities  Deferred tax liabilities  Shareholders' equity	11 712 600 781 394 - - - 28 887 -	4 085 482 490 681 35 250 - - 57 774 -	1 886 792 408 752 - - - - 67 816 -	

After 6 months and before 12 months	After 12 months and before 36 months	After 36 months	Not tied to specific maturity	Total
-	-	-	449 008	449 008
-	-	-	1 938 878	1 938 878
1 988	47 574	257 269	1 312 417	5 454 248
82 715	9 722	-	570 026	4 870 159
-	60 317	-	14 578	168 791
-	109 099	106 567	-	231 138
3 343 141	2 079 416	3 907 494	-	22 510 875
244 800	1 280 911	873 887	511 039	4 018 816
252 617	879 897	395 492	-	2 586 965
-	-	-	1 748 987	1 748 987
-	-	-	540 937	540 937
-	-	-	731 534	1 004 621
-	-	-	106 176	106 176
3 925 261	4 466 936	5 540 709	7 923 580	45 629 599
43 768	7 448	-	718 285	4 742 306
747 604	488 442	74 484	9 585 305	28 580 709
384 349	135 786	350 917	278 006	2 829 885
-	-	500 000	-	535 250
-	-	-	147 615	147 615
-	-	-	251 176	251 176
-	-	-	867 381	1 021 858
-	-	-	12 422	12 422
-	-	-	7 508 378	7 508 378
1 175 721	631 676	925 401	19 368 568	45 629 599
2 749 540	3 835 260	4 615 308	(11 444 988)	
- / 1/ 5/10	3 033 200	. 313 300	(1111700)	

## B. MATURITY OF ASSETS AND LIABILITIES AT 31 DECEMBER 2007

ASSETS	Within 1 month	After 1 month and before 3 months	After 3 month and before 6 months	
Cash	-	-	-	
Mandatory cash reserve with central banks	-	-	-	
Balances with central banks	1 261 635	552 668	398 450	
Balances and deposits with banks and financial institutions	2 866 040	1 343 077	184 455	
Financial assets - held for trading	184 972	361 477	510 880	
Financial assets - designated	50 477	29 443	113 599	
Direct credit facilities	4 799 527	4 267 952	3 190 133	
Financial assets - available for sale	543 564	1 170 972	230 193	
Financial assets - held to maturity	790 563	247 953	122 903	
Investment in associated companies	-	-	-	
Fixed assets	-	-	-	
Other assets	46 970	93 940	140 910	
Deferred tax assets	-	-	-	
Total assets	10 543 748	8 067 482	4 891 523	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Banks' and financial institutions' deposits	3 008 416	758 649	227 552	
Customer deposits	9 798 578	3 902 796	909 254	
Cash margins	506 462	450 368	336 633	
Borrowed funds	-	-	-	
Other provisions	-	-	-	
Provision for income tax	-	-	-	
Other liabilities	27 431	54 862	82 293	
Deferred tax liabilities	-	-	-	
Shareholders' equity	-	-	-	
Total liabilities and shareholders' equity	13 340 887	5 166 675	1 555 732	
Gan	(2 797 139)	2 900 807	3 335 791	
Assumulated can				
Accumulated gap	(2 797 139)	103 668	3 439 459	

After 6 months and before 12 months	After 12 months and before 36 months	After 36 months	Not tied to specific maturity	Total
-			maturity	
	-	-	302 215	302 215
-	-	-	1 181 892	1 181 892
267 515	30 001	100 000	343 219	2 953 488
278 952	15 030	-	327 284	5 014 838
373 435	-	-	21 735	1 452 499
25 576	15 324	-	-	234 419
3 194 753	1 043 271	2 987 517	-	19 483 153
127 719	416 097	221 900	354 513	3 064 958
245 540	452 320	187 978	-	2 047 257
-	-	-	1 458 513	1 458 513
-	-	-	451 510	451 510
-	-	-	388 612	670 432
-	-	-	18 130	18 130
4 513 490	1 972 043	3 497 395	4 847 623	38 333 304
9 691	-	-	1 081 223	5 085 531
641 333	331 085	66 909	7 016 391	22 666 346
337 121	110 089	315 252	-	2 055 925
-	-	500 000	-	500 000
-	-	-	153 505	153 505
-	-	-	200 836	200 836
-	-	-	621 899	786 485
-	-	-	27 384	27 384
-	-	-	6 857 292	6 857 292
988 145	441 174	882 161	15 958 530	38 333 304
3 525 345	1 530 869	2 615 234	(11 110 907)	
 6 964 804	8 495 673	11 110 907	-	<u>-</u>

## **49- NET FOREIGN CURRENCY POSITIONS**

	31 December 2008		31 December 2007	
	Amount	ount Equivalent		Equivalent
		(USD '000)		(USD '000)
USD	(14 958)	(14 958)	(66 322)	(66 322)
GBP	9 124	13 174	655	1 308
EUR	24 098	33 928	23 492	34 587
JPY	4 002 162	44 326	1 144 392	10 221
Other currencies *	-	169 917	-	46 506
Total		246 387		26 300

<sup>\*</sup> Various foreign currencies translated to US dollars.

## **50- FAIR VALUE OF FINANCIAL INSTRUMENTS**

(USD `000)

	31 December 2008		31 Decen	nber 2007
	Book value	Fair value	Book value	Fair value
ASSETS				
Cash and balances with central banks	7 842 134	7 868 913	4 437 595	4 474 653
Balances and deposits with banks and financial institutions	4 870 159	4 885 882	5 014 838	5 041 350
Financial assets - held to maturity	2 586 965	2 596 959	2 047 257	2 057 104
Direct credit facilities	22 510 875	22 573 693	19 483 153	19 543 453
LIABILITIES				
Banks' and financial institutions' deposits	4 742 306	4 751 698	5 085 531	5 092 866
Customer deposits	28 580 709	28 646 075	22 666 346	22 727 045
Cash margins	2 829 885	2 837 716	2 055 925	2 066 879
Borrowed funds	535 250	535 872	500 000	500 151

# **51- CONTRACTUAL MATURITY OF THE CONTINGENT ACCOUNTS**

(USD `000)

## 31 December 2008

	Within 1 year	After 1 year and before 5 years	After 5 years	Total
Letters of credit	2 362 577	215 149	13 195	2 590 921
Acceptances	564 596	7 341	76	572 013
Letters of guarantee:				
- Payment guarantees	1 263 323	498 183	124 295	1 885 801
- Performance guarantees	2 002 944	1 637 545	295 502	3 935 991
- Other guarantees	4 097 710	2 912 497	801 619	7 811 826
Unutilized credit facilities	3 347 391	1 485 894	298 183	5 131 468
Total	13 638 541	6 756 609	1 532 870	21 928 020
Constructions projects contracts	32 177	-	-	32 177
Procurement contracts	6 532	1 416	2 153	10 101
Rent contracts	2 040	5 769	1 084	8 893
Total	40 749	7 185	3 237	51 171

## 31 December 2007

Total	11 060 737	3 850 214	1 521 012	16 431 963
Unutilized credit facilities	2 527 403	980 249	548 439	4 056 091
- Other guarantees	4 857 944	774 835	314 408	5 947 187
- Performance guarantees	820 871	1 845 726	484 398	3 150 995
- Payment guarantees	428 434	214 144	168 791	811 369
Letters of guarantee:				
Acceptances	431 614	4 336	=	435 950
Letters of credit	1 994 471	30 924	4 976	2 030 371

#### **52- CAPITAL MANAGEMENT**

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximizing the return to shareholders. The composition of the regulatory capital in 2008 and 2007, as defined by the Basel Committee, was as follows:

(USD `000)

	31 December		
	2008	2007	
A- CORE CAPITAL			
Paid-up share capital	776 027	525 047	
Statutory reserve	403 305	330 688	
Voluntary reserve	882 179	729 036	
Share premium	1 226 205	1 475 497	
General reserve	1 811 065	1 612 262	
Retained earnings	(1 888)	103 784	
Treasury shares	(3 346)	(423)	
Goodwill	(238 342)	-	
Total core capital	4 855 205	4 775 891	
B- SUPPLEMENTARY CAPITAL			
Undisclosed reserves	-	157 483	
Translation adjustments	107 448	173 195	
Revaluation reserves	(172 862)	64 863	
General banking risk reserve	314 684	306 987	
Total supplementary capital	249 270	702 528	
C- INVESTMENTS IN BANKS AND FINANCIAL INSTITUTIONS	433 475	395 795	
Regulatory capital (A+B-C)	4 671 000	5 082 624	
Risk-weighted assets (RWA)	28 803 881	24 558 941	
Regulatory capital / risk-weighted assets	16.2%	20.7%	
Core capital / risk-weighted assets	16.1%	18.6%	

- The Board of Directors reviews the equity of the Group . The cash dividends and capitalization of income policies are decided on the basis of several factors, including cost of equity and risk.
- -The minimum level of the capital adequacy ratio (regulatory capital divided by risk weighted assets) as defined by the Basel Committee is 8%. The capital adequacy ratio of the Bank as at 31 December 2008 was 16.1% compared to 18.6 % as at 31 December 2007.

## **53- TRANSACTIONS WITH RELATED PARTIES**

(USD `000)

31 December

	2008	2007
ASSOCIATED COMPANIES:		
Dues from associated companies	448 002	408 987
Deposits from associated companies	76 593	200 502
Interest income from associated companies	12 177	11 533
Interest expense paid to associated companies	2 248	5 667
Guarantees acceptances and letters of credit - associated companies	5 908	7 276

	31 I	December
MAJOR SHAREHOLDERS AND MEMBERS OF THE BOARD OF DIRECTORS:	2008	2007
Direct credit facilities	587 873	509 377
Letters of Credit	43 857	44 263
Guarantees	75 592	133 062

<sup>-</sup> Interest on facilities granted to major shareholders and members of the Board of Directors is recorded at arm's length.

## **54- INCOME PER SHARE**

31 December 2008 2007

Income after tax attributed to the shareholders of the parent company (USD '000)	806 429	762 826
Avarage number of shares (thousand shares)	533 966	532 547
Income per share (USD)	1.51	1.43

#### **55- FIDUCIARY DEPOSITS**

- Fiduciary deposits as at 31 December 2008 amounted to USD 2,801.9 million, compared to USD 2,499.0 million as at 31 December 2007. These deposits are not included in the Group financial statements.

## 56- CASH AND CASH EQUIVALENT

(USD '000)

	31 December	
	2008	2007
Cash and balances with central banks maturing within 3 months	7 356 399	3 641 629
Plus: balances with banks and financial institutions maturing within 3 months	4 405 665	4 536 401
Less: banks and financial institutions deposits maturing within 3 months	4 479 152	4 848 288
Total	7 282 912	3 329 742

<sup>-</sup> The salaries and other fringe benefits of the Bank's senior executives in Jordan and abroad amounted to USD 25.0 million in 2008, compared to USD 20.5 million in 2007.

#### **57-LEGAL CASES**

## Lawsuits filed against the Bank

a. Lawsuits have been filed against Arab Bank in which it was alleged that Arab Bank has, through its New York branch, channeled funds to persons and entities described as "terrorists" and "terrorist organizations in Palestine" respectively. Based on such alleged acts, the Bank, it was claimed, has aided and abetted acts of terrorism which led to the death or the injury of the family members of the claimants. Consequently, the claimants in the said lawsuits are requesting compensation for the damages that have befallen them as a result of the alleged acts of the Bank. No substantial new developments have occurred in 2008.

Arab Bank, in the opinion of its management, has been and is still fully respectful of and compliant with all anti terrorism legislation in all the countries in which it operates.

- b. The Bank in NewYork has entered into an agreement with the Office of the Controller of Currency pursuant to which the branch was converted into a federal agency with limited operations in compliance with the provisions of the US Federal Banking Act. It was also agreed that the federal agency shall be allowed to maintain Financial assets in the amount of USD 420 million.
- c. There are other lawsuits filed against the Bank in relation to transactions carried out in the normal course of business totaling USD 26.7 million as of December 31, 2008 in comparison to USD 29.0 million as of December 31, 2007. In management's opinion, the Bank will not be held liable for any amount in excess of the provision for lawsuits of USD 5.7 million as of December 31, 2008 in comparison with USD 4.7 as of December 31, 2007.

#### **58- COMPARATIVE FIGURES**

Some of the comparative figures have been reclassified to correspond with the current year presentation.

# Deloitte.

Deloitte & Touche (M.E.) - Jordan Jabal Amman, 5<sup>th</sup> Circle Zahran Street Building No. 190 P.O.Box 248 Amman 11118 Jordan

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#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders Arab Bank Amman – Jordan

We have audited the accompanying consolidated financial statements of Arab Bank Group, which comprise of the consolidated balance sheet as at 31 December 2008, and the consolidated income statement, consolidated statement of changes in equity and consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including an assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal controls relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Member of

Deloitte & Touche Tohmatsu

## **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Arab Bank Group as of December 31, 2008, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards. We recommend that the General Assembly of Shareholders approve these financial statements.

Amman – Jordan January 29, 2009 Deloitte & Touche (M.E.)
Public Accountants

Deloi Ameretucke (1992E.) - Jordan

Karim Nabulsi License No. (611)

### **ARAB BANK GROUP**

In USD Million	2008	2007	2006	2005	2004	
ACCETC						
ASSETS	12.712.2	0.452.4	0.546.0	0.205.0	0.406.0	
Cash and banks	12 712.3	9 452.4	9 546.0	8 295.0	8 486.9	
Securities and investments	8 754.7	8 257.6	7 282.2	6 509.7	6 666.9	
Direct credit facilities	22 510.9	19 483.2	14 165.3	11 725.1	11 447.1	
Fixed and other assets	1 651.7	1 140.1	1 471.9	954.6	734.9	
Total	45 629.6	38 333.3	32 465.4	27 484.4	27 335.8	shee
LIABILITIES AND SHAREHOLDERS' EQUITY						nce s
Customer deposits	31 410.6	24 722.3	21 766.3	19 290.5	19 548.3	Balance sheet
Bank deposits	5 277.5	5 585.5	3 568.0	3 241.4	3 389.8	_
Other liabilities	1 433.1	1 168.2	1 246.5	1 067.5	1 148.8	
Shareholders` equity	7 508.4	6 857.3	5 884.6	3 885.0	3 248.9	
Total	45 629.6	38 333.3	32 465.4	27 484.4	27 335.8	
Contingent accounts	21 979.2	16 432.0	14 169.1	9 678.1	9 189.7	
Net interest income	1 026.3	941.1	756.4	578.0	431.3	
Non-interest income	812.5	699.6	622.4	602.1	452.9	neni
Total	1 838.8	1 641.0	1 378.8	1 180.1	884.2	Income statement
Operating expenses	777.4	676.8	588.8	543.6	458.4	ne st
Income before tax	1 061.4	964.2	790.0	636.5	425.8	con
Income tax	221.6	189.2	165.4	133.3	106.4	<u>-</u>
Income after tax	839.8	775.0	624.6	503.2	319.4	

(JOD '000)

31 December

		Note	2008	2007
	Cash and balances with central banks	5	3 026 127	2 894 720
ASSETS	Balances with banks and financial institutions	6	3 263 567	3 507 125
	Deposits with banks and financial institutions	7	369 429	400 043
	Financial assets at fair value through P&L - held for trading	8	71 779	419 648
	Financial assets at fair value through P&L - designated	9	108 940	112 929
	Financial derivatives - positive fair value	42	48 558	24 026
	Direct credit facilities	10	10 839 672	9 875 128
	Financial assets - available for sale	11	2 384 205	1 612 595
⋖	Financial assets - held to maturity	12	939 893	1 081 057
	Investments in subsidiaries & associated companies	13	1 241 646	870 422
	Fixed assets	14	184 221	181 748
	Other assets	15	253 940	229 585
	Deferred tax assets	16	19 025	11 005
	Total Assets		22 751 002	21 220 031
	Banks' and financial institutions' deposits	17	3 211 174	3 130 172
	Customer deposits	18	13 252 243	12 247 957
	Cash margins	19	1 786 917	1 410 081
	Financial derivatives - negative fair value	42	59 045	30 922
	Borrowed funds	20	379 610	354 610
	Other provisions	21	67 200	85 572
E	Provision for income tax	22	102 916	94 088
EQ	Other liabilities	23	303 385	300 075
RS'	Deferred tax liabilities	24	8 558	18 560
LIABILITIES AND SHAREHOLDERS' EQUITY	Total Liabilities		19 171 048	17 672 037
잂	Capital	25	534 000	356 000
ARE	Issuing premium	25	859 951	1 036 754
S	Treasury shares	25	(2 373)	(300)
D N	Statutory reserve		253 000	208 000
ES /	Voluntary reserve	26	550 000	460 000
5	General reserve		1 066 674	900 000
ABI	General banking risk reserve	27	175 347	249 980
=	Translation adjustments	28	104 681	148 481
			4	
	Cumulative change in fair value	29	(113 466)	62 672
	Cumulative change in fair value  Retained earnings	30	(113 466)	62 672 19 607
	Retained earnings	30	18 640	19 607

## For the Year Ending 31 December

			3 i Decem	iber
		Note	2008	2007
	Interest income	32	1 128 629	1 183 122
	Less: interest expense	33	576 012	640 236
	Net interest income		552 617	542 886
	Commission income, net	34	131 729	111 353
щ	Net interest and commission income		684 346	654 239
REVENUE	Foreign exchange trading		45 205	34 269
$\equiv$	(Losses) gains from financial assets - held for trading	35	(3 438)	3 291
~	(Losses) gains from financial assets - designated	36	(3 601)	1 196
	(Losses) gains from financial assets - available for sale	37	(6 393)	8 843
	Dividends from subsidiaries and associates	38	32 373	38 977
	Other revenue	39	47 888	20 022
	Net Revenue		796 380	760 837
	Employees expenses	40	176 499	157 380
ES	Other expenses	41	149 362	155 737
EXPENSES	Depreciation and amortization	14	20 955	19 661
XPE	Provision for impairment - direct credit facilities	10	(3 449)	5 639
ш	Other provisions		3 171	5 702
	Total Expenses		346 538	344 119
for ar	Income before Tax		449 842	416 718
Income for the Year	Less: Income tax	22	89 668	82 062
트	Income for the Year		360 174	334 656

### **ARAB BANK PLC**

	For the Year Ended 31 December 2008	Capital	Issuing Premium	Treasury Shares	Statutory Reserve
	Balance on 1 January 2008	356 000	1 036 754	(300)	208 000
	Translation adjustments	-	_	-	-
	Cumulative change in fair value	-	-	-	-
	Income Recognized Directly in Equity				<u>-</u>
80	Income after tax		-	-	-
2008	Total Recognized Income	-	-	-	-
	Capital increase	178 000	(178 000)	-	-
	Treasury shares	-	1 197	(2 073)	<del>-</del>
	Allocated to general reserve	-	-	-	-
	Allocated to reserves			-	45 000
	Proposed dividends	-	-	-	-
	Adjustments during the year		-	-	-
	Paid dividends	-	-	-	-
	Balance on 31 December 2008	534 000	859 951	(2 373)	253 000
	Balance on 1 January 2007	356 000	921 688	(34 414)	166 000
	Translation adjustments		-		<u> </u>
	Cumulative change in fair value	<u>-</u>	<u> </u>	<del>-</del>	<u>-</u>
	Income Recognized Directly in Equity	-	-	-	-
	Income after tax	-	-	-	-
	Total Recognized Income	-	-	-	-
2007	Treasury shares	-	115 066	34 114	-
7	Allocated to reserves	-	-	-	42 000
	Proposed dividends	-	-	-	-
	Adjustments during the year	-	-	-	-
	Paid dividends	-	-	-	-
	Balance on 31 December 2007	356 000	1 036 754	(300)	208 000

The reserves and retained earnings include deferred tax assets of JOD 19 million at treasury shares cost of JOD 2.4 million and cumulative change in fair value of JOD (113.5) million as of December 31, 2008.

Voluntary Reserve	General Reserve	General Banking Risk Reserve	Translation Adjustments	Cumulative Change in Fair Value	Retained Earnings	Proposed Dividends	Total shareholders' Equity
460 000	900 000	249 980	148 481	62 672	19 607	106 800	3 547 994
-	-	-	(43 800)	-	-	_	(43 800)
-	-	-	-	(176 138)	-	-	(176 138)
-	-	-	(43 800)	(176 138)	-	-	(219 938)
-	-	-	-	-	360 174	-	360 174
_	-	-	(43 800)	(176 138)	360 174	_	140 236
_	-	-		-	-	_	
 _	-	-		-	-	-	(876)
	90 000	(90 000)	-	-	-	-	_
90 000	76 674	15 000	-	-	(226 674)	_	-
	-	-	-	-	(133 500)	133 500	
-	-	367	-	-	(967)	_	(600)
 -	-	-	-	-	-	(106 800)	(106 800)
 550 000	1 066 674	175 347	104 681	(113 466)	18 640	133 500	3 579 954
378 000	900 000	145 988	89 665	65 922	16 099	89,000	3,093,948
 -	-	-	58 816	-	-	-	58,816
-	-	-	-	(3 250)	-	-	(3,250)
-	-	-	58 816	(3 250)	-	-	55,566
-	-	-	-	-	334 656	-	334,656
-	-	-	58 816	(3 250)	334 656	-	390,222
-	-	-	-	-	-	-	149,180
82 000	=	103 856	_	_	(227 856)	_	_
-		-	-	_	(106 800)	106,800	
 		136	_	_	3 508	(184)	3,460
_		-		_	-	(88,816)	(88,816)
460 000	900 000	249 980	148 481	62 672	19 607	106,800	3,547,994
 700 000	<b>900 000</b>	477 70U	170 70 1	02 07 2	19007	100,000	3,347,334

ARAB BANK PLC (JOD '000)

# For the Year Ending 31 December

	No	te 2008	2007
	Income before tax	449 842	416 718
	Adjustments:		
	- Depreciation and amortization	20 955	19 661
	- Provision for impairment - direct credit facilities	(3 449)	5 639
	- Bad debts written off	130	220
	- (Proceeds) from sale of fixed assets	(228)	(564)
	- Loss (gain) from revaluation of financial assets - held for trading	5 823	(553)
	- Loss (gain) from revaluation of financial assets - designated	3 601	(1 089)
	- Other provisions	3 171	5 702
ĕ	Total	479 845	445 734
OPERATING ACTIVITIES	Decrease (Increase) in Assets:		
F	Balances with central banks (maturing after 3 months)	316 411	(471 608)
G A	Deposits with banks and financial institutions	30 614	(47 892)
	Direct credit facilities	(961 225)	(1 971 181)
RA .	Financial assets at fair value through P&L - held for trading	342 046	216 664
PE	Financial assets at fair value through P&L – designated	388	(111 840)
	Other assets	(55 074)	101 996
	(Decrease) Increase in Liabilities		
	Bank and financial institutions deposits (maturing after 3 months)	(51 358)	(13 391)
	Customer deposits	1 004 286	1 491 197
	Cash margins	376 836	(60 816)
	Other liabilities	8 773	26 729
	Net Cash from (used in) Operations before Income Tax	1 491 542	(394 408)
	Income tax paid	(82 673)	(76 020)
	Net Cash Provided from (used in) Operations	1 408 869	(470 428)
	(Purchase) of financial assets - available for sale	(957 232)	(263 464)
NG ES	Sale (purchase) of financial assets - held to maturity	141 164	(199 322)
NVESTING ACTIVITIES	(Purchase) of investments in subsidiaries and associates	(371 224)	(356 681)
INVESTING ACTIVITIES	(Purchase) of fixed assets	(23 200)	(32 406)
	Net Cash (used in) Investing Activities	(1 210 492)	(851 873)
18	Increase in borrowed funds	25 000	354 610
FINANCING ACTIVITIES	Dividends paid to shareholders	(106 800)	(88 816)
ANA	(Purchase) sale of treasury shares	(876)	
FIN	Net Cash (used in) from Financing Activities	(82 676)	
	<u>-</u>		58 816
	Translation adjustments  Not Increase (Degreese) in Cach and Cach Equivalent	(43 800)	
	Net Increase (Decrease) in Cash and Cash Equivalent  Cash and cash equivalent at the beginning of the year	71 901	(848 511)
	Cash and Cash Equivalent at the beginning of the year	2 840 800 4 <b>2 912 701</b>	3 689 311
	Cash and Cash Equivalent at the End of the Year 5	4 2 912 701	2 840 800

#### 1- GENERAL

- Arab Bank plc was established in 1930, and is registered in Jordan as a public shareholding limited company. The Bank has its head office in Amman, Jordan, and operates worldwide through its 79 branches in Jordan and 86 abroad.
- Arab Bank shares have a primary listing on Amman Stock Exchange.
- The accompanying financial statements were approved by the Board of Directors at its meeting no. 1/2009 on 29 January 2009.

#### 2 - BASIS OF CONSOLIDATION

- The accompanying financial statements include the financial statements of the Bank's branches both in Jordan and abroad, but exclude inter-branch balances. Transactions in transit at year-end are shown under other assets or other liabilities, as the case may be. Financial statements in foreign currencies of the Bank's branches outside Jordan are translated into Jordanian Dinars at the exchange rates as at year-end.
- The Bank also issues consolidated financial statements for the Bank and its subsidiaries, including the financial statements of its sister company, Arab Bank (Switzerland), to reflect the consolidated economic ownership of the Group.

### 3 - SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Preparation**

- The accompanying financial statements are prepared in accordance with the standards issued by the International Financial Reporting Standards (IFRS), the interpretations issued by the Committee of the IFRS Board, the prevailing rules of the countries where the Bank operates, and the instructions of the Central Bank of Jordan.
- The financial statements are prepared under the historical cost convention except for financial assets held for trading through profit and loss, those available for sale, and financial derivatives which are stated at fair value on the date of the financial statements. Hedged assets and liabilities are also stated at fair value.
- The accounting policies for the year are consistent with those used in previous years, except for the changes indicated below.

### **Amended and New Accounting Policies**

### a. Standards and Interpretations effective in the current period

In the current year, the Bank has adopted the following Standards issued by the International Accounting Standards Board and Interpretations issued by the International Financial Reporting Interpretations Committee which became effective for the current financial reporting period:

- IAS 39 (revised): Financial Instruments: Recognition and Measurement and IFRS 7 (revised) Financial Instruments: Disclosure Reclassification of Financial Assets.
- IFRIC 11: IFRS 2, Group and Treasury Transactions.
- IFRIC 12: Service Concession Arrangements.
- IFRIC 14: IAS 19, the Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction.

The adoption of these Interpretations has not led to any changes in the Bank's accounting policies.

### b. Standards and Interpretations in issue not yet adopted

At the date of authorization of these financial statements, the following Standards and Interpretations were in issue but not yet effective:

- IAS 1 (revised): Presentation of Financial Statements. Effective for annual periods beginning on or after January 1, 2009.
- IAS 32 (revised) Financial Instruments: Presentation Amendments relating to puttable instruments and obligations arising on liquidation. Effective for annual periods beginning on or after January 1, 2009.
- IAS 23 (revised): Borrowing Costs. Effective for annual periods beginning on or after January 1, 2009.
- IAS 39 (revised): Financial Instruments: Recognition and Measurement Eligible Hedged Items. Effective for annual periods beginning on or after July 1, 2009.
- IFRS 1 (revised) First time Adoption of IFRS and IAS 27 (revised) Consolidated and Separate Financial Statements Amendment relating to cost of an investment on first time adoption. Effective for annual periods beginning on or after January 1, 2009.
- IAS 27: Consolidated and separate financial statements relating to the cost of investing in the first-time application of the International Financial Reporting Standards. Effective for annual periods beginning on or after January 1, 2009
- IFRS 1 (revised) First time Adoption of IFRS Restructured version. Effective for annual periods beginning on or after July 1, 2009.
- IFRS 2 (revised) Share-based Payments Amendments relating to vesting conditions and cancellations. Effective for annual periods beginning on or after January 1, 2009.
- IFRS 3 (revised) Business Combinations Comprehensive revision on applying the acquisition method and consequential amendments to IAS 27 (revised) Consolidated and Separate Financial Statements, IAS 28 (revised) Investments in Associates and IAS 31 (revised) Interests in Joint Ventures. Effective for annual periods beginning on or after July 1, 2009.
- IAS 28: Investment in Associate Companies and IAS 31: Interests in Joint Ventures Effective for annual periods beginning on or after July 1, 2009
- IFRS 8 Operating segments. Effective for annual periods beginning on or after January 1, 2009.
- IFRIC 13: Customer Loyalty Programmes. Effective for annual periods beginning on or after July 1, 2008.
- IFRIC 15: Agreements for the Construction of Real Estate. Effective for annual periods beginning on or after January 1, 2009.

- IFRIC 16: Hedges of Net Investment in a Foreign Operation. Effective for annual periods beginning on or after October 1, 2008.
- IFRIC 17: Distribution of Non-cash Assets to Owners. Effective for annual periods beginning on or after July 1, 2009.
- Amendments to IFRS 5, IAS 1, IAS 16, IAS 19, IAS 20, IAS 23, IAS 27, IAS 28, IAS 29, IAS 31, IAS 36, IAS 38, IAS 39, IAS 40 and IAS 41 resulting from the May 2008 Annual Improvements to IFRSs. Effective for annual periods beginning on or after January 1, 2009.

Management of the Bank anticipates that each of the above Standards and Interpretations will be adopted in the preparation of the Bank's financial statements by their effective dates mentioned above, and that the adoption of those Standards and Interpretations will have no material impact on the financial statements of the Bank.

### **Recognition of Financial Assets**

Sale and purchase of financial assets are recognized on the trade date, which is the date the Bank commits itself to purchase or sell the financial assets.

#### Fair Value

- Fair value represents the closing market price of financial assets and derivatives on the date of the financial statements. Where the declared market prices do not exist and active trading of some financial assets and derivatives is not available, or the market is inactive, fair value is estimated by one of several methods, such as:
- Taking the fair value of another financial asset with similar terms and conditions;
- Using the present value of expected future cash flows for similar instruments; or
- Adopting option pricing models.
- The valuation methods aim at arriving at a fair value that reflects the expectations of the market, expected risks and expected benefits. When the fair value cannot be measured reliably, financial assets are stated at cost / amortized cost.

#### Financial Assets at Fair Value through Profit and Loss – Held for Trading

- These are financial assets acquired principally for the purpose of selling in the near term, or they might be part of a portfolio of identified financial instruments managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.
- Financial assets held for trading are initially recognized at their fair value when purchased, while transaction costs are expensed in the income statement and subsequently reported at the prevailing fair value. The resulting change is included in the income statement in the period in which it arises. Changes in fair value resulting from changes in foreign exchange rates are recorded in the income statement as gain or loss on foreign exchange.

• Dividends are recognized as a gain from financial assets-held for trading in the income statement, while the realized interest is reported as interest income in the income statement.

### Financial Assets at Fair Value through Profit and Loss – Designated

- These are financial assets acquired to eliminate or significantly reduce a
  measurement or recognition inconsistency (accounting mismatch). If they are
  part of a group of financial assets or financial liabilities or both, they are managed
  and their performance is evaluated on a fair value basis in accordance with a
  documented risk management or investment strategy.
- Financial assets designated at fair value through profit or loss and are initially recognized at their fair value when purchased, while transaction costs are expensed in the income statement, and subsequently reported at the prevailing fair value. The resulting change is included in the income statement in the period in which it arises. Changes in fair value resulting from changes in foreign exchange rates are recorded in the income statement as gain or loss on foreign exchange.
- Dividends are recognized as a gain from financial assets designated at fair value through profit or loss in the income statement, while the realized interest is reported as interest income in the income statement.

#### **Direct Credit Facilities**

- These are financial assets with fixed or determinable payments not quoted in an active market.
- Direct credit facilities are recorded at cost, and stated in the balance sheet after deducting provisions, interest and commission in suspense.
- A provision for impairment of direct credit facilities is recognized when it is apparent that the financial assets of the Bank cannot be recovered, there is objective evidence of an event that negatively affects the future cash flows of the direct credit facilities, and the impairment amount can be estimated. The provision is taken to the income statement.
- Impairment in value is recorded at the present value of the future cash flows discounted at the original interest rate or according to the instructions of the Central Bank of Jordan or regulatory authorities in the Countries where the Bank operates (whichever is higher). The impairment is recorded in the income statement.
- Interest and commission on non-performing credit facilities are suspended in accordance with the instructions of the Central Bank of Jordan or the regulatory authorities in the countries where the Bank operates (whichever is stricter).
- Impaired direct credit facilities, for which specific provision has been made, are
  written off by charging the provision after all efforts have been made to recover
  the assets. Any surplus in the provisions or recoveries is taken to the income
  statement, while the debt of previously written off recoveries is taken to income.

#### Financial Assets – Available for Sale

- These are financial assets designated as available for sale or not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit and loss.
- Financial assets available for sale are initially recorded at fair value, including acquisition costs. They are subsequently reported at fair value as prevailing on the date of the financial statements; changes in fair value are recorded in a separate account in shareholders' equity.
- When these assets are fully or partially sold, disposed of, or determined to be impaired, the change in fair value is recorded in the income statement, including the related amounts previously recorded in shareholders' equity.
- Impairment losses resulting from a decline in the value of equity securities cannot be reversed. The loss resulting from an impaired value of the debt instruments is reversed when it is objectively evident that the increase in their fair value occurred after the losses had been recognized.
- Income and losses resulting from foreign exchange translations of interestbearing debt instruments are included in the income statement. Differences in foreign currency of equity instruments are included in the cumulative change in fair value within shareholders' equity.
- Interest from available-for-sale financial instruments is recorded in the income statement using the effective interest rate method. Impairment in assets is recorded in the income statement when incurred.
- Financial instruments for which fair value cannot reliably be determined are shown at cost.

### Financial Assets – Held to Maturity

- These are financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity.
- Financial assets held to maturity are recorded at cost (fair value) plus acquisition costs, less provision for impairment in value. Premiums and discounts are systematically amortized in the income statement using the effective interest rate method.

### Impairment in the Value of the Financial Assets

- The Bank reviews the values of the financial assets on the date of the balance sheet in order to determine if there are any indications of impairment in their value individually or in the form of a portfolio. In case such indications exist, the recoverable value is estimated so as to determine the impairment loss.
- Impairment is determined as follows:
- Impairment in financial assets recorded at amortized cost is determined on the basis of the present value of the cash flows discounted at the original interest rate.

- Impairment in the financial assets recorded at cost is determined on the basis of the present value of the expected cash flows discounted at the market interest rate of similar instruments.
- Impairment in the available-for-sale financial assets recorded at fair value represents the difference between the book value and the fair value.
- Impairment in value is recorded in the income statement. Any surplus in the subsequent period, resulting from previous declines in the fair value of financial assets, is taken to the income statement, except for available-for-sale equity securities, since it is recovered through the cumulative change in fair value.

### **Investments in Associated Companies**

- Associated companies are those in which the Bank has a significant influence over the financial and operating policy decisions, and in which the Bank holds between 20% and 50% of the voting rights.
- Investments in associated companies are stated at cost.

### Realization of Income and Recognition of Expenses

- Realization of income and recognition of expenses are recorded on an accrual basis, except for interest and commission on non-performing direct credit facilities, which are not recognized as revenue but recorded as interest and commission in a suspense account until they are received in cash.
- Commission is recorded as revenue when the related services are provided.
   Dividends are recorded when realized.

#### **Financial Derivatives**

Financial derivatives (e.g. currency forward contracts, forward rate agreements, swaps and option contracts) are recorded at fair value in the balance sheet as a separate item.

### Financial Derivatives and Hedge Accounting

For hedge accounting purposes, financial derivatives are stated at fair value.

### Hedges are classified as follows:

• Fair value hedge: hedging for changes in the fair value of the Bank's assets and liabilities. When the conditions for an effective fair value hedge are met, the resulting gain or loss from re-measuring the fair value hedging is recognized in the income statement. When the conditions for an effective portfolio hedge are met, the gain or loss resulting from the revaluation of the hedging instrument at fair value, as well as the change in the fair value of the hedged assets or liabilities portfolio, are recorded in the income statement for the same period.

- Cash flow hedge: hedging for exposure changes in the current and expected cash
  flows of the Bank's assets and liabilities. When the conditions for an effective cash
  flow hedge are met, the gain or loss of the hedging instruments is recognized in
  shareholders' equity, and such gain or loss is transferred to the income statement
  in the period in which the hedge transaction has an impact on the income
  statement.
- Hedge for net investment in foreign entities: When the conditions of the hedge for net investment in foreign entities are met, fair value is measured for the hedging instrument of the hedged net assets. In the case of an effective relationship, the effective portion of the loss or profit related to the hedging instrument is recognized in shareholders' equity, while the ineffective portion is recognized in the income statement. The effective portion is recorded in the income statement when the investment in foreign entities is sold.

When the conditions for an effective hedge do not apply, gain or loss resulting from the change in fair value of the hedging instrument is recorded in the income statement of the same period.

### **Financial Derivatives for Trading**

The fair value of financial derivatives for trading, such as forward foreign currency contracts, future interest rate contracts, swap agreements and foreign currency options, is recorded in the balance sheet under other assets or other liabilities, as the case may be. The change in their fair value is recognized in the income statement.

### Repurchase and Resale Agreements

- Assets sold with a simultaneous commitment to repurchase at a future date continue to be recognized in the financial statements due to the continued control of those assets. The related risks and benefits are transferred to the Bank when incurred.
  - They also continue to be measured in accordance with the adopted accounting policies. Amounts received against these contracts are recorded within liabilities under borrowed funds. The difference between the sale price and the repurchase price is considered an interest expense, and is amortized over the contract period using the effective interest rate method. When the transferee has the right to sell or repledge the collateral, the securities sold subject to repurchase agreements are reclassified in the financial statements as pledged assets.
- Purchased assets with corresponding commitment to sell at a specific future date are not recognized in the financial statements because the Bank has no control over such assets, and the related risks and benefits are not transferred to the Bank when incurred. Payments related to these contracts are recorded under deposits with banks or under credit facilities, depending on the nature of each case. The difference between the purchase price and resale price is recorded as interest revenue, and is amortized over the period of the contract using the effective interest rate method.

### Assets Pledged as Collateral

These are assets pledged as collateral with a third party, and where the transferee has the right to sell or re-pledge the collateral. They are classified in the balance sheet as a separate line item, and the accounting policy for such assets will follow its original classification.

#### **Foreclosed Assets**

These are assets that have been the subject of foreclosure by the Bank, and are shown under other assets at the acquisition value or fair value, whichever is lower. As of the balance sheet date, these assets are revalued individually at fair value. Any impairment in their market value is taken to the income statement, whereas an increase is not recognized to the extent it does not exceed the previously recorded impairment.

### **Intangible Assets**

- Goodwill represents the excess of an amount paid to acquire or purchase an
  investment in a subsidiary on the date of the transaction over the fair value of
  the net investment in that company. Goodwill resulting from an investment in
  an affiliated company constitutes part of the investment in that company, and is
  recorded at cost. The cost of goodwill is subsequently reduced by any impairment
  in the value of the investment. Goodwill on acquisitions of subsidiaries is
  included in intangible assets. Goodwill on acquisitions of associates is included in
  investments in associates.
- Goodwill is distributed over the cash-generating unit(s) for the purpose of testing the impairment in value.
- The value of goodwill is tested on the date of each financial statement. The goodwill value is reduced when there is evidence that its value has been impaired or that the recoverable value of the cash-generating unit(s) is lower than the book value. The impairment in value is recorded in the income statement as impairment loss.

### **Foreign Currency**

- Transactions in foreign currencies during the year are recorded at the exchange rates prevailing at the date of the transaction.
- Non-monetary assets and liabilities denominated in foreign currencies and recorded at fair value are translated on the date fair value is determined.
- Gains or losses resulting from foreign currency translation are recorded in the income statement.
- Differences resulting from the translation of non-monetary assets and liabilities denominated in foreign currency, such as securities, are recorded as part of the change in the fair value.

When consolidating the financial statements, the exchange differences from the
evaluation of the net investment in the foreign branches is shown in a separate
item within shareholders' equity. Financial assets and financial liabilities of the
external branches are translated from the local currency to the Jordanian Dinar at
the average rates prevailing on the balance sheet date.

#### **Fixed Assets**

- Fixed assets are stated at cost, net of accumulated depreciation. Such assets (except for land) are depreciated according to the straight-line method over their estimated useful lives, and in accordance with the prevailing rules and regulations in the countries where the Bank operates. When the carrying amounts of any of the fixed assets exceed the recoverable values, the values of the assets are reduced accordingly.
- The useful lives of the fixed assets are reviewed at the end of each year. Where the expected useful life differs from what was previously determined, the change in estimate will be recorded as such in the subsequent year.
- Fixed assets are derecognized when disposed of or no future benefits are expected from their use or disposal. When the recoverable value of a fixed asset is less than its carrying amount, its value is reduced to the recoverable amount. And the impairment in value is recorded in the income statement.

#### **Provisions**

Provisions are recognized when the Bank has an obligation on the date of the balance sheet as a result of past events, the obligation is likely to be settled, and a reliable estimate can be made of the amount of the obligation.

#### Provision for Employees' End-of-Service Indemnities

Provision for employees' end-of-service indemnities is estimated in accordance with the prevailing rules and regulations in the countries in which the Bank operates. The required provision for the year for the end-of-service indemnities is recorded in the income statement. Payments to departing employees are taken to the income statement or deducted from the provision amount.

### Income Tax

- Income tax expenses represent both accrued and deferred taxes.
- Income tax expenses are accounted for on the basis of taxable income. Income subject to tax differs from income declared in the financial statements, because the latter includes non-taxable revenue, tax expenses not deductible in the current year but deductible in subsequent years, accumulated losses accepted by the tax authorities, and items not accepted for tax purposes or subject to tax.
- Taxes are calculated on the basis of the tax rates applicable according to the prevailing laws, regulations and instructions of the countries where the Bank operates.

- Deferred taxes are taxes expected to be paid or recovered as a result of temporary timing differences between the value of the assets and liabilities in the financial statements and the value of the taxable amount.
- Deferred taxes are calculated on the basis of the liability method in the balance sheet, and according to the rates expected to be applied when it is anticipated that the liability will be settled or when tax assets are recognized. Deferred tax assets are reviewed on the date of the balance sheet, and reduced if it is expected that no benefit will arise from the deferred tax, partially or totally.

### **Treasury Shares**

- Treasury shares appear at cost as a separate item in shareholders' equity, and are deducted from total shareholders' equity.
- Gain or loss from the sale of treasury shares is not included in the income statement, but it is recognized in the issuing premium.

### **Fiduciary Deposits**

- Fiduciary deposits result from the holding or placing of assets on behalf of customers. These assets and the income arising from them are excluded from these financial statements of the Bank. The commission and fees for managing these accounts are recognized in the income statement.
- Provision for the decline in fair value is created in case the guaranteed capital portfolio becomes lower than the guaranteed capital.

### Offsetting

Financial assets and financial liabilities are offset, and the net amount is reflected in the balance sheet only when there is a legal right to offset the recognized amounts, and the Bank intends to either settle on a net basis or to realize the assets and settle the liabilities simultaneously.

### Cash and Cash Equivalents

Cash and cash equivalents comprise cash balances with central banks and balances with banks and financial institutions maturing within three months, less restricted funds and balances owing to banks and financial institutions maturing within three months.

### **Segment Reporting**

- A business segment is a group of assets and operations engaged in providing products or services subject to risks and returns different from those of other business segments.
- A geographical segment is engaged in providing products or services within a
  particular economic environment subject to risks and returns different from those
  of segments operating in other economic environments.

#### **4 - USING ESTIMATES**

Preparation of the accompanying financial statements requires estimations and judgments in applying accounting policies relating to some of the items listed in those statements. Examples of such items include an estimation of the provision for impairment of non-performing direct credit facilities, the intention of management to hold the financial investment until maturity, and an estimation of the productive life of assets and impairment of their value. Management also uses estimation and judgment for some matters that are uncertain on the date of the balance sheet and that may cause significant risks and may require material adjustments to the balances of the assets and liabilities stated in the financial statements of the following year. This includes estimations of the various provisions and contingent liabilities.

#### 5- CASH AND BALANCES WITH CENTRAL BANKS

(JOD '000)

31 December

	2008	2007
Cash	206 121	181 806
Balances with central banks:		
- Current accounts	218 202	110 817
- Time and notice	1 070 560	661 755
- Mandatory cash reserve	819 931	818 505
- Certificates of deposit	711 313	1 121 837
Total	3 026 127	2 894 720

Balances maturing after three months amounted to JOD 243.9 million as at 31 December 2008, compared to JOD 560.3 million as at 31 December 2007.

#### **6 - BALANCES WITH BANKS AND FINANCIAL INSTITUTIONS**

(JOD '000)

31 December

	2008	2007
Current accounts	468 723	318 638
Time deposits maturing within 3 months	2 787 122	3 148 684
Certificates of deposit	7 722	39 803
Total	3 263 567	3 507 125

### 7 - DEPOSITS WITH BANKS AND FINANCIAL INSTITUTIONS

(JOD '000)

31 December

	2008	2007
Time deposits maturing after 3 months and before 6 months	303 670	191 303
Time deposits maturing after 6 months and before 9 months	62 987	67 548
Time deposits maturing after 9 months and before 12 months	2 631	141 192
Time deposits maturing after one year	141	-
Total	369 429	400 043

## 8 - FINANCIAL ASSETS AT FAIR VALUE THROUGH P&L - HELD FOR TRADING

(JOD '000)

31 December

	2008	2007
Treasury bills and bonds	64 654	394 955
Government bonds	-	11 286
Corporate bonds	3 298	7 607
Shares	3 827	5 800
Total	71 779	419 648

#### 9 - FINANCIAL ASSETS AT FAIR VALUE THROUGH P&L - DESIGNATED

(JOD '000)

31 December

	2008	2007
Government bonds	25 682	25 318
Corporate bonds	83 258	87 611
Total	108 940	112 929

#### **10 - DIRECT CREDIT FACILITIES**

(JOD '000)

2007

31 December

2008 Corporates Banks and Government financial and public Small & Individuals Large institutions sector Total Total medium size corporates enterprises Discounted bills \* 464 062 386 496 59 858 143 858 225 781 33 733 832 Overdrafts \* 35 504 393 615 1 747 029 79 413 2 255 561 2 017 166 665 227 7 935 295 7 343 259 Loans and advances \* 711 854 294 700 5 499 147 764 367 Real-estate loans 446 016 446 016 414 859 Credit cards 41 539 41 539 39 186 Total 1 294 771 11 142 473 10 200 966 832 173 7 471 957 798 100 745 472 Less: Interest and commission 1861 63 542 20 129 85 532 91 647 in suspense Provision for impairment -37 489 75 918 103 862 217 269 234 191 direct credit facilities 39 350 139 460 123 991 302 801 325 838 9 875 128 Direct credit facilities, net 1 255 421 692 713 7 347 966 798 100 745 472 10 839 672

- Direct credit facilities granted to government and guaranteed by the government as at 31 December 2008 amounted to JOD 745.5 million, or 6.7% of total direct credit facilities, compared to JOD 561.9 million, or 5.5% of total direct credit facilities at the end of 2007.
- Non-performing direct credit facilities as at 31 December 2008 amounted to JOD 288.9 million, or 2.6% of total direct credit facilities, compared to JOD 305.3 million, or 3.0% of total direct credit facilities at the end of 2007.
- Non-performing direct credit facilities, after deducting interest and commission in suspense, as at 31 December 2008 amounted to JOD 203.4 million, or 1.8% of total direct credit facilities, compared to JOD 213.6 million, or 2.1% of total direct credit facilities at the end of 2007.

<sup>\*</sup> Net, after deducting interest and commission received in advance, which amounted to JOD 18.1million in 2008, compared to JOD 20.7 million in 2007.

### - MOVEMENT IN INTEREST AND COMMISSION IN SUSPENSE:

(JOD '000) 31 December

						2008	2007
		Corpora	tes	Banks and	Government		
	Individuals	Small & medium size enterprises	Large corporates	financial institutions	and public sector	Total	Total
Balance at the beginning of the year	831	63 678	27 138	-	_	91 647	110 259
Interest and commission in suspense during the year	2 480	8 586	1 751	-	-	12 817	18 119
Interest and commission in suspense written off	(833)	(651)	(4 949)	-	-	(6 433)	(26 647)
Recoveries	(295)	(1 329)	(3 817)	-	-	(5 441)	(10 685)
Adjustments during the year	-	(7 058)	-	-	-	(7 058)	-
Translation adjustments	(322)	316	6	-	-	-	601
Balance at the end of the	1 861	63 542	20 129	-	-	85 532	91 647

### - MOVEMENTS IN THE PROVISION FOR IMPAIRMENT IN DIRECT CREDIT FACILITIES:

(JOD '000) 31 December

						2008	2007
	Individuals			Banks and Government financial and public		Total	Total
		size enterprises	corporates	institutions	sector		
Balance at the beginning of the year	30 897	88 083	115 212	-	-	234 192	235 275
Addition: Charged to income	26 182	12 833	5 963	-	-	44 978	45 579
Direct credit facilities written off	(82)	(770)	(2 519)	-	-	(3 371)	(12 431)
Recoveries	(17 568)	(14 087)	(16 772)	-	-	(48 427)	(39 940)
Adjustments during the year	-	(12 680)	-	-	-	(12 680)	-
Translation adjustments	(1 940)	2 539	1 978	-	-	2 577	5 708
Balance at the end of the year	37 489	75 918	103 862	-	-	217 269	234 191

	21 D	ecember
	2008	2007
Treasury bills and bonds	617 622	188 041
Government bonds	657 474	276 630
Corporate bonds	886 682	939 774
Shares	222 427	208 150
Total	2 384 205	1 612 595
BONDS ACCORDING TO INTEREST		(JOD '000)
BONDS ACCORDING TO INTEREST	31 D	ecember
	2008	2007
Fixed interest bonds	1 221 508	412 751
Variable interest bonds	940 270	991 694
Total	2 161 778	1 404 445
FINANCIAL ASSETS ACCORDING TO MARKET QUOTATION		(JOD '000)
	31 D	ecember
	2008	2007
Financial assets quoted in the market	1 315 906	1 427 183
Financial assets not quoted in the market	1 068 299	185 412
Total	2 384 205	1 612 595
12 - FINANCIAL ASSETS - HELD TO MATURITY		(JOD '000)
12 - FINANCIAL ASSETS - HELD TO MATURITY	31 D	(JOD '000) ecember
12 - FINANCIAL ASSETS - HELD TO MATURITY	31 D 2008	
12 - FINANCIAL ASSETS - HELD TO MATURITY  Treasury bills and bonds		ecember
	2008	ecember 2007
Treasury bills and bonds	2008 559 970	2007 924 861
Treasury bills and bonds Government bonds	2008 559 970 330 707	2007 924 861 129 111
Treasury bills and bonds Government bonds Corporate bonds	2008 559 970 330 707 49 216	2007 924 861 129 111 27 085
Treasury bills and bonds Government bonds Corporate bonds Total	2008 559 970 330 707 49 216 <b>939 893</b>	2007 924 861 129 111 27 085 1 081 057
Treasury bills and bonds Government bonds Corporate bonds Total	2008 559 970 330 707 49 216 <b>939 893</b>	924 861 129 111 27 085 1 081 057 (JOD '000)
Treasury bills and bonds Government bonds Corporate bonds Total	2008 559 970 330 707 49 216 <b>939 893</b>	2007 924 861 129 111 27 085 1 081 057 (JOD '000)
Treasury bills and bonds Government bonds Corporate bonds  Total  BONDS ACCORDING TO INTEREST	2008 559 970 330 707 49 216 <b>939 893</b> 31 D 2008 838 499 101 394	924 861 129 111 27 085 1 081 057 (JOD '000) ecember 2007
Treasury bills and bonds Government bonds Corporate bonds  Total  BONDS ACCORDING TO INTEREST  Fixed interest bonds	2008 559 970 330 707 49 216 <b>939 893</b> 31 D 2008 838 499	924 861 129 111 27 085 1 081 057 (JOD '000) December 2007 962 686
Treasury bills and bonds Government bonds Corporate bonds  Total  BONDS ACCORDING TO INTEREST  Fixed interest bonds  Variable interest bonds	2008 559 970 330 707 49 216 <b>939 893</b> 31 D 2008 838 499 101 394	2007 924 861 129 111 27 085 1 081 057 (JOD '000) ecember 2007 962 686 118 371
Treasury bills and bonds Government bonds Corporate bonds  Total  BONDS ACCORDING TO INTEREST  Fixed interest bonds  Variable interest bonds  Total	2008 559 970 330 707 49 216 <b>939 893</b> 31 D 2008 838 499 101 394	2007 924 861 129 111 27 085 1 081 057 (JOD '000) eccember 2007 962 686 118 371 1 081 057 (JOD '000)
Treasury bills and bonds Government bonds Corporate bonds  Total  BONDS ACCORDING TO INTEREST  Fixed interest bonds  Variable interest bonds  Total	2008 559 970 330 707 49 216 <b>939 893</b> 31 D 2008 838 499 101 394 <b>939 893</b>	2007 924 861 129 111 27 085 1 081 057 (JOD '000) eccember 2007 962 686 118 371 1 081 057 (JOD '000)
Treasury bills and bonds Government bonds Corporate bonds  Total  BONDS ACCORDING TO INTEREST  Fixed interest bonds  Variable interest bonds  Total	2008 559 970 330 707 49 216 <b>939 893</b> 31 D 2008 838 499 101 394 <b>939 893</b> 31 Dece	924 861 129 111 27 085 1 081 057 (JOD'000) ecember 2007 962 686 118 371 1 081 057 (JOD'000)
Treasury bills and bonds Government bonds Corporate bonds  Total  BONDS ACCORDING TO INTEREST  Fixed interest bonds Variable interest bonds  Total  FINANCIAL ASSETS ACCORDING TO MARKET QUOTATION	2008 559 970 330 707 49 216 <b>939 893</b> 31 D 2008 838 499 101 394 <b>939 893</b> 31 Dece	2007  924 861  129 111  27 085  1 081 057  (JOD '000) Pecember  2007  962 686  118 371  1 081 057  (JOD '000) Pember  2007

### 13 - INVESTMENTS IN SUBSIDIARIES AND ASSOCIATED COMPANIES

(JOD '000)

	31 Decen	nber 2008	31 December 2007			
	Ownership %	Historical Cost	Ownership %	Historical Cost	Country	Activity
INVESTMENTS IN SUBSIDIARIES COMPANIES:						
Europe Arab Bank plc	100.00	499 243	100.00	470 439	U.K.	Banking
Arab Bank Australia Limited	100.00	26 956	100.00	34 282	Australia	Banking
Islamic International Arab Bank plc	100.00	55 000	100.00	40 000	Jordan	Banking
Arab Leasing Company	100.00	25 000	100.00	25 000	Jordan	Lease finance
Al-Arabi Investment Group Co.	100.00	8 900	100.00	8 900	Jordan	Financial services
Arab Sudanese Bank Limited	100.00	35 450	-	-	Sudan	Banking
Arab Investment Bank S.A.L	66.68	5 129	66.68	5 129	Lebanon	Banking
Arab Tunisian Bank	64.24	55 835	64.24	40 435	Tunisia	Banking
AB Capital Limited	80.18	31 248	60.00	12 762	U.A.E.	Financial services
Arab Palestinian Investment Bank	-	-	55.00	5 849	Palestine	Banking
Al-Nisr Al Arabi	50.00	11 250	50.00	11 250	Jordan	Insurance
Arab Bank – Syria	49.00	22 237	49.00	10 421	Syria	Banking
Wehda Bank	19.00	221 478	-	-	Libya	Banking
Other		9 718		10 185	·	
Total		1 007 444		674 652		

### **INVESTMENTS IN ASSOCIATED COMPANIES**

Grand Total		1 241 646		870 422		
Total		234 202		195 770		
Other		-		8		
Commercial Building Co.	34.50	324	33.09	224	Lebanon	Real estate / leasing
Arabia Insurance Co.	36.79	75	36.79	75	Lebanon	Insurance
Arab National Bank	40.00	102 870	40.00	102 870	Saudi Arabia	Banking
Oman Arab Bank S.A.O.	49.00	27 072	49.00	20 755	Oman	Banking
Turkland Bank A.S	50.00	103 861	50.00	71 838	Turkey	Banking

31 December 2008

	Land	Buildings	Furniture, Fixtures and Equipment	Computer and Communication Equipment	Motor Vehicles	Leasehold Improvements	Total
HISTORICAL COST							
Balance at the beginning of the year	29 046	131 307	72 184	42 240	8 213	26 307	309 297
Additions	3 281	10 304	6 731	4 815	662	17 452	43 245
Disposals	(4 456)	(11 998)	(3 085)	(6 490)	(1 177)	(13 648)	(40 854)
Translation adjustments	(81)	(426)	(96)	(177)	(15)	(4)	(799)
Balance at the End of the Year	27 790	129 187	75 734	40 388	7 683	30 107	310 889
ACCUMULATED DEPRECIATION							
Balance at the beginning of the year	-	30 786	44 751	32 751	5 397	13 864	127 549
Depreciation for the year	-	4 582	5 772	3 880	1 246	5 475	20 955
Disposals	-	(638)	(2 349)	(4 200)	(1 082)	(13 242)	(21 511)
Translation adjustments	-	(139)	(48)	(126)	(8)	(4)	(325)
Balance at the End of the Year	-	34 591	48 126	32 305	5 553	6 093	126 668
Net Book Value	27 790	94 596	27 608	8 083	2 130	24 014	184 221

						31 Decen	nber 2007
HISTORICAL COST							
Balance at the beginning of the year	27 091	127 260	62 776	37 363	7 965	21 092	283 547
Additions	2 529	11 146	10 740	5 083	1 019	10 475	40 992
Disposals	(1 087)	(8 798)	(1 641)	(608)	(827)	(5 344)	(18 305)
Translation adjustments	513	1 699	309	402	56	84	3 063
Balance at the End of the Year	29 046	131 307	72 184	42 240	8 213	26 307	309 297
ACCUMULATED DEPRECIATION							
Balance at the beginning of the year	-	25 341	40 794	29 000	4 989	14 984	115 108
Depreciation for the year	-	5 214	5 223	4 084	1 174	3 966	19 661
Disposals	-	-	(1 449)	(605)	(824)	(5 119)	(7 997)
Translation adjustments	-	231	183	272	58	33	777
Balance at the End of the Year	-	30 786	44 751	32 751	5 397	13 864	127 549
Net Book Value	29 046	100 521	27 433	9 489	2 816	12 443	181 748

#### 15 - OTHER ASSETS

### 31 December

	2008	2007
Accrued interest receivable	130 527	126 006
Expenses paid in advance	50 972	19 760
Foreclosed assets	28 096	33 975
Items in transit	2 307	-
Miscellaneous assets	42 038	49 844
Total	253 940	229 585
	-	(100,000)

(JOD '000)

		2008		2007			
	Land	Buildings	Total	Land	Buildings	Total	
Balance at the beginning of the year	11 084	22 891	33 975	11 619	15 518	27 137	
Additions	12	1 308	1 320	544	8 554	9 098	
Disposals	(2 899)	(4 113)	(7 012)	(347)	(740)	(1 087)	
Impairment loss	(49)	(888)	(937)	(728)	(441)	(1 169)	
Impairment loss – returned to profits	752	-	752	-	-	-	
Translation adjustments	-	(2)	(2)	(4)	-	(4)	
Balance at the End of the Year	8 900	19 196	28 096	11 084	22 891	33 975	

### **16 - DEFERRED TAX ASSETS**

(JOD '000)

Items Attributable to Deferred Tax Assets:

2008

2007

	Balance at the beginning of the year	Added amounts	Released amounts	Balance at the end of the year	Deferred tax	Deferred tax
Provision for impairment - direct credit facilities	3 987	1 999	(174)	5 812	1 162	797
End-of-Service indemnity	21 040	4 451	(772)	24 719	7 537	6 758
Interest in suspense	1 582	1 787	(240)	3 129	799	380
Provisions and other	9 217	33 272	(3 575)	38 914	9 527	3 070
Total	35 826	41 509	(4 761)	72 574	19 025	11 005

(JOD '000)

MOVEMENTS IN DEFERRED TAX ASSETS	2008	2007
Balance at the beginning of the year	11 005	14 343
Additions during the year	9 530	3 547
Deductions during the year	(1 510)	(6 885)
Balance at the End of the Year	19 025	11 005

Deferred tax results from the time differences of the provisions not deducted for tax purposes in previous years. This is calculated according to the regulations of the countries where the Bank operates. The Bank will benefit from these amounts in the future.

#### 31 December

	2008	2007
Current and demand	461 719	811 039
Time deposits maturing within 3 months	2 671 425	2 189 745
Time deposits maturing after 3 months and before 6 months	64 073	124 169
Time deposits maturing after 6 months and before 9 months	3 473	4 184
Time deposits maturing after 9 months and before one year	10 484	1 035
Time deposits maturing after one year	-	-
Total	3 211 174	3 130 172

#### **18 - CUSTOMER DEPOSITS**

(JOD '000)

31 December

2007

		Corporates		Government		
	Individuals	Small & medium size enterprises	Large corporates	and public sector	Total	Total
Current and demand	1 691 359	759 661	701 458	226 858	3 379 336	3 003 370
Savings	948 055	10 735	4 119	274	963 183	877 038
Time and notice	4 490 715	498 385	2 479 501	1 136 264	8 604 865	8 088 603
Certificates of deposit	177 320	8 687	19 582	99 270	304 859	278 946
Total	7 307 449	1 277 468	3 204 660	1 462 666	13 252 243	12 247 957

2008

- Public sector deposits amounted to JOD 1,462.7 million, or 11% of total customer deposits at the end of 2008, compared to JOD 1,239.1 million, or 10.1% of total customer deposits at the end of 2007.
- Non-interest bearing deposits amounted to JOD 2,738.9 million, or 20.7% of total customer deposits at the end of 2008 compared to JOD 2,495.3 million, or 20.4% of total customer deposits at the end of 2007.
- Blocked deposits amounted to JOD 10.5 million, or 0.08% of total customer deposits at the end of 2008 compared to JOD 18.1 million, or 0.1% of total customer deposits at the end of 2007.
- Dormant deposits amounted to JOD 63.3 million, or 0.5% of total customer deposits at the end of 2008 compared to JOD 51.1 million, or 0.4% of total customer deposits at the end of 2007.

19 - CASH MARGINS (JOD '000)

### 31 December

	2008	2007
Against direct credit facilities	1 514 135	1 137 682
Against indirect credit facilities	262 198	260 274
Cash margins, financial derivatives	9 391	11 218
Cash margins, other	1 193	907
Total	1 786 917	1 410 081

#### **20- BORROWED FUNDS**

(JOD '000)

### 31 December

	2008	2007
From banks and financial institutions *	354 610	354 610
From local banks and financial institutions **	25 000	-
Total	379 610	354 610

- \* In 2007, the Bank issued a USD 500 Million syndicated term loan with a tenure of five years and paying LIBOR + 25 basis points.
- \*\* In 2008, the Bank borrowed JOD 25 Million for one year against mortgaging real estates at an interest rate of 6.1%. The re-lending rate ranges from 8.5% to 9.0%.

(JOD '000)

### 31 December

BORROWED FUNDS ACCORDING TO INTEREST	2008	2007
Variable interest	354 610	354 610
Fixed interest	25 000	-
Total	379 610	354 610

### 21 - OTHER PROVISIONS

(JOD '000)

2000	
ノいいみ	

	Balance at the beginning of the year	Addition during the year	Utilized during the year	Returned to income	Translation adjustments	Balance at the end of the year
End-of-service indemnity	73 926	5 419	(16 306)	(3 077)	605	60 567
Self-insurance	1 113	-	-	-	-	1 113
Legal cases	3 134	634	-	(1 676)	-	2 092
Other	7 399	533	(2 261)	(2 217)	(26)	3 428
Total	85 572	6 586	(18 567)	(6 970)	579	67 200

### 2007

	Balance at the beginning of the year	Addition during the year	Utilized during the year	Returned to income	Translation adjustments	Balance at the end of the year
End-of-service indemnity	84 615	7 603	(19 176)	(163)	1 047	73 926
Self-insurance	1 217	-	(110)	-	6	1 113
Legal cases	5 095	-	(1 297)	(683)	19	3 134
Other	7 351	4 167	(2 269)	(1 880)	30	7 399
Total	98 278	11 770	(22 852)	(2 726)	1 102	85 572

### 22- PROVISION FOR INCOME TAX

(JOD '000)

### 31 December

	2008	2007
Balance at the beginning of the year	94 088	88 046
Income tax provision for the year	91 501	82 062
Income tax paid	(82 673)	(76 020)
Balance at the end of the year	102 916	94 088

(JOD '000)

### 31 December

Total	89 668	82 062
Deferred taxes	(1 963)	2 149
Income tax for previous years	130	4 012
Income tax provision for the year	91 501	75 901
following:	2008	2007
Provision for income tax in the income statement comprises the		

23 - OTHER LIABILITIES (JOD '000)

### 31 December

	2008	2007
Accrued interest payable	68 245	64 054
Remittances in transit	68 888	83 949
Interest and commission received in advance	69 626	40 391
Due expenses	21 752	17 228
Items in transit	-	7 743
Miscellaneous	74 874	86 710
Total	303 385	300 075

### **24 - DEFERRED TAX LIABILITIES**

(JOD '000)

Items attributable to deferred tax liabilities:

	2008					2007
	Balance at the beginning of the year	Added amounts	Released amounts	Balance at the end of the year	Deferred tax	Deferred tax
Cumulative change in fair value	66 393	2 932	(38 817)	30 508	8 183	17 667
Retained earnings	3 848	-	(3 848)	-	-	580
Other	1 565	316	-	1 881	375	313
Total	71 806	3 248	(42 665)	32 389	8 558	18 560

(JOD '000)

Movements On Deferred Tax Liabilities During The Year:	2008	2007
Balance at the beginning of the year	18 560	15 598
Additions during the year	1 380	6 913
Amortized during the year	(11 382)	(3 951)
Balance at the end of the year	8 558	18 560

#### 25 - CAPITAL

- A. The subscribed and paid-up capital amounted to JOD 534 million as at 31 December 2008 compared to JOD 356 million as at 31 December 2007, divided into 534 million shares, each at a nominal value of JOD 1.0.
- B. The issuing premium amounted to JOD 859.9 million as at 31 December 2008, compared to JOD 1,036.8 million as at 31 December 2007.
- C. The unsubscribed shares amounted to 154020 shares at JOD 2,373 million as at 31 December 2008, compared to 50,000 shares at JOD 300 thousand as at 31 December 2007, and were considered treasury shares to be deducted from total shareholders' equity. Treasury shares give no voting power and no dividend rights.

#### 26 - VOLUNTARY RESERVE

The voluntary reserve amounted to JOD 550 million as at 31 December 2008, compared to JOD 460 million as at 31 December 2007. This reserve is used for purposes determined by the Board of Directors and the General Assembly have the right to distribute it in whole or any part thereof to shareholders.

#### 27 - GENERAL BANKING RISK RESERVE

This reserve is available for use in accordance with certain procedures, including the approval of the banking authorities and the approval of the General Assembly, only when the amount of that reserve exceeds the minimum amount set or required by the instructions of the relevant banking authorities.

During the year 2008, the general banking risk reserve was decreased by JD 90 Million while the general reserve was increased by the same amount, within owners' equity upon approval by the Central Bank of Jordan. Moreover, the current balance of the general banking risk reserve exceeds the required amount.

### 28 - TRANSLATION ADJUSTMENTS

Translation adjustments represent the differences resulting from translating the foreign currencies that constitute the net investment in foreign subsidiaries and branches, when consolidating the financial statements of the Bank.

(JOD '000)

	2008	2007
Balance at the beginning of the year	148 481	89 665
(Deduction) addition during the year	(43 800)	58 816
Balance at the end of the year	104 681	148 481

#### 29- CUMULATIVE CHANGE IN FAIR VALUE

(JOD '000)

	2008			
	Shares	Bonds	Cash flow hedge	Total
Balance at the beginning of the year	77 095	(14 423)	-	62 672
Change in fair value during the year	(26 988)	(161 566)	-	(188 554)
Net (gain) loss realized, reported to income statement	(5 446)	1 447	-	(3 999)
Impairment loss taken to income statement	3 546	12 869	-	16 415
Translation adjustments	-	-	-	-
Balance at the end of the year *	48 207	(161 673)	-	(113 466)

_	2007			
	Shares	Bonds	Cash flow hedge	Total
Balance at the beginning of the year	81 173	(15 251)	-	65 922
Change in fair value during the year	(1 861)	2 503	-	642
Net (Gain) loss realized, reported to income statement	(4 307)	(1 675)	-	(5 982)
Impairment loss taken to income statement	2 042	-	-	2 042
Translation adjustments	48	-	-	48
Balance at the end of the year *	77 095	(14 423)	-	62 672

 $<sup>\</sup>star$  Net, after deducting deferred tax liabilities, which amounted to JOD 8.2 million in 2008, compared to JOD 17.7 million in the previous year.

Balance at the end of the year *	18 640	19 607		
Change during the year	(967)	3 508		
Balance at the beginning of the year	19 607	16 099		
	2008	2007		
30- RETAINED EARNINGS	(JOD '000)			

<sup>\*</sup> This item includes the amounts resulting from the adoption of certain International Financial Reporting Standards, and therefore, it is disposed of in only specific situations. As at 31 December 2008, the amounts that could not be disposed of amounted to JOD 5.4 million compared to JOD 3.1 million as at 31 December 2007.

#### 31 - PROPOSED DIVIDENDS

The rate of the proposed dividends to shareholders for 2008 is 25% of the nominal value, amounted JOD 133.500 million, subject to the approval of the General Assembly, while the rate of dividends to shareholders for the year 2007 was 30% of the nominal value, or JOD 106.8 million.

32- INTEREST INCOME		(JOD '000)
	2008	2007
Direct credit facilities *	675 392	659 648
Central banks	128 795	119 176
Banks and financial institutions	125 773	216 942
Financial assets - held for trading	17 376	66 369
Financial assets at fair value through profit and loss - designated	6 994	8 064
Financial assets - available for sale	93 305	73 108
Financial assets - held to maturity	80 994	39 815
Total	1 128 629	1 183 122

\* The interest income on the direct credit facilities are as follows:

(JOD '000) 2008 2007

		Corporates  Banks and Government					
	Individuals	Small & medium size enterprises	Large corporates	financial institutions	and public sector	Total	Total
Discounted bills	6 645	10 969	12 868	1 773	-	32 255	30 399
Overdrafts	4 952	27 930	128 483	-	5 042	166 407	171 093
Loans	60 652	27 263	289 911	34 139	22 885	434 850	432 198
Real – estate	34 778	-	-	-	-	34 778	20 135
Credit cards	7 102	-	-	-	-	7 102	5 823
Total	114 129	66 162	431 262	35 912	27 927	675 392	659 648

33- INTEREST EXPENSE		(JOD '000)
	2008	2007
Banks and financial institutions	119 254	147 539
Customer deposits *	376 067	417 934
Cash margins	61 690	59 864
Borrowed funds	12 515	9 015
Deposit insurance fees	6 486	5 884
Total	576 012	640 236

\* The details of customer deposits interest expense are as follows:

(JOD '000)

	2008					2007
	Corporates					
	Individuals	Small & medium size enterprises	Large corporates	Government and public Total sector		Total
Current and demand	1 770	1 517	3,930	690	7,907	8 867
Savings	16 598	198	121	34	16 951	18 386
Time and notice	149 741	17 515	93 238	65 440	325 934	366 203
Certificates of deposit	13 440	852	2 133	8 850	25 275	24 478
Total	181 549	20 082	99 422	75 014	376 067	417 934

34- COMMISSION INCOME, NET		(JOD '000)
	2008	2007
Commission income:		
- From direct credit facilities	36 990	32 429
- From indirect credit facilities	61 975	50 576
- Other	39 928	34 976
Less: commission expense	7 164	6 628
Commission, net	131 729	111 353

### 35 - (LOSSES) GAINS FROM FINANCIAL ASSETS - HELD FOR TRADING

Total

			(JOD '000)	
	Realized gains	Unrealized gains (losses)	Dividends	Total
Treasury bills and bonds	1 517	(1 217)	-	300
Shares	547	(4 606)	321	(3 738)

(5 823)

321

(3 438)

2 064

		2007		
	Realized gains	Unrealized gains (losses)	Dividends	Total
Treasury bills and bonds	1 577	224	-	1 801
Shares	1 056	329	105	1 490
Total	2 633	553	105	3 291

### **36 - (LOSSES) GAINS FROM FINANCIAL ASSETS - DESIGNATED**

Treasury bills and bonds	-	(3 601)		-	(3 601)
	Realized gains	Unrealized losses	Dividends	T	otal
		2008			(JOD '000)

	2007			(JOD '000)		
	Realized gains	Unrealized gains	Dividends	7	Total	
Treasury bills and bonds	107	1 089		-	1 196	

37 - (LOSSES) GAINS FROM FINANCIAL ASSETS - AVAILABLE FOR SALE		(JOD '000)
	2008	2007
Gain from sale of financial assets	5 519	6 110
Dividends	4 912	4 775
Less: impairment in the value of the securities	(16 824)	(2 042)
Total	(6 393)	8 843

38 - DIVIDENDS FROM SUBSIDIARIES AND ASSOCIATES		(JOD '000)
DIVIDENDS FROM SUBSIDIARIES:	2008	2007
Arab Leasing Company	-	5 500
Al-Arabi Investment Group Co.	-	5 300
Arab Investment Bank S.A.L.	421	481
Arab Tunisian Bank	3 910	3 765
Arab Bank Syria	706	-
Al-Nisr Al Arabi Insurance Company	750	750
Wehda Bank	2 349	-
Other	198	182
Total	8 334	15 978
DIVIDENDS FROM ASSOCIATES:		
Oman Arab Bank S.A.O.	8 663	6 858
Arab National Bank	13 107	13 877
Arabia Insurance Co.	2 084	2 084
Commercial Building Co.	185	180
Total	24 039	22 999
Grand Total	32 373	38 977
39 - OTHER REVENUE	2008	(JOD '000) 2007
Revenue from services	7 467	7 069
Safe box rent	1 826	2 937
(Losses) from derivatives	(10 593)	(4 383)
Miscellaneous revenue	49 188	14 399
Total	47 888	20 022
40 FARLOVER EVERAGES		(100,1000)
40 - EMPLOYEE EXPENSES	2000	(JOD '000)
	2008	2007
Salaries and benefits	126 052	105 669
Social security	5 926	5 326
Savings fund	1 644	1 822
Indemnity compensation	7 982	11 428
Medical Training	3 985	3 798
Training	1 593	1 164
Allowances	24 116	19 164
Other	5 201	9 009
Total	176 499	157 380

**41- OTHER EXPENSES** (JOD '000) 2008 2007 27 047 22 617 Occupancy Office 35 178 40 280 Services 38 635 35 659 Fees 7 531 6 625 Information technology 13 148 16 561 Other expenses 27 823 33 995 Total 149 362 155 737

### **42 - FINANCIAL DERIVATIVES**

(JOD '000)

	31 December	
	2008	2007
Interest rate swaps	511 588	1 120 159
Currency forward contracts	3 467 964	2 848 197
Total	3 979 552	3 968 356

### **DETAILS OF FINANCIAL DERIVATIVES:**

(JOD '000)

### 31 December 2008

	Positive	Negative	Total	Notional amounts by maturity			
	fair value	fair value notional amount	Within 3 months	From 3 to 12 months	From 1 year to 3 years	More than 3 years	
Interest rate swaps	44 630	44 622	176 636	-	36 091	81 509	59 036
Currency forward contracts	3 830	2 965	2 163 190	863 468	1 299 722	-	-
Derivatives held for trading	48 460	47 587	2 339 826	863 468	1 335 813	81 509	59 036
Interest rate swaps	98	11 458	217 977	143 739	66 847	7 391	-
Currency forward contracts	-	-	-	-	-	-	-
Derivatives held for fair value hedge	98	11 458	217 977	143 739	66 847	7 391	-
Interest rate swaps	-	-	116 975	-	-	81 521	35 454
Currency forward contracts	-	-	1 304 774	1 107 810	3 306	193 658	-
Derivatives held for cash flow hedge	-	-	1 421 749	1 107 810	3 306	275 179	35 454
Total	48 558	59 045	3 979 552	2 115 017	1 405 966	364 079	94 490

(JOD '000)

31 December 2007

			Total notional amount	Notional amounts by maturity			
	Positive fair value	9		Within 3 months	From 3 to 12 months	From 1 year to 3 years	More than 3 years
Interest rate swaps	19 101	21 686	988 913	372 514	467 309	115 858	33 232
Currency forward contracts	2 485	4 350	2 382 265	536 841	1 648 722	69 227	127 475
Derivatives held for trading	21 586	26 036	3 371 178	909 355	2 116 031	185 085	160 707
Interest rate swaps	2 440	4 886	131 088	15 603	5 596	31 697	78 192
Currency forward contracts	-	-	-	-	-	-	-
Derivatives held for fair value hedge	2 440	4 886	131 088	15 603	5 596	31 697	78 192
Interest rate swaps	-	-	158	-	158	-	-
Currency forward contracts	-	-	465 932	172 389	147 604	145 939	-
Derivatives held for cash flow hedge	-	-	466 090	172 389	147 762	145 939	-
Total	24 026	30 922	3 968 356	1 097 347	2 269 389	362 721	238 899

The notional amount represents the value of the transactions at year-end and does not refer to market risk or credit risk.

# 43- GEOGRAPHICAL DISTRIBUTION OF ASSETS AND REVENUE

The Bank operates worldwide through its branches in Jordan and abroad. The table below shows the geographical distribution of the assets and revenue: (JOD '000)

# 31 December

	Total	22 751 002	21 220 031
Δοσ	Outside Jordan	17 675 599	17 143 501
oto	Inside Jordan	5 075 403	4 076 530
		2008	2007

(JOD '000)

# 31 December

Re	Total	796 380	760 837
ven	Outside Jordan	643 564	618 160
ne	Inside Jordan	152 816	142 677
		2008	2007

## 44 - Business Segments

# a) Description of Segment's Activities

The Bank has an integrated group of products and services dedicated to serve the Bank's customers and constantly developed in response to the ongoing changes in the banking business environment, and related state-of-the-art tools.

The following is a summary of these groups' activities stating their business nature and future plans:

# 1. Banking Activities Group

This group provides banking services and finances the following: corporate sector, private projects, foreign trading, small and medium sized activities, and banks and financial institutions.

# 2. Treasury Group

This group is considered the main source of financing for the Bank, in general, and for the strategic business units in particular. It steers the financing of the Bank, and manages both the Bank's cash liquidity and market risks.

Moreover, this group is responsible of the management of the Bank's assets and liabilities within the frameset by the Assets and Liabilities Committee.

This group is considered the main source in determining the internal conversion prices within the Bank's departments, in addition to being a central unit for the financial organization and main dealing in the following:

- Foreign exchange.
- Foreign exchange derivatives.
- Money market instruments.
- Certificates of deposits.
- Interest rate swaps.
- Other derivatives.
- Stocks.

#### 3. Private Banking Group

Wealth management and Private Banking Service aim at achieving the utmost return for customers' medium and long-term investments, while maintaining their initial capital. Moreover, Wealth Management provides two significant services: specialized consultancy services, and in-depth knowledge in different types of investments. This group provides high net worth clients with personal banking services tailored to their needs.

One of this group's main objectives is to create a balance between the future investing needs of customers, and a focus on their every day needs.

# 4. Retail Banking Group

This group provides banking services to individuals, and endeavors to meet their financial services needs using the best methods, most effective distributing channels, and a variety of product services. Moreover, this group is in direct and close contact with the customers in order to provide them with timely and continuous services through different electronic channels, such as direct phone calls, the internet, and text messaging via cellular phones.

Expansion of the communication center to cover all locations for incoming and outgoing services will provide exceptional services to customers.

## B - Business lines are segmented as follows:

(JOD '000)

31 December 2008

31 December 2007

		Corporate banking	Treasury	Private banking	Retail banking	Other	Total	Total
S.	Cash and balances with banks and financial institutions	-	6 468 387	-	190 736	-	6 659 123	6 801 888
Assets	Financial investments	860 441	2 486 040	-	-	1 448 540	4 795 021	4 096 651
	Direct credit facilities	9 760 509	-	9 828	1 069 335	-	10 839 672	9 875 128
	Other assets	80 568	372 338	4	4 276	-	457 186	446 364
	Total	10 701 518	9 326 765	9 832	1 264 347	1 448 540	22 751 002	21 220 031

Liak	Total	7 681 856	3 662 526	2 050 676	5 495 327	3 860 617	22 751 002	21 220 031
Liabilities	Shareholders' equity	-	-	-	-	3 579 954	3 579 954	3 547 994
ૐ	Other liabilities	121 137	451 352	3 104	64 458	280 663	920 714	529 217
are	Cash margins	1 586 691	-	101 354	98 872	-	1 786 917	1 410 081
shareholders'	Customer deposits	5 974 028	-	1 946 218	5 331 997	-	13 252 243	12 247 957
ırs' equity	Banks' and financial institutions' deposits	-	3 211 174	-	-	-	3 211 174	3 484 782

(JOD '000) 31 December 2008 31 December 2007

Commission income, net 100 657 (1 386) 494 25 682 6 282 131 729 111 Other revenue (11 860) 44 067 62 5 573 74 192 112 034 106 Net revenue 337 672 149 922 11 552 172 082 125 152 796 380 760	•							5 . 5 ccc	
Commission income, net   100 657   (1 386)   494   25 682   6 282   131 729   111				Treasury			Other	Total	Total
Net revenue   337 672   149 922   11 552   172 082   125 152   796 380   760		Net interest income	248 875	107 241	10 996	140 827	44 678	552 617	542 886
Net revenue   337 672   149 922   11 552   172 082   125 152   796 380   760	enne	-	100 657	(1 386)	494	25 682	6 282	131 729	111 353
Employees expenses 88 820 16 924 5 972 64 783 - 176 499 157  Provision for impairment - direct credit facilities  Depreciation and amortization  Other provisions - 3 171 3 171  Other expenses 60 497 16 484 4 989 67 392 - 149 362 155  Total expenses 146 772 38 868 11 731 149 167 - 346 538 344	Rev	Other revenue	(11 860)	44 067	62	5 573	74 192	112 034	106 598
Provision for impairment - direct credit facilities  Depreciation and amortization  Other provisions  - 3 171 3 171 3 171  Other expenses  60 497 16 484 4 989 67 392 - 149 362  Total expenses  146 772 38 868 11 731 149 167 - 346 538 344		Net revenue	337 672	149 922	11 552	172 082	125 152	796 380	760 837
Provision for impairment - direct credit facilities  Depreciation and amortization  Other provisions  Other expenses  146 772 38 868 11 731 149 167 - 346 538 344									_
impairment - direct credit facilities  Depreciation and amortization  Other provisions  - 3 171 3 171  Other expenses  60 497 16 484 4 989 67 392 - 149 362  Total expenses  146 772 38 868 11 731 149 167 - 346 538  344		Employees expenses	88 820	16 924	5 972	64 783	-	176 499	157 380
Other provisions         -         3 171         -         -         -         3 171         5           Other expenses         60 497         16 484         4 989         67 392         -         149 362         155           Total expenses         146 772         38 868         11 731         149 167         -         346 538         344	ses	impairment - direct	(12 063)	-	78	8 536	-	(3,449)	5 639
Other provisions         -         3 171         -         -         -         3 171         5           Other expenses         60 497         16 484         4 989         67 392         -         149 362         155           Total expenses         146 772         38 868         11 731         149 167         -         346 538         344	xpens		9 518	2 289	692	8 456	-	20 955	19 661
Total expenses 146 772 38 868 11 731 149 167 - 346 538 344		Other provisions	-	3 171	-	-	-	3 171	5 702
		Other expenses	60 497	16 484	4 989	67 392	-	149 362	155 737
Income before tax 190,900 111,054 (179) 22,915 125,152 449,842 416 Income tax 37,311 28,053 294 8,173 15,837 89,668 82		Total expenses	146 772	38 868	11 731	149 167	-	346 538	344 119
Income before tax 190,900 111,054 (179) 22,915 125,152 449,842 416 Income tax 37,311 28,053 294 8,173 15,837 89,668 82		_							
Income tax 37,311 28,053 294 8,173 15,837 89,668 82	for	Income before tax	190,900	111,054	(179)	22,915	125,152	449,842	416,718
25	ome e yea	Income tax	37,311	28,053	294	8,173	15,837	89,668	82,062
Income for the Year 153,589 83,001 (473) 14,742 109,315 360,174 334	르 타	Income for the Year	153,589	83,001	(473)	14,742	109,315	360,174	334,656

## 45 - Banking Risk Management

The Bank manages its various risks by methods within a comprehensive strategy that defines the risks, and the related methods to meet them and mitigate them. Risk management is exercised at several levels including the Board of Directors, Chief Executive Officer, Asset and Liability Management Committee (ALCO), Group Chief Financial Officer, Global Treasury, Group Risk Management, Group Internal Audit, the Strategic Business Units and other supporting units.

# 1. Credit Risk Management

Credit risk refers to the risk that the customer / counterparty will default on its contractual obligation resulting in financial insolvency or/and loss to the Bank. Credit risks arise in the course of the normal activities of the Bank.

In pursuit of improving the size of businesses and increasing the loans and facilities portfolio, the Bank cares to always adopt the highest credit standards and best methods and techniques on credit management, thus maintaining the high quality of the credit portfolio.

Moreover, the Bank enforces the corporate framework that governs credit management through continuously developing and upgrading the related policies and procedures.

## Credit Concentration

The Bank's credit concentration is subject to specific limits set by the Central Bank of Jordan which requires that credit concentration should not exceed 25% of regulatory capital.

## Criteria for Credit Ratings

## 1) Borrowers' Strength

The borrowers' strength is measured based on the nature of the economic sector, competitiveness, financial performance, cash flow, financial position and management.

#### 2) Credit Risk Classification

Credit risk classification is measured on the basis of guarantees, structure of the loan, duration and collateral.

## Risk Management Mitigations

The Bank offers the appropriate facilities structure, monitors and follows up on the utilization of the facilities and obtains proper collaterals (as a second source of payment) to mitigate credit risks.

# Credit Facilities Analysis

The Bank has independent managerial units in charge of studying, monitoring, and following up on credit utilization and repayment of facilities. These units are the credit relationships development unit, analysis unit, execution unit and monitoring unit.

## 2. Geographic Concentrations Risk

The Bank reduces the geographic concentration risk through distributing its operations over various sectors and various geographic locations inside and outside the Kingdom.

Note (46-e) shows the details of the geographical distribution of assets.

## 3. Interest Rate Risk

Interest rate risk arises from potential changes in interest rates. The Bank has several committees, with duties to mitigate these risks to a minimum. Note (47) shows the details of the interest gap sensitivity of the Bank.

#### 4. Liquidity Risk

Liquidity risk is defined as the inability to raise adequate funds to meet the Bank's either short-term or long obligations. The Bank has several managerial levels, with duties to review and manage assets, liabilities and liquidity. Note (48) shows the maturities of the assets and liabilities of the Bank.

# 5. Foreign Currencies Risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The major part of income from foreign currency exchange differences comes from dealing with the Bank's customers. Moreover, the Bank follows studied policies in managing its foreign currencies risks. Note (50) shows the net positions of foreign currencies.

#### 6. Market Risk

Market risk is defined as the potential loss in the value of financial instruments and the average return of the market. The Bank manages this risk through several units that supervise, monitor, and manage these risks.

The Bank continuously follows up on developments and changes in the global financial markets, and implements procedures designed to mitigate those risks through applying several methods, such as entering into hedges and swaps when needed.

#### **46 - CREDIT RISK**

A - MAXIMUM EXPOSURE TO CREDIT RISK AFTER PROVISION FOR IMPAIRMENT AND BEFORE COLLATERAL HELD OR OTHER CREDIT RISK MITIGATION

(JOD '000)

	31 December			
	2008	2007		
Credit risk exposures relating to on-balance sheet items:				
Balances with central banks	2 820 006	2 712 914		
Balances and deposits with banks and financial institutions	3 632 996	3 907 168		
Financial assets - held for trading	67 952	413 848		
Financial assets - designated	108 940	112 929		
Direct credit facilities	10 839 672	9 875 128		
Financial assets - available for sale	2 161 778	1 404 445		
Financial assets - held to maturity	939 893	1 081 057		
Other assets	302 498	253 611		

#### Credit risk exposures relating to off-balance sheet items:

Unused credit facilities  Total	1 989 272 <b>31 536 128</b>	2 153 785 28 093 874
Letters of guarantee	7 302 546	4 785 432
Acceptances	280 112	261 518
Letters of credit	1 090 463	1 132 039

# B. CREDIT QUALITY - DIRECT CREDIT FACILITIES

The Bank regularly analyses the credit exposures using an internal credit rating system. The table below shows the amount of direct credit facilities for each internal credit grade.

31 December (JOD '000) 2008 2007

		Corpo	orates				
	Individuals	Small & medium size enterprises	Large corporates	Banks and financial institutions	Government and public sector	Total	Total
Low risk	277 377	161 978	1 052 562	798 100	745 472	3 035 489	5 799 960
Acceptable risk	963 255	464 310	6 302 686	-	-	7 730 251	4 051 909
Watch list	9 046	19 491	59 328	-	-	87 865	43 807
Non-performing:	45 093	186 394	57 381	-	-	288 868	305 290
- Substandard debts	16 335	15 707	26 547	-	-	58 589	70 494
- Doubtful debts	7 721	55 500	5 486	-	-	68 707	164 302
- Problematic debts	21 037	115 187	25 348	-	-	161 572	70 494
Total	1 294 771	832 173	7 471 957	798 100	745 472	11 142 473	10 200 966
Less: interest in suspense	1 861	63 542	20 129	-	-	85 532	91 647
Less: provision for impairment	37 489	75 918	103 862	-	-	217 269	234 191
Total	1 255 421	692 713	7 347 966	798 100	745 472	10 839 672	9 875 128

# C. FAIR VALUE OF GUARANTEES AGAINST GRANTED CREDIT FACILITIES

(JOD '000)

#### 2008

	Individuals	Corpora Small & medium size	ates Large corporates	Banks and financial institutions	Government and public sector	Total
Guarantees against facilities of :		enterprises				
Low risk	43 873	191 211	1 314 428	511 140	133 058	2 193 710
Acceptable risk	378 804	378 679	4 920 105	-	51 098	5 728 686
Watch list	6 533	11 555	38 671	-	-	56 759
Non-performing:	20 584	86 950	24 073	78	-	131 685
- Substandard debts	7 627	15 880	10 608	-	-	34 115
- Doubtful debts	7 601	22 284	2 891	78	-	32 854
- Problematic debts	5 356	48 786	10 574	-	-	64 716
Total	449 794	668 395	6 297 277	511 218	184 156	8 110 840
Of which	42.040	102.110	707.470	F11 210	1 020	1 526 605
Cash margins	43 940	183 119	786 478	511 218	1 930	1 526 685
Accepted letters of guarantees	71	17 611	3 033 641		17 534	3 068 857
Real estate	35 867	273 255	1 601 513	-	-	1 910 635
Listed securities	762	4 268	230 155	-	9 941	245 126
Vehicles and equipment	64 305	22 268	145 213	-	-	231 786
Other	304 849	167 874	500 277	-	154 751	1 127 751
Total	449 794	668 395	6 297 277	511 218	184 156	8 110 840

# D. CREDIT QUALITY - DEBT SECURITIES

The table below analyses the credit exposure of the debt securities using the external credit ratings.

JOD ('000)

31 December 2008

Total	413 848	112 929	1 404 445	1 081 057	3 012 279
Governments and public sector	406 241	25 318	464 671	1 053 972	1 950 202
- Unrated	294	14 342	36 017	14 389	65 042
- Below B-	-	-	_		-
- BBB+ to B-	-	25 332	143 863	2 059	171 254
- AAA to A-	7 313	47 937	759 894	10 637	825 781
Private sector:				31	December 2007
Total	67 952	108 940	2 161 778	939 893	3 278 563
Governments and public sector	64 654	25 682	1 275 096	890 677	2 256 109
- Unrated	294	13 703	37 323	42 125	93 445
- Below B-	-	-	-	-	-
- BBB+ to B-	-	22 779	214 848	-	237 627
- AAA to A-	3 004	46 776	634 511	7 091	691 382
Private sector:					
External rating	Financial assets - held for trading	Financial assets - designated	Financial assets - available for sale	Financial assets - held to maturity	Total
				31	December 2000

# E. CREDIT EXPOSURE CATEGORIZED BY GEOGRAPHICAL REGION

JOD ('000)

	Jordan	Other Arab countries	Asia *	Europe	America	Rest of the world	Total
Balances with central banks	1 340 727	1 478 996	283	-	-	-	2 820 006
Balances and deposits with banks and financial institutions	16 918	2 927 424	4 874	681 719	2 061	-	3 632 996
Financial assets - held for trading	294	64 654	-	3 004	-	-	67 952
Financial assets - designated	-	-	108 940	-	-	-	108 940
Direct credit facilities	2 278 800	8 137 127	269 219	154 526	-	-	10 839 672
Financial assets - available for sale	421 588	1 285 691	80 224	17 755	356 520	-	2 161 778
Financial assets - held to maturity	563 542	373 394	2 957	-	-	-	939 893
Other assets	69 980	164 394	5 910	60 207	2 007	-	302 498
Total as at 31 December 2008	4 691 849	14 431 680	472 407	917 211	360 588	-	20 873 735
Total as at 31 December 2007	3 664 648	12 553 682	631 555	2 570 601	339 762	852	19 761 100

<sup>\*</sup> Excluding Arab countries.

		Corporates						
	Individuals	Industry & mining	Real -estate	Trade	Agriculture			
Financial assets - held for trading	-	-	-	294	-	-		
Financial assets - designated	-	-	-	29 548	11 175	-		
Direct credit facilities	1 255 421	1 925 262	1 788 554	665 815	1 210 263	46 310		
Financial assets - available for sale	-	53 658	776	55 556	40 737	-		
Financial assets - held to maturity		3 155	-	32 091	-	-		
Total as at 31 December 2008	1 255 421	1 982 075	1 789 330	783 304	1 262 175	46 310		

JOD ('000)

# 31 December 2008

	Corporates					
	Tourism & hotels	Transportation	General Services	Banks and financial institutions	Government and public sector	Total
Financial assets - held for trading	-	-	-	3 004	64 654	67 952
Financial assets - designated	-	-	20 922	21 613	25 682	108 940
Direct credit facilities	244 614	206 659	1 953 202	798 100	745 472	10 839 672
Financial assets - available for sale	3 740	40 100	110 101	582 014	1 275 096	2 161 778
Financial assets - held to maturity	+	-	500	13 471	890 677	939 894
Total as at 31 December 2008	248 354	246 759	2 084 725	1 418 202	3 001 581	14 118 236

# G - MARKET RISK

Assuming market prices as at 31 December 2008 and 2007 change by 5%, the impact on income statement and equity will be as follows:

JOD ('000)

	31 December 2008			31 December 2008		
	Income statement	Shareholders' equity	Total	Income statement	Shareholders' equity	Total
Interest rate	984	121	1 105	18 965	2 269	21 234
Foreign exchange rate	9 295	38 947	48 242	1 847	29 974	31 821
Share prices	260	4 777	5 037	189	8 326	8 515
Total	10 539	43 845	54 384	21 001	40 569	61 570

# **47 - INTEREST RATE RISK**

A. EXPOSURE TO INTEREST RATE VOLATILITY AT 31 DECEMBER 2008 (Classification is based on interest rate repricing or maturity date, whichever occurs first).

ASSETS	Within 3 months	After 3 months and before 6 months	After 6 months and before 12 months	
Cash	-	-	-	
Mandatory cash reserve with central banks	-	-	-	
Balances with central banks	1 538 024	119 736	-	
Balances and deposits with banks and financial institutions	2 787 122	303 670	65 618	
Financial assets - held for trading	60 905	6 753	-	
Financial assets - designated	36 067	54 091	12 499	
Direct credit facilities	5 461 990	1 736 436	1 589 806	
Financial assets - available for sale	1 059 180	211 878	629 401	
Financial assets - held to maturity	298 873	320 199	137 388	
Investment in subsidiaries and associated companies	-	-	-	
Fixed assets	-	-	-	
Other assets	-	-	-	
Deferred tax assets	-	-	-	
Total assets	11 242 161	2 752 763	2 434 712	
Total assets  LIABILITIES AND SHAREHOLDERS' EQUITY	11 242 161	2 752 763	2 434 712	
	<b>11 242 161</b> 2 671 425	<b>2 752 763</b> 64 073	<b>2 434 712</b> 13 957	
LIABILITIES AND SHAREHOLDERS' EQUITY			<u> </u>	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits	2 671 425	64 073	13 957	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits	2 671 425 9 267 566	64 073 653 518	13 957 337 693	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits  Cash margins	2 671 425 9 267 566 900 408	64 073 653 518	13 957 337 693	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds	2 671 425 9 267 566 900 408	64 073 653 518	13 957 337 693	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions	2 671 425 9 267 566 900 408	64 073 653 518	13 957 337 693	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax	2 671 425 9 267 566 900 408	64 073 653 518	13 957 337 693	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities	2 671 425 9 267 566 900 408	64 073 653 518	13 957 337 693	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities  Deferred tax liabilities	2 671 425 9 267 566 900 408	64 073 653 518	13 957 337 693	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities  Deferred tax liabilities  Shareholders' equity  Total liabilities and shareholders' equity	2 671 425 9 267 566 900 408 354 610 - - - - 13 194 009	64 073 653 518 286 251 - - - - 1 003 842	13 957 337 693 262 079 - - - - - - - - - -	
LIABILITIES AND SHAREHOLDERS' EQUITY  Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities  Deferred tax liabilities  Shareholders' equity	2 671 425 9 267 566 900 408 354 610 - - -	64 073 653 518 286 251 - - - -	13 957 337 693 262 079 - - - -	

(JOD `000)

			(300 000)
After 12 months and before 36 months	After 36 months	Not tied to interest rate risk	Total
-	-	206 121	206 121
-	-	819 931	819 931
21 276	102 837	218 202	2 000 075
7 722	141	468 723	3 632 996
294	-	3 827	71 779
6 283	-	-	108 940
541 716	1 509 724	-	10 839 672
166 219	95 100	222 427	2 384 205
165 728	17 705	-	939 893
-	-	1 241 646	1 241 646
-	-	184 221	184 221
_	-	302 498	302 498
-	-	19 025	19 025
909 238	1 725 507	19 025 <b>3 686 621</b>	19 025 <b>22 751 002</b>
909 238	- 1 725 507		
- 909 238	- 1 725 507 -		
- 909 238 - 211 963		3 686 621	22 751 002
-	-	<b>3 686 621</b> 461 719	<b>22 751 002</b> 3 211 174
- 211 963	- 42 562	<b>3 686 621</b> 461 719	3 211 174 13 252 243
- 211 963 89 302	- 42 562 248 877	3 686 621 461 719 2 738 941 -	3 211 174 13 252 243 1 786 917
- 211 963 89 302	- 42 562 248 877	3 686 621 461 719 2 738 941 - 25 000	3 211 174 13 252 243 1 786 917 379 610
- 211 963 89 302	- 42 562 248 877	3 686 621  461 719 2 738 941  - 25 000 67 200	3 211 174 13 252 243 1 786 917 379 610 67 200
- 211 963 89 302	- 42 562 248 877	3 686 621  461 719 2 738 941  - 25 000 67 200 102 916	3 211 174 13 252 243 1 786 917 379 610 67 200 102 916
- 211 963 89 302	- 42 562 248 877	3 686 621  461 719 2 738 941  - 25 000 67 200 102 916 362 430	3 211 174 13 252 243 1 786 917 379 610 67 200 102 916 362 430
- 211 963 89 302	- 42 562 248 877	3 686 621  461 719 2 738 941  - 25 000 67 200 102 916 362 430 8 558	3 211 174 13 252 243 1 786 917 379 610 67 200 102 916 362 430 8 558
- 211 963 89 302 301 265	- 42 562 248 877 291 439	3 686 621  461 719 2 738 941  - 25 000 67 200 102 916 362 430 8 558 3 579 954 7 346 718	3 211 174 13 252 243 1 786 917 379 610 67 200 102 916 362 430 8 558 3 579 954
- 211 963 89 302	- 42 562 248 877	3 686 621  461 719 2 738 941  - 25 000 67 200 102 916 362 430 8 558 3 579 954	3 211 174 13 252 243 1 786 917 379 610 67 200 102 916 362 430 8 558 3 579 954

# B. EXPOSURE TO INTEREST RATE VOLATILITY AT 31 DECEMBER 2007 (Classification is based on interest rate repricing or maturity date, whichever occurs first).

ASSETS	Within 3 months	After 3 months and before 6 months	After 6 months and before 12 months	
Cash	-	-	-	
Mandatory cash reserve with central banks	-	-	-	
Balances with central banks	1 223 333	278 335	189 727	
Balances and deposits with banks and financial institutions	3 191 034	191 303	208 740	
Financial assets - held for trading	158 060	147 772	108 016	
Financial assets - designated	38 501	54 725	12 321	
Direct credit facilities	4 595 895	1 616 934	1 619 275	
Financial assets - available for sale	888 404	119 277	66 179	
Financial assets - held to maturity	548 390	64 899	129 658	
Investment in subsidiaries and associated companies	-	-	-	
Fixed assets	-	-	-	
Other assets	-	-	-	
Deferred tax assets	-	-	-	
Total assets	10 643 617	2 473 245	2 333 916	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Banks' and financial institutions' deposits	2 609 971	124 169	5 219	
Customer deposits	8 710 782	486 150	342 901	
Cash margins	656 253	230 884	231 218	
Borrowed funds	354 610	-	-	
Other provisions	-	-	-	
Provision for income tax	-	<del>-</del>	-	
Other liabilities	-	_	-	
Deferred tax liabilities	-		_	
Shareholders' equity	-		-	
Total liabilities and shareholders' equity	12 331 616	841 203	579 338	
	(4, 607, 000)	4 600 0 15	4.754.770	
Gap	(1 687 999)	1 632 042	1 754 578	
Accumulated gap	(1 687 999)	(55 957)	1 698 621	

			(JOD `000)
and before	After 36 months	Not tied to interest rate risk	Total
-	-	181 806	181 806
-	-	818 505	818 505
21 277	70 922	110 815	1 894 409
-	-	316 091	3 907 168
-	-	5 800	419 648
7 382	-	-	112 929
28 787	1 514 237	-	9 875 128
15 605	114 980	208 150	1 612 595
38 848	99 262	-	1 081 057
-	-	870 422	870 422
-	-	181 748	181 748
-	-	253 611	253 611
-		11 005	11 005
11 899	1 799 401	2 957 953	21 220 031
-	-	390 813	3 130 172
77 021	35 774	2 495 329	12 247 957
75 506	216 220	-	1 410 081
-	-	-	354 610
-	-	85 572	85 572
-	-	94 088	94 088
-	-	330 997	330 997
-	-	18 560	18 560
-	-	3 547 994	3 547 994
52 527	251 994	6 963 353	21 220 031
59 372	1 547 407	(4 005 400)	-
57 993	4 005 400	-	-
	- 21 277 7 382 28 787 215 605 38 848 	After 36 months	and before 36 months         After 36 months         Not tied to interest rate risk           -         -         181 806           -         -         818 505           21 277         70 922         110 815           -         -         316 091           -         -         5 800           7 382         -         -           28 787         1 514 237         -           15 605         114 980         208 150           38 848         99 262         -           -         -         870 422           -         -         181 748           -         -         253 611           -         1 1005           11 899         1 799 401         2 957 953           -         -         390 813           77 021         35 774         2 495 329           75 506         216 220         -           -         -         94 088           -         -         94 088           -         -         94 088           -         -         3 547 994           55 257         251 994         6 963 353

**48 - LIQUIDITY RISK**A. MATURITY OF ASSETS AND LIABILITIES AT 31 DECEMBER 2008

ASSETS	Within 1 month	After 1 month and before 3 months	After 3 months and before 6 months	
Cash	-	-	-	
Mandatory cash reserve with central banks	-	-	-	
Balances with central banks	1 236 757	301 267	119 736	
Balances and deposits with banks and financial institutions	2 060 776	734 068	303 670	
Financial assets - held for trading	-	57 901	6 753	
Financial assets - designated	-	3 552	7 421	
Direct credit facilities	3 350 973	2 111 017	1 736 436	
Financial assets - available for sale	386 564	227 238	164 776	
Financial assets - held to maturity	139 490	134 569	243 565	
Investment in subsidiaries and associated companies	-	-	-	
Fixed assets	-	-	-	
Other assets	21 750	43 514	65 263	
Deferred tax assets	-	-	-	
Total assets	7 196 310	3 613 126	2 647 620	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Banks' and financial institutions' deposits	2 378 225	383 733	64 073	
Customer deposits	6 156 114	1 507 875	653 518	
Cash margins	552 407	348 001	286 251	
Borrowed funds	-	25 000	-	
Other provisions	-	-	-	
Provision for income tax	-	-	-	
Other liabilities	11 375	22 749	34 121	
Deferred tax liabilities	-	-	-	
Shareholders' equity	-	-	-	
Total liabilities and shareholders' equity	9 098 121	2 287 358	1 037 963	
Gan	(1 901 811)	1 325 768	1 609 657	
Gap				
Accumulated gap	(1 901 811)	(576 043)	1 033 614	

After famonths and before 12 months and before 12 months         After 12 months and before 36 months         After 36 months         Not tied to a specific maturity         Total           -         -         -         206 121         206 121           -         -         -         819 931         819 931           -         -         102 837         218 202         2000 075           65 618         -         141         468 723         3 632 996           -         -         3 298         -         3 827         71 779           -         -         77 375         20 592         -         108 940           1 589 806         541 716         1 509 724         -         10 839 672           1 23 219         867 963         392 018         222 427         2 384 205           1 44 480         252 407         25 382         -         939 893           -         -         -         1 241 646         1 241 646           -         -         -         1 17 971         302 498           -         -         -         1 9025         1 9025           1 923 123         1 764 035         2 050 694         3 556 094         2 2 751 002					(300 000)
-         -         -         819 931         819 931           -         21 276         102 837         218 202         2 000 075           65 618         -         141         468 723         3 632 996           -         3 298         -         3 827         71 779           -         77 375         20 592         -         108 39 672           1 589 806         541 716         1 509 724         -         10 839 672           123 219         867 963         392 018         222 427         2 384 205           144 480         252 407         25 382         -         939 893           -         -         -         1 241 646         1 241 646           -         -         -         1 17971         302 498           -         -         -         1 17971         302 498           -         -         -         1 17971         302 498           -         -         -         1 19025         1 9025           1 923 123         1 764 035         2 050 694         3 556 094         22 751 002           1 337 693         211 963         42 562         4 342 518         1 3 252 243	and before	and before			Total
-         21 276         102 837         218 202         2 000 075           65 618         -         141         468 723         3 632 996           -         3 298         -         3 827         71 779           -         77 375         20 592         -         108 940           1 589 806         541 716         1 509 724         -         10 839 672           123 219         867 963         392 018         222 427         2 384 205           144 480         252 407         25 382         -         939 893           -         -         -         1 241 646         1 241 646           -         -         -         1 14 4 221         1 84 221           -         -         -         -         17 1971         302 498           -         -         -         -         1 9025         1 9025           1 923 123         1 764 035         2 050 694         3 556 094         22 751 002           13 3 57         -         -         371 186         3 211 174           337 693         211 963         42 562         4 342 518         13 252 243           262 079         89 302         248 877         - <td>-</td> <td>-</td> <td>-</td> <td>206 121</td> <td>206 121</td>	-	-	-	206 121	206 121
65 618         -         141         468 723         3 632 996           -         3 298         -         3 827         71 779           -         77 375         20 592         -         10 89 40           1 589 806         541 716         1 509 724         -         10 839 672           1 23 219         867 963         392 018         222 427         2 384 205           1 44 480         252 407         25 382         -         939 893           -         -         -         1 241 646         1 241 646           -         -         -         1 184 221         1 84 221           -         -         -         -         1 19 025         1 9025           -         -         -         -         1 19 025         1 9025           -         -         -         -         1 9025         1 9025           -         -         -         -         1 9025         1 9025           -         -         -         -         3 556 094         22 751 002           -         -         -         -         3 71 186         3 211 174           -         -         -         -	-	-	-	819 931	819 931
-       3 298       -       3 827       71 779         -       77 375       20 592       -       108 940         1 589 806       541 716       1 509 724       -       10 839 672         123 219       867 963       392 018       222 427       2 384 205         144 480       252 407       25 382       -       939 893         -       -       -       1 241 646       1 241 646         -       -       -       184 221       184 221         -       -       -       171 971       302 498         -       -       -       19 025       19 025         1923 123       1764 035       2050 694       3 556 094       22 751 002         13 957       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       67 200       67 200         -       -       - <td>-</td> <td>21 276</td> <td>102 837</td> <td>218 202</td> <td>2 000 075</td>	-	21 276	102 837	218 202	2 000 075
1 589 806       541 716       1 509 724       -       10 839 672         123 219       867 963       392 018       222 427       2 384 205         144 480       252 407       25 382       -       939 893         -       -       -       1 241 646       1 241 646         -       -       -       1 84 221       1 84 221         -       -       -       171 971       302 498         -       -       -       1 9025       1 9025         1 923 123       1 764 035       2 050 694       3 556 094       22 751 002         13 957       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       -       67 200       67 200         -       -       -       -       294 185       362 430         -       -       -       -       8 558       8 558	65 618	-	141	468 723	3 632 996
1589 806       541 716       1509 724       -       10 839 672         123 219       867 963       392 018       222 427       2 384 205         144 480       252 407       25 382       -       939 893         -       -       -       1 241 646       1 241 646         -       -       -       184 221       184 221         -       -       -       171 971       302 498         -       -       -       19 025       19 025         1 923 123       1 764 035       2 050 694       3 556 094       22 751 002         13 957       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       102 916       102 916         -       -       -       294 185       362 430         -       -       -       8 558       8 558	-	3 298	-	3 827	71 779
123 219       867 963       392 018       222 427       2 384 205         144 480       252 407       25 382       -       939 893         -       -       -       -       1 241 646       1 241 646         -       -       -       -       184 221       184 221         -       -       -       -       171 971       302 498         -       -       -       -       19 025       19 025         1923 123       1 764 035       2 050 694       3 556 094       22 751 002         -       -       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       -       67 200       67 200         -       -       -       -       294 185       362 430         -       -       -       -       294 185       362 430         -       -	-	77 375	20 592	-	108 940
144 480       252 407       25 382       -       939 893         -       -       -       1 241 646       1 241 646         -       -       -       184 221       184 221         -       -       -       171 971       302 498         -       -       -       19 025       19 025         1 923 123       1 764 035       2 050 694       3 556 094       22 751 002         13 957       -       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       102 916       102 916         -       -       -       294 185       362 430         -       -       -       8 558       8 558	1 589 806	541 716	1 509 724	-	10 839 672
-       -       -       1 241 646       1 241 646         -       -       -       184 221       184 221         -       -       -       -       171 971       302 498         -       -       -       -       19 025       19 025         19 23 123       1 764 035       2 050 694       3 556 094       22 751 002         13 957       -       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       -       67 200       67 200         -       -       -       -       102 916       102 916         -       -       -       -       294 185       362 430         -       -       -       8 558       8 558	123 219	867 963	392 018	222 427	2 384 205
-       -       -       184 221       184 221         -       -       -       -       171 971       302 498         -       -       -       -       19 025       19 025         1 923 123       1 764 035       2 050 694       3 556 094       22 751 002         13 957       -       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       102 916       102 916         -       -       -       294 185       362 430         -       -       -       8 558       8 558	144 480	252 407	25 382	-	939 893
-       -       -       171 971       302 498         -       -       -       19 025       19 025         1923 123       1 764 035       2 050 694       3 556 094       22 751 002         13 957       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       102 916       102 916         -       -       -       294 185       362 430         -       -       -       8 558       8 558	-	-	-	1 241 646	1 241 646
-       -       -       19 025       19 025         1 923 123       1 764 035       2 050 694       3 556 094       22 751 002         13 957       -       -       371 186       3 211 174         337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       354 610       -       379 610         -       -       67 200       67 200         -       -       102 916       102 916         -       -       294 185       362 430         -       -       8 558       8 558	-	-	-	184 221	184 221
1923 123     1764 035     2 050 694     3 556 094     22 751 002       13 957     -     -     371 186     3 211 174       337 693     211 963     42 562     4 342 518     13 252 243       262 079     89 302     248 877     -     1 786 917       -     -     354 610     -     379 610       -     -     -     67 200     67 200       -     -     -     102 916     102 916       -     -     -     294 185     362 430       -     -     -     8 558     8 558	-	-	-	171 971	302 498
13 957     -     -     371 186     3 211 174       337 693     211 963     42 562     4 342 518     13 252 243       262 079     89 302     248 877     -     1 786 917       -     -     354 610     -     379 610       -     -     67 200     67 200       -     -     -     102 916     102 916       -     -     -     294 185     362 430       -     -     8 558     8 558	-	-	-	19 025	19 025
337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       102 916       102 916         -       -       -       294 185       362 430         -       -       -       8 558       8 558	1 923 123	1 764 035	2 050 694	3 556 094	22 751 002
337 693       211 963       42 562       4 342 518       13 252 243         262 079       89 302       248 877       -       1 786 917         -       -       354 610       -       379 610         -       -       -       67 200       67 200         -       -       -       102 916       102 916         -       -       -       294 185       362 430         -       -       -       8 558       8 558					
262 079     89 302     248 877     -     1 786 917       -     -     354 610     -     379 610       -     -     -     67 200     67 200       -     -     -     102 916     102 916       -     -     -     294 185     362 430       -     -     -     8 558     8 558	13 957	-	-	371 186	3 211 174
-       -       354610       -       379610         -       -       -       67200       67200         -       -       -       102916       102916         -       -       -       294185       362430         -       -       -       8558       8558	337 693	211 963	42 562	4 342 518	13 252 243
-       -       -       67 200       67 200         -       -       -       102 916       102 916         -       -       -       294 185       362 430         -       -       -       8 558       8 558	262 079	89 302	248 877	-	1 786 917
-     -     -     102 916     102 916       -     -     -     -     294 185     362 430       -     -     -     -     8 558     8 558	-	-	354 610	-	379 610
-     -     -     294 185     362 430       -     -     -     8 558     8 558	-	-	-	67 200	67 200
8 558 8 558	-		-	102 916	102 916
	-	-	-	294 185	362 430
3 579 954 3 579 954	-	-	-	8 558	8 558
	-	-	-	3 579 954	3 579 954
613 729 301 265 646 049 8 766 517 22 751 002	613 729	301 265	646 049	8 766 517	22 751 002
1 309 394	1 309 394	1 462 770	1 404 645	(5 210 423)	-
2 343 008 3 805 778 5 210 423	2 343 008	3 805 778	5 210 423	-	-

# B. MATURITY OF ASSETS AND LIABILITIES AT 31 DECEMBER 2007

ASSETS	Within 1 month	After 1 month and before 3 months	After 3 months and before 6 months	
Cash	-	-	-	
Mandatory cash reserve with central banks	-	-	-	
Balances with central banks	873 642	349 691	278 335	
Balances and deposits with banks and financial institutions	2 172 815	1 018 219	191 303	
Financial assets - held for trading	53 503	104 557	147 772	
Financial assets - designated	24 317	14 184	54 725	
Direct credit facilities	2 432 663	2 163 232	1 616 934	
Financial assets - available for sale	281 653	606 751	119 277	
Financial assets - held to maturity	417 458	130 932	64 899	
Investment in subsidiaries and associated companies	-	-	-	
Fixed assets	-	-	-	
Other assets	21 001	42 002	63 003	
Deferred tax assets	-	-	-	
Total assets	6 277 052	4 429 568	2 536 248	
LIABILITIES AND SHAREHOLDERS' EQUITY				
	2,004,240	525 (22	124160	
Banks' and financial institutions' deposits	2 084 349	525 622	124 169	
Banks' and financial institutions' deposits  Customer deposits	5 238 998	2 086 705	486 150	
Banks' and financial institutions' deposits  Customer deposits  Cash margins				
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds	5 238 998	2 086 705	486 150	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions	5 238 998	2 086 705	486 150 230 884	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds	5 238 998	2 086 705	486 150 230 884	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions	5 238 998	2 086 705	486 150 230 884	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax	5 238 998 347 363 - -	2 086 705 308 890 - -	486 150 230 884 - - -	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities	5 238 998 347 363 - -	2 086 705 308 890 - -	486 150 230 884 - - -	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities  Deferred tax liabilities	5 238 998 347 363 - -	2 086 705 308 890 - -	486 150 230 884 - - -	
Banks' and financial institutions' deposits  Customer deposits  Cash margins  Borrowed funds  Other provisions  Provision for income tax  Other liabilities  Deferred tax liabilities  Shareholders' equity	5 238 998 347 363 - - - 10 676 -	2 086 705 308 890 - - - 21 351 -	486 150 230 884 - - - 32 027 - -	

				(JOD `000
After 6 months and before 12 months	After 12 months and before 36 months	After 36 months	Not tied to a specific maturity	Total
-	-	-	181 806	181 806
-	-	-	818 505	818 505
189 727	21 277	70 922	110 815	1 894 409
208 740	-	-	316 091	3 907 168
108 016	-	-	5 800	419 648
12 321	7 382	-	-	112 929
1 619 275	528 787	1 514 237	-	9 875 128
66 179	215 605	114 980	208 150	1 612 595
129 658	238 848	99 262	-	1 081 057
-	-	-	870 422	870 422
-	-	-	181 748	181 748
-	-	-	127 605	253 611
-	-	-	11 005	11 005
2 333 916	1 011 899	1 799 401	2 831 947	21 220 031
2 333 916	1 011 899	1 799 401	2 831 947	21 220 031
<b>2 333 916</b> 5 219	1 011 899	1 799 401 -	<b>2 831 947</b> 390 813	<b>21 220 031</b> 3 130 172
5 219	-	-	390 813	3 130 172
5 219 342 901	- 177 021	- 35 774	390 813	3 130 172 12 247 957
5 219 342 901 231 218	- 177 021 75 506	- 35 774 216 220	390 813 3 880 408 -	3 130 172 12 247 957 1 410 081 354 610
5 219 342 901 231 218	- 177 021 75 506	- 35 774 216 220	390 813 3 880 408 -	3 130 172 12 247 957 1 410 081
5 219 342 901 231 218 - -	- 177 021 75 506	- 35 774 216 220	390 813 3 880 408 - - - 85 572	3 130 172 12 247 957 1 410 081 354 610 85 572
5 219 342 901 231 218 - -	- 177 021 75 506	- 35 774 216 220	390 813 3 880 408 - - - 85 572 94 088	3 130 172 12 247 957 1 410 081 354 610 85 572 94 088
5 219 342 901 231 218 - -	- 177 021 75 506	- 35 774 216 220	390 813 3 880 408 - - - 85 572 94 088 266 943	3 130 172 12 247 957 1 410 081 354 610 85 572 94 088 330 997
5 219 342 901 231 218 - -	- 177 021 75 506	- 35 774 216 220	390 813 3 880 408 85 572 94 088 266 943 18 560	3 130 172 12 247 957 1 410 081 354 610 85 572 94 088 330 997 18 560
5 219 342 901 231 218	- 177 021 75 506 - - - - -	- 35 774 216 220 354 610 - - -	390 813 3 880 408 85 572 94 088 266 943 18 560 3 547 994	3 130 172 12 247 957 1 410 081 354 610 85 572 94 088 330 997 18 560 3 547 994

# **49- CONTRACTUAL MATURITY OF THE CONTINGENT ACCOUNTS**

(JOD '000)

# 31 December 2008

	Within 1 year	After 1 year and before 5 years	After 5 years	Total
Letters of credit	1 026 199	54 905	9 359	1 090 463
Acceptances	278 484	1 574	54	280 112
Letters of guarantee:				
- Payment guarantees	518 207	23 824	7	542 038
- Performance guarantees	1 168 636	595 667	41 080	1 805 383
- Other guarantees	2 523 096	2 012 720	419 309	4 955 125
Unutilized of credit facilities	1 446 638	331 155	211 479	1 989 272
Total	6 961 260	3 019 845	681 288	10 662 393

# 31 December 2007

Total	6 258 205	1 423 116	651 453	8 332 774
Unutilized of credit facilities	1 464 423	300 398	388 964	2 153 785
- Other guarantees	2 773 724	154 007	15	2 927 746
- Performance guarantees	350 770	804 287	143 572	1 298 629
- Payment guarantees	291 878	148 277	118 902	559 057
Letters of guarantee:				
Acceptances	258 443	3 075	-	261 518
Letters of credit	1 118 967	13 072	-	1 132 039

(JOD `000)

# 31 December 2008

Total	27 453	1 678	1 527	30 658
Rent contracts	-	674	-	674
Procurement contracts	4 633	1 004	1 527	7 164
Constructions projects contracts	22 820	-	-	22 820

# **50- NET FOREIGN CURRENCY POSITIONS**

	31 December 2008		31 December 2007	
	Amount	Equivalent	Amount	Equivalent
		in (JOD '000)		in (JOD '000)
USD	(9 911)	(7 029)	(44 500)	(31 551)
GBP	6 158	6 306	525	743
EUR	8 659	8 646	15 832	16 551
JPY	3 992 591	31 362	1 181 030	7 479
Other currencies *	-	139 934	-	21 390
Total		179 219		14 612

<sup>\*</sup> Various foreign currencies translated to Jordanian dinars.

# **51- FAIR VALUE OF FINANCIAL INSTRUMENTS**

(JOD `000)

	31 December 2008		31 December 2007	
	Book value	Fair value	Book value	Fair value
ASSETS				
Cash and balances with central banks	3 026 127	3 045 119	2 894 720	2 921 002
Balances and deposits with banks and financial institutions	3 632 996	3 644 147	3 907 168	3 925 971
Financial assets - held to maturity	939 893	946 981	1 081 057	1 088 041
Direct credit facilities	10 839 672	10 884 224	9 875 128	9 917 894
LIABILITIES				
Banks' and financial institutions' deposits	3 211 174	3 217 835	3 130 172	3 135 374
Customer deposits	13 252 243	13 298 602	12 247 957	12 291 006
Cash margins	1 786 917	1 792 471	1 410 081	1 417 850
Borrowed funds	379 610	380 051	354 610	354 717

## **52- CAPITAL MANAGEMENT**

The Bank manages its capital to ensure that entities of the Bank will be able to continue as a going concern while maximizing the return to shareholders. The composition of the regulatory capital as defined by the Basel Committee is as follows:

(JOD `000)

	31 December		
	2008	2007	
A- CORE CAPITAL			
Paid-up share capital	534 000	356 000	
Share premium	859 951	1 036 754	
Statutory reserve	253 000	208 000	
Voluntary reserve	550 000	460 000	
General reserve	1 066 674	900 000	
Retained earnings	(385)	3 132	
Treasury shares	(2 373)	(300)	
Total core capital	3 260 867	2 963 586	
B- SUPPLEMENTARY CAPITAL			
Undisclosed reserves	-	103 252	
Translation adjustments	104 681	148 481	
Revaluation reserves	(113 466)	36 153	
General banking risk reserve	145 905	155 240	
Total supplementary capital	137 120	443 126	
C- INVESTMENTS IN BANKS AND FINANCIAL INSTITU- TIONS	1 434 177	886 370	
Regulatory capital (A+B-C)	1 963 810	2 520 342	
Risk-weighted assets (RWA)	13 763 261	12 419 236	
Regulatory capital / risk-weighted assets	14.27%	20.29%	
Core capital / risk-weighted assets	14.27%	20.29%	

<sup>-</sup> The Board of Directors reviews the equity of the Bank. The cash dividends and capitalization of income policies are decided on the basis of several factors, including cost of equity and risk.

<sup>-</sup> The minimum level of the capital adequacy ratio (regulatory capital divided by risk weighted assets) as defined by the Basel Committee is 8%. The capital adequacy ratio of the Bank as at 31 December 2008 was 14.27% compared to 20.29% as at 31 December 2007.

# **53- TRANSACTIONS WITH RELATED PARTIES**

(JOD '000)

	31 December	
	2008	2007
SISTER, SUBSIDIARY AND ASSOCIATED COMPANIES:		
Dues from sister and subsidiary companies	2 126 674	1 980 557
Due from associated companies	296 092	278 277
Deposits from sister and subsidiary companies	1 190 464	854 808
Deposits from associated companies	12 951	75 993
Interest income from sister and subsidiary companies	65 945	113 975
Interest expense paid to sister and subsidiary companies	35 968	51 131
Interest income from associated companies	8 636	7 443
Interest expenses paid to associated companies	1 594	2 567
Guarantees and letters of credit - sister and subsidiary companies	158 093	91 869
Guarantees, acceptances and letters of credit - associated companies	4 190	3 450
Unused credit facilities - sister and subsidiary companies	-	920

31	Decem	bei

MAJOR SHAREHOLDERS AND MEMBERS OF THE BOARD OF DIRECTORS:	2008	2007
Direct credit facilities	416 931	290 338
Letters of Credit	31 104	31 392
Guarantees	53 611	94 370

<sup>-</sup> Interest on facilities granted to major shareholders and members of the Board of Directors is recorded at arm's length.

# **54- CASH AND CASH EQUIVALENT**

(JOD '000)

	•	
31	December	

MAJOR SHAREHOLDERS AND MEMBERS OF THE BOARD OF DIRECTORS:	2008	2007
Cash and balances with central banks maturing within 3 months	2 782 278	2 334 459
Plus: balances with banks and financial institutions maturing within 3 months	3 263 567	3 507 125
Less: banks and financial institutions deposits maturing within 3 months	3 133 144	3 000 784
Total	2 912 701	2 840 800

<sup>-</sup> The salaries and other fringe benefits of the Bank's senior executives in Jordan and abroad amounted to JOD 17.7 Million in 2008, compared to JOD 14.5 Million in 2007.

#### **55-LEGAL CASES**

## Lawsuits filed against the Bank

a. Lawsuits have been filed against Arab Bank in which it was alleged that Arab Bank has, through its New York branch, channeled funds to persons and entities described as "terrorists" and "terrorist organizations in Palestine" respectively. Based on such alleged acts, the Bank, it was claimed, has had aided and abetted acts of terrorism which led to the death or the injury of the family members of the claimants. Consequently, the claimants in the said lawsuits are requesting compensation for the damages that have befallen them as a result of the alleged acts of the Bank. No substantial new developments have occurred in 2008.

Arab Bank, in the opinion of its management, has been and is still fully respectful of and compliant with all anti terrorism legislation in all the countries in which it operates.

- b. The Bank has entered into an agreement with the Office of the Controller of Currency pursuant to which the branch was converted into a federal agency with limited operations in compliance with the provisions of the US Federal Banking Act. It was also agreed that the federal agency shall be allowed to maintain assets in the amount of USD 420 Million.
- c. There are other lawsuits filed against the Bank in relation to transactions carried out in the normal course of business totaling JOD 16.2 Million as of December 31, 2008 in comparison to JOD 16.9 Million as of December 31, 2007. In management's opinion, the Bank will not be held liable for any amount in excess of the provision for lawsuits of JOD 2.1 Million in comparison to JOD 3.1 Million in 2007.

#### **56- COMPARATIVE FIGURES**

Some of the comparative figures have been reclassified to correspond with the current year presentation.

# Deloitte.

Deloitte & Touche (M.E.) - Jordan Jabal Amman, 5<sup>th</sup> Circle Zahran Street Building No. 190 P.O.Box 248 Amman 11118, Jordan

## INDEPENDENT AUDITOR'S REPORT

Tel:+962 (6) 5502200 Fax:+962 (6) 5502210 www.deloitte.com

To the Shareholders Arab Bank Amman – Jordan

We have audited the accompanying financial statements of Arab Bank PLC (a Public Shareholding Company), which comprise of the balance sheet as at 31 December 2008, and the income statement, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including an assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal controls relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Member of Deloitte & Touche Tohmatsu

# **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of Arab Bank PLC as of December 31, 2008, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Public Accountants

Amman - Jordan

Amman – Jordan January 29, 2009 Deloitte & Touche (M.E.) – Jordan

Karim Nabulsi License No. (611) The Board of Directors confirms that there are no significant issues that may affect the continued operations of the bank during the financial year 2009.

**Sabih Taher D. Masri** Deputy Chairman **Abdel Hamid A. M. Shoman**Chairman and Chief Executive Officer

Saleh Saad A. Al-Muhanna Representing The Ministry of Finance and Economy, Saudi Arabia Nazik Odah Al Hariri

Samir Farhan Kawar

**Ibrahim Youssouf Ibrahim Izziddin** Representing The Social Security Corporation, Jordan "Mohammed Thabet" Abdulraouf Taher

**Mohammed Hariri** 

Wahbe A. Tamari

**Riad Burhan Taher Kamal** 

**Dr. Tayseer Radwan Saleem Al-Samadi** Representing Abdul Hameed Shoman Foundation, Jordan The Board of Directors confirms its responsibility for the preparation of the financial statements, and for implementing an effective internal control system in line with international standards.

**Sabih Taher D. Masri** Deputy Chairman Abdel Hamid A. M. Shoman
Chairman and Chief Executive Officer

**Saleh Saad A. Al-Muhanna** Representing The Ministry of Finance and Economy, Saudi Arabia Nazik Odah Al Hariri

Samir Farhan Kawar

**Ibrahim Youssouf Ibrahim Izziddin** Representing The Social Security Corporation, Jordan "Mohammed Thabet" Abdulraouf Taher

**Mohammed Hariri** 

Wahbe A. Tamari

Riad Burhan Taher Kamal

**Dr. Tayseer Radwan Saleem Al-Samadi** Representing Abdul Hameed Shoman Foundation, Jordan The Chairman & Chief Executive Officer and Group Chief Financial Officer attest to the accuracy and completness of the financial statements and the financial information of this report as at 31 december 2008

**Abdel Hamid A. M. Shoman** Chairman and Chief Executive Officer **Ghassan Hanna S. Tarazi** Group Chief Financial Officer

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#### Introduction

Arab Bank attaches considerable importance to good corporate governance practices and is committed to applying the highest standards of professional competence in all its activities. The Bank follows the guidelines of the Central Bank of Jordan, which are based on Basel Committee recommendations on corporate governance. It also observes the regulatory requirements of other countries in which it operates.

Arab Bank pioneered corporate governance practices in the Middle East. In early 1996 the Audit Committee was established, and in 2002, a special committee for corporate governance was created. In 2006, the Selection and Remuneration Committee was formed, and in 2007 the Risk Management Committee and the Corporate Strategy Committee were established. The Board, with all its members in attendance, holds regular and extraordinary meetings to discuss the strategic direction of the Bank and the changes in the key indicators affecting the general strategy of the Bank.

This Corporate Governance of the Bank is based on the 'Code of Corporate Governance for Banks in Jordan' issued by the Central Bank of Jordan. It is in alignment with the current Jordanian Banking Law, the current Jordanian Corporations Law and the Articles of Association and Memorandum of Association of the Bank.

This Code will be kept under review, and will be developed and amended as required from time to time to meet the changing needs and expectations of the Bank and the marketplace.

## THE PILLARS OF THE CODE:

#### 1) COMMITMENT TO CORPORATE GOVERNANCE

The Bank has a well established framework for good corporate governance which provides a solid basis for an effective relationship between the Bank, its Board of Directors, its shareholders and other interest groups. The general framework for corporate governance ensures equitable treatment for all shareholders, and recognises the established legal rights of both minority and foreign shareholders. It also guarantees the availability of timely and precise information in all material matters concerning the Bank along with the accountability of the Board to the Bank and the shareholders.

The Bank has prepared this Code in compliance with the requirements of the Code of Corporate Governance for Banks in Jordan issued by the Central Bank of Jordan. This Code also reflects the needs and policies of the Bank. This Code has been approved by the Board in its meeting on 30/12/2007 and an up-to-date version of the Code is available to the public on request and is also posted on the Bank's website.

The Bank publicly reports its compliance with the Code on an annual basis, where necessary detailing how each provision of the Code has been implemented and, where relevant, where and why the Bank's executive management has adopted procedures that are different from those recommended by the Code.

## 2) THE BOARD OF DIRECTORS

## **A) GENERAL PRINCIPLES**

- i) The primary responsibility of the Board is to protect and maximise the interests of the shareholders in the long term. For this purpose the Board bears the full responsibility for corporate governance, including setting the strategy of the Bank and the goals of the executive management and overseeing the implementation to achieve those goals.
- ii) The Board of Directors has overall responsibility for the operations and the financial soundness of the Bank. It aims to ensure that the interests of shareholders, depositors, creditors, employees, and other stakeholders, including the Central Bank of Jordan, are met. The Board ensures that the Bank is managed prudently, within the framework of laws and regulations and the Bank's own policies.
- iii) The Bank affirms that the obligations of each Director are owed to the Bank as a whole, and not to any particular shareholder.
- iv) The Board sets the Bank's strategic goals, as well as overseeing the executive management of the Bank. The day-to-day operations of the Bank are the responsibility of executive management, but the Board as a whole ensures and certifies that internal control systems are effective and that the Bank's activities comply with strategy, policies and procedures approved by the Board or as required by law or regulation. As a critical element of these internal controls, the Board ensures that all dimensions of the Bank's risk are managed properly.

# **B) THE CHAIRMAN / GENERAL MANAGER**

- i) The position of Chairman of the Board is separated from that of General Manager. In addition, there is no family relationship up to the third degree between the Chairman and the General Manager. The division of responsibilities is to be set in writing and to be approved by the Board and is subject to review and from time to time as necessary.
- ii) If the Chairman is also an executive, then the Bank will consider appointing an independent member of the Board as a Deputy Chairman to act as an independent resource and conduit for shareholders. The Chairman is an executive if he is a full-time employee and has an operational position in the Bank.
- iii) The status of the Chairman (whether executive or non-executive) should be publicly disclosed.

#### C) THE ROLE OF THE CHAIRMAN OF THE BOARD

- i) The Chairman promotes a constructive relationship between the Board and the Bank's executive management, and between the executive Directors and the non-executive Directors.
- ii) The Chairman promotes a culture in the boardroom that encourages constructive criticism and presentation of alternative views on certain issues under consideration, and encourages discussion and voting on those issues.
- iii) The Chairman ensures that both Directors and the Bank's shareholders receive adequate and timely information.
- iv) The Chairman ensures high standards of corporate governance by the Bank.

### D) COMPOSITION OF THE BOARD

- i) The Board shall be comprised of eleven members. It shall be elected by the Annual General Assembly for a term of four years. The Chairman shall be elected by the members of the Board.
- ii) The composition of the Board should attempt to obtain the optimal mix of skills and experience that enable each of them to participate in the Board discussions with full independency. The Board shall include the General Manager and non-executive members (members who do not occupy operational position in the Bank)
- iii) To foster the Board`s independence, the Bank's policy is that the Board should have at least three independent Directors.
- iv) An 'independent' Director (whether a natural person or representing legal entity) is one whose directorship constitutes his/her only connection to the Bank, and whose judgment is therefore unlikely to be influenced by external considerations. Minimum standards for an 'independent' Director include:
  - (1) A person who has not been employed by the Bank for the preceding three years;
  - (2) Is not a relative (up to the second degree) of an administrator of the Bank;
  - (3) Is not receiving payment or compensation from the Bank (other than as a Director);

- (4) Is not a director or owner of a company with which the Bank does business (other than business relationships made in the ordinary course of business of the Bank and on substantially the same terms as those prevailing at the time for comparable transactions with non-affiliated parties);
- (5) Is not, nor in the past three years has been, affiliated with or employed by a present or former external auditor of the Bank; and
- (6) Is neither a shareholder with an effective interest in the capital of the Bank nor affiliated with one.

### **E) BOARD PRACTICES**

- i) In order to ensure that a full range of topics is considered, the Bank's Board meetings take place at least six times a year.
- ii) The executive management is to schedule a specific topic(s) to be highlighted at each meeting.
- iii) The topics at each meeting shall be discussed comprehensively.
- iv) The Bank's policy is that the Board should include an independent element in order that it can exercise objective judgment and to maintain a level of checks and balances to balance the influence of all parties, including executive management and significant shareholders, and ensures that decisions are taken in the Bank's best interest.
- v) The Bank should provide adequate information to Directors sufficiently in advance of meetings to enable them to reach informed decisions.
- vi) The Board Secretary shall record the discussions at all Board meeting.
- vii) The responsibilities of the Board is clearly identified in accordance with relevant legislation. Each Director of the Bank is provided with a formal appointment letter upon his/her election, in which he/she is advised about his/her rights, responsibilities and duties.
- viii) All banking transactions that require Board approval are clearly defined in writing, including:
  - a) The authority of the Board to approve loans larger than a set of amount.
  - b) The authority of the Board to deal with related parties.
- ix) Directors will keep themselves informed of developments within the Bank,and in the banking industry as a whole, both local and international. The Bank shall provide the Directors with appropriate briefings regarding its activities.
- x) Communication between Directors and committees of the Board with executive management should be facilitated.
- xi) The Bank has drawn up an organisational chart, showing lines of reporting and authority including Board committees and executive management. The portion of the chart showing the more senior levels is made public.

xii) In addition to the arrangement of Board meetings and the taking of meeting minutes, the Board Secretary shall ensure that Board procedures are followed, and that information is conveyed between the members of the Board, the members of the Board Committees, and the executive management. The function and duties of the Board Secretary are formally defined in writing and, in accordance with this level of responsibility, and the Board Secretary's appointment as well as his/her removal is taken by the unanimous decision of the Board.

# F) BOARD ACTIVITIES: APPOINTMENTS, SUCCESSION AND DEVELOPMENT

- i) The Board's policy is to appoint a General Manager with proven integrity, technical competence, and experience in banking.
- ii) The Board is required to approve the appointment of some senior executives such as the Chief Financial Officer and the Head of Internal Audit, and to ensure that they have the requisite skills.
- iii) The Board shall, with respect to appointment, succession and development, ensure:
  - a) The existence of a regulation for occupational levels and grading and another for salary and benefit based on classification and evaluation methodology.
  - b) The existence of career path plans, succession plan, performance management plan, and succession plans for executive managers, which list requirements and competences.
  - c) That the Bank regularly reviews the staff regulations, instruction and benefits, to ensure maximizing the competitiveness of the Bank in response to the latest global trends in Human Resource for the purpose of attracting and retaining high effective personnel.
  - d) That the Bank focuses on providing high level professional qualification programs in areas of expertise needed by the Bank, especially in the fields of compliance, risk management, information security systems and bank secrecy, and that it offers employees the opportunity to gain those qualifications.

# G) BOARD ACTIVITIES: SELF-ASSESSMENT AND THE GENERAL MANAGER PERFORMANCE APPRAISAL

- i) The Board assesses, at least once a year, its own performance as a Board, as well as the standards of accuracy and fairness of the financial statements of the Bank and the extent of compliance with the regulations, using specific and approved evaluation methods. The evaluation method shall be objective and comparable to those used by other similar banks and financial institutions.
- ii) There should be a formal annual evaluation of the General Manager by the Board.

# H) BOARD ACTIVITIES: PLANNING, CONTROLS, CODE OF CONDUCT, CONFLICT OF INTEREST POLICY

- i) The Board establishes the Bank's business objectives, and draws up and approves the business strategy for achieving those objectives. Through a planning process, involving input from the Bank's various departments, the executive management draws up business plans that are consistent with these strategies. The Board is required to approve the strategy, and the business plans, and review the Bank's performance against the plan, ensuring that corrective action is taken as needed. The Bank's budgeting process is part of the short-term planning and performance measurement.
- ii) The Board ensures that the Bank maintains a high degree of integrity in its operations. Formal policies, including a code of conduct, and definitions and controls on conflicts of interest and insider dealing, have been established and published. All employees and Directors are required to give their assent to these. The policies include the following:
  - (1) Rules and procedures for related party transactions between the Bank and its employees or Directors or their companies, or other related parties, including lending and share trading transactions. Furthermore bank loans extended to Directors and/or their companies are made at market rates and not on preferential terms and the Directors involved in any such transaction do not participate in discussions, nor vote on them. Related party transactions are subject to individual approval by those Directors of the Bank who are unrelated to the transaction, and they are disclosed in the Bank>s annual report. The Bank's internal controls ensure that all related party transactions are handled in accordance with this policy.
  - (2) Clear controls preventing Directors or employees benefiting from the use of insider information are in place.
- iii) The Bank has written policies covering all significant Bank activities. Such policies are regularly reviewed to ensure that they conform to any changes in laws and regulations, the economic environment and other circumstances affecting the Bank.
- iv) The Bank as part of its lending and credit approval process, assesses the quality of corporate governance in its corporate borrowers, especially public shareholding companies, including the strength or weakness of their corporate governance practice.

# 3) BOARD COMMITTEES

## A) GENERAL PRINCIPLES

i) The Board is ultimately responsible for the conduct of the Bank's affairs. But for greater efficiency Board Committees have been set up with formally delegated objectives, authorities, responsibilities and tenure. The Board Committees regularly report to the full Board and do not substitute for the Board and its' responsibilities.

- ii) There is a formal and transparent process for appointments to the Board Committees. The membership of Board Committees, together with summaries of their responsibilities and duties, are disclosed in the Bank's annual report.
- iii) The Board may decide to combine the functions of several Committees if appropriate or if administratively more convenient.

## B) THE CORPORATE GOVERNANCE COMMITTEE

- i) The corporate governance committee consists of the Chairman and three nonexecutive members.
- ii) The committee oversees corporate governance practices within the Bank and ensures that all aspects of corporate governance are complied with.
- iii) The Committee assumes the responsibility of updating and implementation of this Code.

#### C) THE AUDIT COMMITTEE

- i) The Bank has an Audit Committee comprising that comprises at least three nonexecutive Directors. Membership of the Audit Committee is disclosed in the Bank>s annual report.
- ii) The Bank's policy is that at least two members of the Audit Committee should have relevant financial management qualifications and/or expertise and at least two members of the Audit Committee are independent Directors.
- iii) The Audit Committee has all the duties and responsibilities required by the Banking Law and other relevant laws and regulations, including the duties to review:
  - (1) the scope, results and adequacy of the Bank's internal and external audits,
  - (2) the accounting judgments that are intrinsic to the financial statements; and
  - (3) the Bank's internal controls.
- iv) The Audit Committee recommends to the Board the appointment or the removal, the remuneration, and other contractual terms of the external auditors, in addition to assessing the objectivity of the external auditors, including the consideration of any other non-audit work performed by the external auditors.
- The Audit Committee has the ability to obtain any information from executive management, and the ability to call any executive or Director to attend its meetings.
- vi) The Audit Committee meets each of the Bank's external auditors, its internal auditors and its compliance officers, without the presence of the executive management, at least once a year.
- vii) The Bank recognises that the Audit Committee does not substitute for the responsibilities of the Board or the Bank's executive management for the supervision and adequacy of the Bank's internal control systems.
- viii) The Audit Committee approves the annual audit plan and oversees its implementation. It also reviews audit reports and is responsible to oversee the Internal Audit Department

## D) THE SELECTION AND REMUNERATION COMMITTEE

- The Selection and Remuneration Committee consists of a minimum of three nonexecutive Directors, the majority of which (including the Committee chairman) are independent.
- ii) The Committee determines whether a Director is 'independent' based on the minimum standards for independence set out in this Code.
- iii) It is responsible for providing background briefing material for Directors as requested, as well as ensuring that they are kept up to date on relevant banking topics. The Bank encourages Directors to attend seminars and events that allow them meet local and international organizations, entities and companies.
- iv) The Selection and Remuneration Committee recommends to the Board the remuneration (including monthly salary and other benefits) of the General Manager. It also reviews the remuneration (including salaries) of other members of the executive management.
- v) The Committee ensures that the Bank has a remuneration policy, which is sufficient to attract and retain qualified individuals, and is in line with the Bank's peers in the market.
- vi) A summary of the Bank's remuneration policy is disclosed in the Annual Report. In particular, the remuneration of individual Directors and the highest paid non-Director executives is disclosed, including salary and benefits in kind.
- vii) Nothing prevents the Selection and Remuneration Committee from nominating members of the Board for a new term according to the Companies Law, taking into consideration their attendance, quality and extent of their participation in the Board meetings. In accordance with the Companies Law, the tenure of the Board expires every four years from the date of election, and each Director may submit himself/herself for re-election at the Annual General Assembly.

# **E) THE RISK MANAGEMENT COMMITTEE**

- The Risk Management Committee is comprised of three Directors and the Chairman/General Manager. It also includes three members of the executive management.
- ii) The Board reviews and approves the risk management strategies and policies of the Bank. Executive management is responsible for implementing the strategies that have been approved by the Board, and for developing the policies and procedures for managing the various types of risks.
- iii) The structure and development of a coherent and comprehensive risk management department within the Bank is to be proposed by executive management, reviewed by the Risk Management Committee, and approved by the Board.
- iv) The Bank considers that, owing to the rapid development and increasing complexity of risk management, the Risk Management Committee should keep itself fully informed of developments in the Bank's risk management. Accordingly, the Committee makes regular reports of this to the Board.
- v) The Board ensures that the Bank has an effective control system and is responsible to oversee its effectiveness. The Board also approves risk management policies and defines their framework.

#### F) THE CORPORATE STRATEGY COMMITTEE

- i) The Corporate Strategy Committee comprises three Directors as well as the Chairman/General Manager, it also includes as members; the Chief Financial Officer and the Assistant General Manager.
- ii) The Corporate Strategy Committee has the following duties:
  - (1) Oversees all issues related to the Strategy of the Bank and formulates general policies to effectively implement that strategies.
  - (2) Approves strategic decisions and oversees the work of the executive management and management team with regard to;
    - Strategy, business plans and performance for all divisions and business lines,
    - Succession planning for executive managers, and
    - Corporate Actions.
  - (3) Reviews and approves any new investments, acquisitions, mergers and expansion in new markets, and selling of assets of the Bank or of its subsidiary or affiliate companies.

# 4) CONTROL ENVIRONMENT

# A) INTERNAL CONTROLS

- i) The Bank's structure of internal controls is reviewed at least once a year by internal and external auditors.
- ii) The Board provides a statement in each annual report on the adequacy of the Bank's internal controls on its financial reporting, it contains:
  - (1) A statement of executive management's responsibility for establishing and maintaining adequate internal control over financial reporting for the Bank;
  - (2) A statement identifying the framework used by executive management to evaluate the effectiveness of the Bank>s internal controls;
  - (3) The executive management's assessment of the effectiveness of internal control up to the date of the financial statements included in the annual report;
  - (4) Disclosure of any material weaknesses in the internal controls (i.e. a significant deficiency or combination of significant deficiencies that result in the possibility that a material misstatement will not be prevented or detected);
  - (5) A statement that the Bank's external auditor has issued an attestation on the executive management's assessment of the effectiveness of internal controls.
- iii) The Bank has established arrangements that allow staff to confidentially raise concerns about possible irregularities, and that allow for such concerns to be independently investigated and followed up. Such arrangements are overseen and monitored by the Audit Committee.

# **B) INTERNAL AUDIT**

i) The Bank's policy requires the Internal Audit function of the Bank to be adequately resourced, trained and remunerated. It is to be provided full access to Bank records and staff members and should be given sufficient standing and authority within the Bank to adequately carry out its task. The functions, powers and responsibilities of Internal Audit are documented within the Internal Audit Charter which is approved by the Board and published within the Bank.

- ii) Internal Audit function reports primarily to the Chairman of the Audit Committee.
- iii) To promote independence, internal audit staff do not also have operational responsibilities. The internal audit function is responsible for proposing the structure and scope of the audit schedule, and any potential conflicts of interest are to be reported to the Audit Committee.
- iv) The internal audit function>s reports may be discussed with the departments and operational units being reviewed, but it is allowed to operate and make a full and honest report without outside influence or interference.
- v) The primary responsibility of the internal audit function and for conducting risk focused audits, is at least the review of:
  - (1) The Bank's financial reporting, ensuring that significant financial, managerial, and operating information is accurate, reliable and timely; and
  - (2) Compliance with internal policies, international standards and procedures, and applicable laws and regulations;

# C) EXTERNAL AUDIT

- i) The Bank requires the regular rotation of the external audit between auditing firms. Should this no longer be practical, then the Bank will at a minimum require the regular rotation of the principal partner in charge of the external audit.
- ii) The external auditors' report is submitted to both the Audit Committee and the Annual General Assembly. The external auditors meet with the Audit Committee, without executive management present, at least once a year.

#### D) RISK MANAGEMENT

- i) The risk management department within the Bank reports to the Risk Management Committee of the Board, and on a day-to-day operational basis it reports to the General Manager.
- ii) The responsibilities of the Bank's risk management department include:
  - (1) Analysis of all risks including credit risk, market risk, liquidity risk and operational risk;
  - (2) Development of methodologies for the measurement and control of each risk:
  - (3) Recommendation of limits to Risk Management Committee, and the approval, reporting and recording of exceptions to policy;
  - (4) Provision of information on risk metrics and on the Bank's risk profile to senior management and to the Board which reviews the risk statistics of the Bank, both qualitative and quantitative, at each regular Board meeting; and
  - (5) Provision of risk information for use in the Bank's public statements and reporting.
- iii) The functions of the risk management department are assisted by a network of properly constituted, authorised, and documented committees such as credit committees, assets and liabilities/treasury committees, and operational risk committees.
- iv) The structure, operation, and ongoing development of the Bank's Risk Management Department are discussed and explained in the Bank's public documents, primarily in its annual report.

#### E) COMPLIANCE

- The Bank's policy is that it has an independent compliance function which is adequately resourced, trained and remunerated in accordance with the Central Bank's instructions in this regard.
- ii) The compliance function establishes effective mechanisms to ensure that the Bank complies with all applicable laws and regulations, and any non-statutory guidelines and codes. The powers and responsibilities of the compliance function are documented and published within the Bank.
- iii) The compliance function is responsible for developing the compliance policy of the Bank and ensuring its implementation throughout the Bank. The Board is responsible for approving the compliance policy and overseeing its implementation.
- iv) The compliance function reports on operational compliance within the Bank to the Chairman or a committee of the Board, copying the General Manager on each report, in accordance with the Central Bank's instructions in this regard.

#### 5) TREATMENT OF SHAREHOLDERS

- i) The Bank takes proactive steps to encourage shareholders, in particular minority shareholders, to participate in the Annual General Assembly, and also to vote either in person or in their absence by proxy.
- ii) The Bank's policy is that the chairmen of all Board Committees should be present at the Annual General Assembly, and are invited to address relevant questions from shareholders.
- iii) Representatives from the external auditors are present at the Annual General Assembly to answer questions about the audit and their auditors' report.
- iv) The Bank>s policy requires voting on each separate issue that is raised at the Annual General Assembly.
- v) As required by the Companies Law, Directors submit themselves for election or re-election at the Annual General Assembly, as provided by the Memorandum of Association of the Bank, and the Bank's external auditors are elected at the Annual General Assembly.
- vi) Notes, minutes, and a report of the proceedings of the Annual General Assembly, including the results of voting, and the questions from shareholders and executive management's responses, are prepared and made available to shareholders after the Annual General Assembly.

# 6) TRANSPARENCY AND DISCLOSURE

i) The Bank is required to disclose in accordance with the International Financial Reporting Standards (IFRS), the Banking Law and instructions issued pursuant thereto, and other relevant legislation. Furthermore, the Bank acknowledges that financial reporting practices and the level of transparency required of financial institutions is changing rapidly. The Bank's executive management reports on these developments to the Board, and makes recommendations for the regular enhancement of the Bank's own disclosure practices, beyond those required by the Central Bank of Jordan.

- ii) The Bank recognises its obligation to provide meaningful information on its activities to shareholders, depositors, financial market counterparts, regulators and the public in general. It also has a duty to address shareholder concerns. The Bank>s disclosure of such information on a timely basis should be available to all.
- iii) The Board accepts responsibility for the Bank's financial statements and the contents of the Annual Report, for their accuracy, and for their completeness.
- iv) The Bank commits to maintaining the following information channels with its shareholders, depositors, financial market counterparts, regulators and the public in general:
  - (1) A professionally-staffed investor relations function that provides comprehensive, objective, and up-to-date information on the Bank, its financial condition and performance, and its activities;
  - (2) The Annual Report, produced after the end of the financial year;
  - (3) Quarterly reports, providing quarterly financial information and the Board's report on the Bank's stocks trading and financial condition during the year;
  - (4) Regular meetings between senior executives of the Bank and investors and shareholders;
  - (5) Regular briefings by senior executives of the Bank, especially the General Manager and the Chief Financial Officer, for shareholders, financial market analysts, and financial journalists; and
  - (6) Information provided through the Bank's Annual Report, or its quarterly reports, and the text of any public presentations given by executives, is made available to interested parties both in writing through the Bank's investor relations function, and in a timely manner on the Bank's website, in both Arabic and English.
- v) In its Annual Reports and quarterly reports, the Bank's executive management includes 'Management Discussion and Analysis' (MD&A) which enables investors to understand current and future operating results and the financial condition of the Bank, including the possible impacts of known trends and events and uncertainties. The Bank commits to ensuring that such commentary is reliable, complete, fair and balanced, and understandable, and is grounded in the Bank's financial statements as reported.
- vi) As part of its commitment to transparency and full disclosure, the Bank includes the following information in its annual report:
  - (1) Its Corporate Governance Code, and annual details of its compliance;
  - (2) Information on each individual Director: qualifications and experience; shareholding in the Bank; whether an independent, non-executive, or executive Director; the membership of Board Committees; dates of appointment to the Board; other directorships; attendance at Board and Board Committee meetings; remuneration; loans from the Bank and other transactions between the Bank and the Director or his companies or other related parties.

- (3) Summary organisation chart;
- (4) Summaries of the terms of reference of Board Committees, and any authorities delegated by the Board to Board Committees;
- (5) The frequency of Board and Board Committee meetings;
- (6) Summary of the remuneration policy including remuneration of highest paid members of the executive management;
- (7) Statement by the Board of the adequacy of internal controls;
- (8) A description of the structure and activities of the risk management department;
- (9) A list of the largest shareholders of the Bank (for example, individual or related parties holding or controlling more than 10% of shares), identifying the ultimate beneficiaries of such interests, if this is needed for explanation.

# **Clarification concerning the Corporate Governance Guide:**

Arab Bank confirms its commitment to apply all stipulations and provisions of the Corporate Governance Guide approved by the Board of Directors on 30 December 2007. However, and with respect to Article 2/2/B of the Guide, the Bank would like to clarify that it has elected to have an executive Chairman (Chief Executive Officer) based on the Chairman being a major player in the formulation, specification and implementation of the Bank's strategic policy, in addition to his absolute dedication and commitment to sound rules and principles of the banking business which the Bank has employed since its inception eighty seven years ago, especially rules and principles pertaining to liquidity ratios, risk management and credit extension which enabled the Bank to safely circumvent the repercussions of the global financial crisis, unlike many other international financial institutions that have suffered huge losses due to the crisis.

On the other hand, the centralization of the decision making process within the Bank, that has been reinforced by Mr. Shoman's assumption of both the Chairman and Chief Executive Officer's positions, has enhanced the Bank's flexibility and speed of response to new developments and changes in the banking arena. In addition, Mr. Shoman represents the founders of the bank and is considered as a key figure in forming and executing Arab Bank's strategic direction; many international rating agencies have testified to that including Moody's report for the financial year 2008.

Moreover, and although the Chairman occupies an executive post at the Bank (Chief Executive Officer), he has been, nevertheless, very adamant on creating rules that would ensure the existence of an effective supervisory system to oversee and control higher management activities. Many Board committees have been formed to monitor the execution of Board resolutions and the performance of higher management individuals. It is worth mentioning that the Chairman is not member of the Nomination and Remuneration Committee, and that the Deputy Chairman – Mr. Sabih Masri – is an independent member of the Board, as defined by the Corporate Governance Guide.

Additionally, the bank has recently introduced the new post of "Assistant Chief Executive Officer", whose main scope of work extends to directly supervising five different department and lines of business within the Bank, while the Bank's Chief Operating Officer supervises four support departments.

#### **Arab Bank Plc**

#### JORDAN

Telephone country code: 962

# **General Management**

P.O. Box 950544, 950545,

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#### **Main Branches**

### Amman, King Faisal St.

P.O. Box 8 & 68 Amman 11118 Tel. (6) 4638161-9 Fax. (6) 4637082

#### Amman, Shmeisani

P.O. Box 950546 Amman 11195 Tel. (6) 5607231, 5607115 Fax. (6) 5670564

#### **ALGERIA**

Telephone country code: 213

# **Algiers**

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#### Manama

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#### **EGYPT**

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Country Management – Cairo P.O. Box 68 Al Mohandeseen Tel. (2) 33029069-71 Fax. (2) 33029068

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Telephone country code: 970, 972

#### Ramallah - Al-Balad

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AL-ARABI INVESTMENT

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ARAB BANK - SYRIA

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ARABIA INSURANCE CO.

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